



STRATEGIC COMMITTEE MEETING - MINUTES

Workforce Solutions Alamo
100 N. Santa Rosa St., Suite 120, Boardroom
San Antonio, TX 78207

November 6, 2023

1:00 PM

BOARD OF DIRECTORS: Eric Cooper (Chair), Leslie Cantu, Anthony Magaro, Ben Peavy, Lowell Keig, Angelique De Oliveira, Mitchell Shane Denn

STAFF: Adrian Lopez, Adrian Perez, Teresa Chavez, Gabriela Navarro Garcia, Penny Benavidez, Jeremy Taub, Chuck Agwuegbo, Caroline Goddard, Rebecca Espino Balencia, Kristen Rodriguez, Gabriela Horbach, Roberto Corral, Daisey Vega, Sylvia Perez, Christine Dever, Gabriela Ore, Victoria Rodriguez, Vanessa McHaney, Juan Palencia

PARTNER STAFF: Mike Ramsey

LEGAL COUNSEL: None.

GUESTS: Kevin Shandy, Program Coordinator, and Erica Chavana, Lead Case Manager, with 100 Black Men of San Antonio, Inc.

AGENDA

Agenda items may not be considered in the order they appear.

Citizens may appear before the Committee to speak for or against any item on the Agenda in accordance with procedural rules governing meetings. Speakers are limited to three (3) minutes on each topic (6 minutes if translation is needed) if they register at the beginning of the meeting. Questions relating to these rules may be directed to Caroline Goddard at (210) 322-6296.

The Chair of the Committee will be at the Host Location. The Host location is specified above. Meetings will be visible and audible to the public at the Host location, and there will be a visual or audio recording of the meeting. There will be two-way audio and video of the meeting between each Board member sufficient that Board members and public can hear and see them. WSA will comply with all Videoconferencing Guidelines.

For those members of the public that would like to participate and cannot attend in person at the host location, please call toll-free 1-877-858-6860, which will provide two-way communications through a speaker phone. For additional information, please call Caroline

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Goddard, (210) 322-6296.

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During the Public Comments portion of the meeting (Agenda Item 4), the public may type their name into the chat box or unmute themselves and state their name. The meeting host will call each member of the public for comments, in the order their names were submitted.

I. CALL TO ORDER

Presenter: Eric Cooper, Committee Chair

At 1:00pm, Chair Eric Cooper called the meeting to order.

II. ROLL CALL AND QUORUM DETERMINATION

Presenter: Eric Cooper, Committee Chair

The roll was called, and a quorum was declared present.

III. DECLARATIONS OF CONFLICT OF INTEREST

Presenter: Eric Cooper, Committee Chair

None.

IV. PUBLIC COMMENT

Presenter: Eric Cooper, Committee Chair

None.

V. CONSENT AGENDA (DISCUSSION AND POSSIBLE ACTION)

Presenter: Eric Cooper, Committee Chair

a. Meeting Minutes – September 29, 2023

Upon motion by Angelique De Oliveira and seconded by Mitchell Shane Denn, the Committee unanimously approved the Consent Agenda item a. Meeting Minutes – September 29, 2023.

VI. PROCUREMENT UPDATE (DISCUSSION AND POSSIBLE ACTION)

Presenter: Jeremy Taub, Director of Procurement and Contracts

a. Procurement Diversity Update (SMWVBE)

- Expenditures are currently at 42.35%. WSA has issued payments to approximately 123 vendors with 40 identifying as HUB, including two new vendors 1 Hispanic and 1 Women.
- WSA continues to encourage SMWVBE participation at pre-bid conferences, promoting use of Electronic Purchasing Notices and Document

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Distribution System, and provides demographic information on childcare providers received from the City of San Antonio.

- Total SMWVBE payments are \$2,802,602.88 and total non-designation payments are \$3,825,707.12.
- For childcare, \$91,537,158.80 has been spent year to date. 51.12% identifies as SMWVBE and 48.88% has no designation.
- Chair Eric Cooper asked what the efforts are to try and get the non-designation ones designated. Jeremy Taub answered that the City of San Antonio is responsible for registering the vendors. CEO Adrian Lopez added that since the majority of dollars are going to childcare, they decided to include this in the report even though they are not included in the SMWVBE program. Mitchell Shane Denn added that this is something the board should actively try to figure out. CEO Adrian Lopez explained the process of CCS scholarships versus vendors who provide services or products. Ben Peavy suggested incentivizing providers to provide their SMWVBE status.

b. Facility Updates

i. Port SA

- General contractors have started the build-out and demising walls have been installed. Move in is still scheduled for spring of 2024.

ii. Walzem/O'Connor

- The lease has been executed and build-out will begin soon. Currently waiting on CAD drawings from the general contractor. Expected move in is early 2024.

VII. LOCAL PLAN PROGRESS UPDATE (DISCUSSION AND POSSIBLE ACTION)

Presenter: Adrian Perez, CIO

a. Sector-Based Model Update – Sector-Based Score Cards & Strategic Partnership Manager Update

Presenters: Rebecca Espino Balencia, Interim Director of Workforce Services & Caroline Goddard, Strategic Community Partnerships Manager

- For the Adult Industry Sector Scorecard, there has been a 12% increase in IT with a new employment rate of 44%. The Healthcare industry dropped to 63% from 70% due to recent graduates of their programs.
- For the Youth Industry Sector Scorecard, the numbers remain constant at 100% success rates and placements.
- For Ready to Work, 3,952 individuals have been interviewed, 2,310 individuals have been enrolled in training, 251 have successfully completed training, and 118 have been placed in quality jobs with 133 active job seekers. There will be a job fair on November 29th with the City of San Antonio to help increase job placements.
- For Overall Impact, 2,421 have been enrolled in programs with a 53.54% employment rate.
- Anthony Magaro stated that the number drop in the Ready to Work program doesn't look good. Ben Peavy stated that they are trying to provide a better dashboard and information for this program but to

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remember that most people are still in training and not yet looking for employment. Angelique De Oliveira suggested redesigning the reporting to show, for example, how many people should have completed training and how many people actually completed training. Mike Ramsey gave a detailed explanation of how the Ready to Work program works and the barriers that many participants face.

- For Adult in Bexar County, engaged over 1,600 employers, facilitated over 20,000 job orders, yielding 33,000 job openings with 81,000 applicants and 135 sector based accounts, 79 hiring events with 2,700 participants and a confirmed count of 3,300 hires. For Adult in rural counties, engaged over 624 employers, facilitated over 4,000 job orders, yielding 6,400 job openings with 11,000 applicants and 82 sector based accounts, 72 hiring events with 800 participants and a confirmed count of 1,200 hires.
- For Youth, 192 were placed into work experience, which exceed the goal and last year's numbers.
- Total impact within urban and rural shows 4,705 confirmed hires.
- Partnership Updates: Bexar County Veterans, 100 Black Men, United Way, Texas Diaper Bank, Rural Libraries, AEL Consortium, Kenedy County ISD ACE Program, The Purple Door – McMullen County, and COSA Apprenticeship ABA Grant.
- Two letters of support have been provided. One was provided to SAISD who applied for \$3,425,000 to \$4,425,000 Perkins Innovation and Modernization (PIM) Grant Program for Career-Connected High Schools to improve access and attainment of dual credit, work-based learning, and industry-based certifications through CTW programs (56 different certifications in over 28 programs of study, impacting approximately 10,000 students). Another was provided to the City of Hondo who applied for the Strategy Development Grant and Recompete Plans Pilot Program offered by the U.S. Economic Development Administration.
- The Workforce Academy is going strong, exceeding the goal of 500 participants with 561 participants leading to 325 graduates.
- The Workforce Leadership Academy with the Aspen Fellows will be going on their closing retreat this week to finalize their pitches to the community stakeholders on December 4th. The four topics they have chosen to present are education and training for employers, partnerships, strategic navigation, and measures and outcomes. In addition to the curriculum that Aspen has provided, the Fellows are being educated on WSA's sector-based model and local plan. Tours and meetings are being offered with industry leaders and the latest tour for the Fellows was at Toyotetsu.
- The second round of Community Conversations will end with the final two this week and the third round will begin in January.
- Partnership Highlight: 100 Black Men of San Antonio, Inc. Kevin Shandy, Program Coordinator, oversees the YouthBuild program helping

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second chance young adults ages 16 to 24. Their program offers free high school diplomas, and training in the medical or construction fields. Erica Chavana, Lead Case Manager, explained that they work closely with the YES! Program to ensure their students are successful. Ben Peavy highlighted that this group received federal funds from the Department of Labor and is bringing those funds into San Antonio.

- Chair Eric Cooper asked for any more updates on the Local Plan. CEO Adrian Lopez stated that the area judges asked for the budget to be county by county and fund by fund instead of the 80/20 split between urban and rural. Since this started in October, WSA has already seen funds that have been fully expended in some counties. He has had staff to continue service in those counties for people in need. This update will be brought up to the board and the Committee of Six to articulate what is transpiring in terms of the expenditures.

VIII. CEO REPORT

Presenter: Adrian Lopez, CEO

a. Ready to Work Program

- CEO Adrian Lopez would like to invite Mike Ramsey to present on this program after he presents at the council meeting.

IX. CHAIR REPORT

Presenter: Eric Cooper, Committee Chair

- Chair Eric Cooper would like to focus the 2024 Strategic Committee meetings on giving collaboratives more airtime and would like to see more strategy and less transactional.

X. EXECUTIVE SESSION:

Pursuant to Chapter 551 of the Texas Open Meetings Act, the Committee may move into Executive Session for discussion on any issue for which there is an exception to the Act as set out in section 551.071 et. seq. including, but not limited to, the following:

- a. Government Code §551.072 – Discussions Regarding Purchase, Exchange, Lease, or Value of Real Property if Deliberation in an Open Meeting Would Have a Detrimental Effect on the Position of Workforce Solutions Alamo in Negotiations with a Third Party;
- b. Government Code §551.071 – All Matters Where Workforce Solutions Alamo Seeks the Advice of its Attorney as Privileged Communications Under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas;
- c. Pending or Contemplated Litigation;
- d. Government Code §551.074 – Personnel Matters Involving Senior Executive Staff and Employees of Workforce Solutions Alamo; and
- e. Government Code §551.089 – Discussions Regarding Security Devices or Audits.

None.

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XI. ADJOURNMENT

Presenter: Eric Cooper, Committee Chair

Upon motion by Lowell Keig, Chair Eric Cooper adjourned the meeting at 2:12pm.

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