

# **Strategic Committee**

**May 9, 2025** 





# **WSA Draft Bylaws**

Frank Burney Partner, Martin & Drought, P.C.





Section	Current Bylaw	Proposed Change	Rationale/Notes
Article I – Name Offices		<ul> <li>Replaced meetings with Applicable Law</li> <li>Added Applicable Law Purpose</li> </ul>	<ul> <li>Ensure that meetings comply with applicable laws</li> </ul>
Article II – Board of Directors	• 2 year terms (6 years)	<ul> <li>Listed categories of Board membership as required by law</li> <li>Increased term of Board to 3 years</li> <li>Added language from open meetings act which allows virtual meetings for organizations such as WSA</li> <li>Added Stronger conflict of interest policy language</li> </ul>	<ul> <li>Keep good Board members longer</li> <li>Transparency</li> </ul>



Section	Current Bylaw	Proposed Change	Rationale/Notes
Article III – Committees	N/A	N/A	No substantive changes
Article IV – Officers	One-year terms	<ul> <li>Increased term of officers</li> <li>Added language from applicable law</li> <li>Deleted limitation on who can execute contracts</li> </ul>	Addressed elsewhere in bylaws (Article VI)
Article V – Indemnification and Insurance		Added Reference to an applicable law	• Transparency



Section	Current Bylaw	Proposed Change	Rationale/Notes
Article VI – Contract Authorization	N/A	N/A	N/A
Article VII – (Added) Agents, Consultants, Professional Services	N/A	Persons or firms other than officers of the Corporation may from time to time be engaged or employed to assist the Corporation in carrying out its programs and purposes.	Added New
Article VIII – (Added) Audits	N/A	The Board shall cause to be made an annual audit of the Corporation for examination as required by Applicable Law.	Added New 27



Section	<b>Current Bylaw</b>	Proposed Change	Rationale/Notes
Article X – Miscellaneous	Remains the same no change	N/A	Deleted VI and added Miscellaneous as now Article X



# Questions





## **Procurement Update**

Kristen Rodriguez
Director of Procurement and Contracts



## **RFP: Business Services Unit (BSU)**



#### **Business Services Strategy and Industry Sector Partnership RFP**

- **Objective**: Support WSA CEO in achieving strategic workforce development goals through sector-based partnerships and optimizing business services
- RFP was solicitated in March with an April deadline.
- Scope of work:
  - Sector-Based Partnerships:
    - Develop work plans and strategies for industry sector partnerships
    - Align sector goals with employer needs and track progress
    - Create new sector partnerships as needed
  - Optimize Business Services:
    - Define roles and responsibilities for Board and Career Center staff
    - Research and implement private sector best practices for talent management
    - Develop partnership proposals with local Chambers of Commerce
- The RFP closed in April 2025 and currently undergoing evaluations.
- Next Steps:
  - o Take recommendation to the Audit and Finance committee on May 30, 2025, if need board approval
  - Award contract.



### **RFP: Workforce One Bus**

#### **Commercial Driver License (CDL) Driver Services RFP**

- Objective: Secure CDL drivers as-needed to support WSA's Mobile Workforce Unit operations
- RFP was solicitated in April with a May deadline.
- Scope of work:
  - o Contractor to hire, train and supervise CDL Drivers
  - o Driver must:
    - Hold valid Texas Class A/B CDL.
    - Have 5+ year's experience driving commercial vechile
    - Maintain clean driving record
    - Perform vehicle inspections, basic maintenance
    - Manage logs, electrical hookups, and equipment handling
- The RFP closed in May 2025 and currently undergoing evaluations.
- Next Steps:
  - o Take recommendation to the Audit and Finance committee on May 30, 2025, if need board approval
  - Award contract



# Questions





## **Marketing Update**

James Keith Director of Public and Government Relations





## Social Media - Facebook

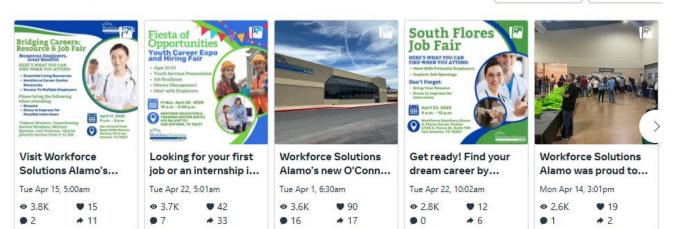






7 Top posts by views

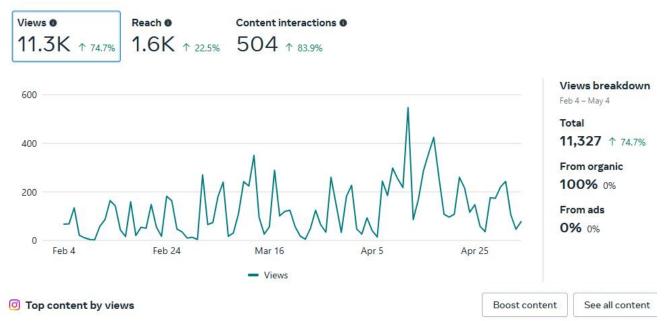






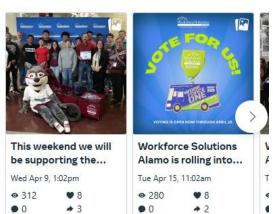
# Social Media - Instagram







# 2

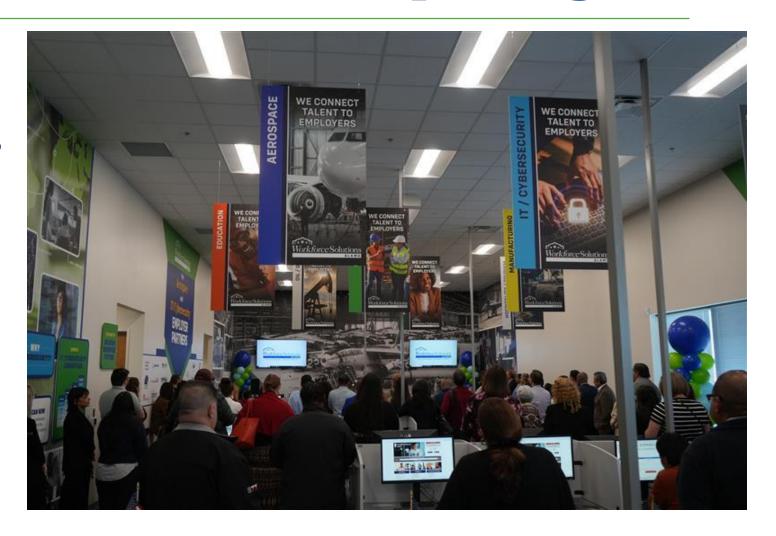




# **Port San Antonio Grand Opening**

Media Coverage: KENS, KSAT, KABB, WOAI

Approximately
100 in attendance





# **Port San Antonio Grand Opening**

#### **Guests included:**

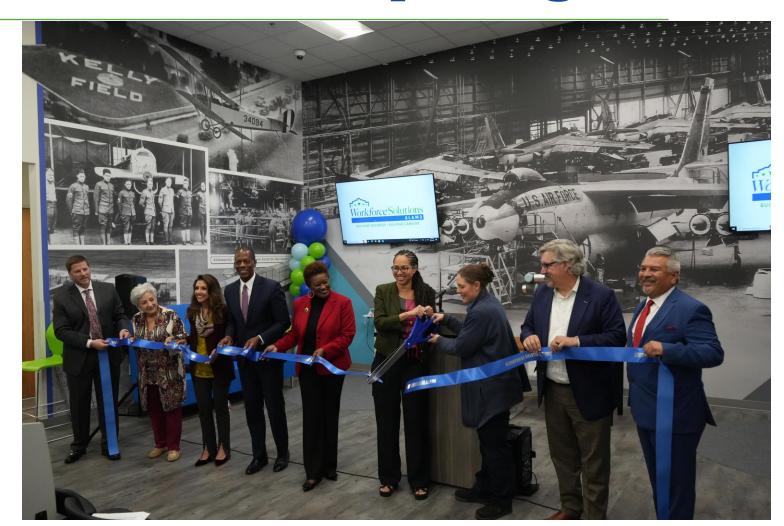
Bryan Daniel, TWC Chairman

Aaron Demerson, CEO, Texas Economic Development Corporation

Margaret Wilson-Anaglia, Board Chair, Port San Antonio

Bianca Rhodes, President/CEO, Knight Aerospace

Bexar County Commissioner Rebeca Clay-Flores, Precinct 1





### **ACE Race 2025**



#### **WSA** sponsored kits

Dilley, Canyon Lake, Jourdanton, Karnes City, Medina Valley, and Poteet.

Dilley High School – (1<sup>st</sup> year) 1<sup>st</sup> place – Rookie category, 6<sup>th</sup> overall.

Canyon Lake High School – (1<sup>st</sup> year) 2<sup>nd</sup> place – Rookie category, 7th overall.

Karnes City – (1<sup>st</sup> year) 4th place – Rookie category, top 25 overall.



# **Bandera Career Center Grand Opening**



#### **Special Guests:**

- Honorable Judge Richard Evans
- James Hernandez, Bandera Co.
   Chamber of Commerce
- Matthew Gonzales, WSA Board Member

#### Media Coverage:

Bandera Bulletin



# **Bandera Career Center Grand Opening**









# **Bridging Careers Job and Resource Fair**



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- 57 Total vendors onsite
- 520 job seekers engaged
- 20 Job Interviews on the Spot
- Media Coverage: KABB, WOAI



## Fiesta Medal Winner

# Best Medal – Non-profit San Antonio Business Journal

3 Categories - 44 total medals

Non-Profit

10 Medals
4535 total votes
WSA - 47% of the vote





# **Looking Ahead**

Impact Awards

May 28, 8:30 – 10am





# Questions





# **Programs Update**

Victoria Rodriguez **Director of Workforce Services** 





## Infrastructure Grant

### **TIMELINE**

February 2025
Submitted
responses to
Conditions of
the Award



March & April
2025 Have
been spent
researching
and learning
the
requirements
of the Grant



May 2025
Establish
Budget
Determine
Partners
MOUs
Possible
Contract
amendments



June 2025
Determine
training
schedules
Begin
marketing
1st cohort late
June



## Infrastructure Grant

#### **TENATIVE OCCUPATIONS**

- Occupations related to
  - RENEWABLE ENERGY
  - TRANSPORTATION
  - BROADBAND
- Electrical Trades
- Computer Systems Analysts
- Quality Assurance Analysts & Testers
- Information Technology
- Welding





## **Workforce One Utilization**





JBSA Randolph

**April 15th** 

JBSA Randolph

**April 11th** 

**Careers Hiring** 

**April 17th** 

Fair

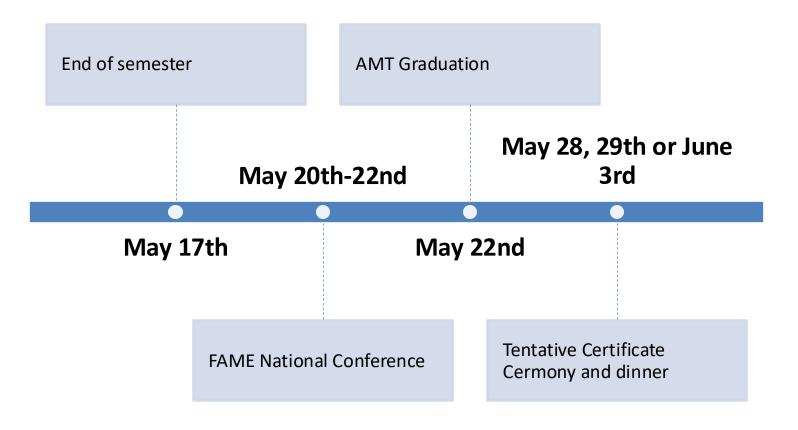
Restore

Education

April 23rd



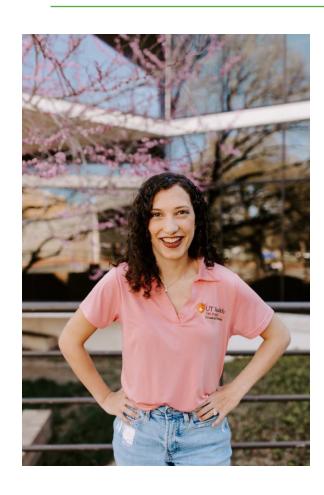
## TX FAME



 Team to coordinate AMT Graduation



# **Capstone Project**



Project Objectives

- Develop a comprehensive asset map.
- Strengthen employer, school, and community partnerships.
- Ensure timely completion with high-quality data.

Action Plan

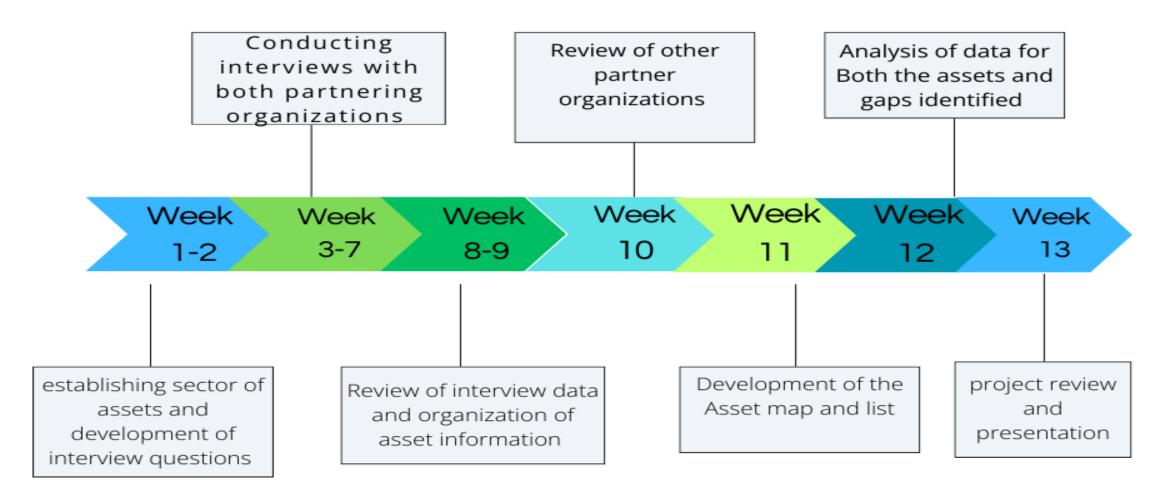
- Regular Meetings: Weekly check-ins & bi-weekly team updates.
- Data Collection & Analysis: Interviews, validation, and peer reviews.
- Training & Support: Guidance on data tools and reporting.
- Risk Management: Identify challenges and implement mitigation strategies.

Benefits

- Clear and organized resource mapping for workforce development.
- Improved accessibility for individuals with disabilities.
- Strengthened community collaboration.

Jessica Vachon-UT Health

#### PROJECT TIMELINE





# Gaps Identified in Research

- Internal challenges include small team sizes struggling with the workload and partner organizations lacking awareness of employment network benefits.
- Clients have also faced internal delays in receiving timely responses and approvals from other organizations.
- Client-related barriers involve a lack of reliable transportation and decreased interest in job roles. Furthermore, staff retention is an internal obstacle due to funding reductions.

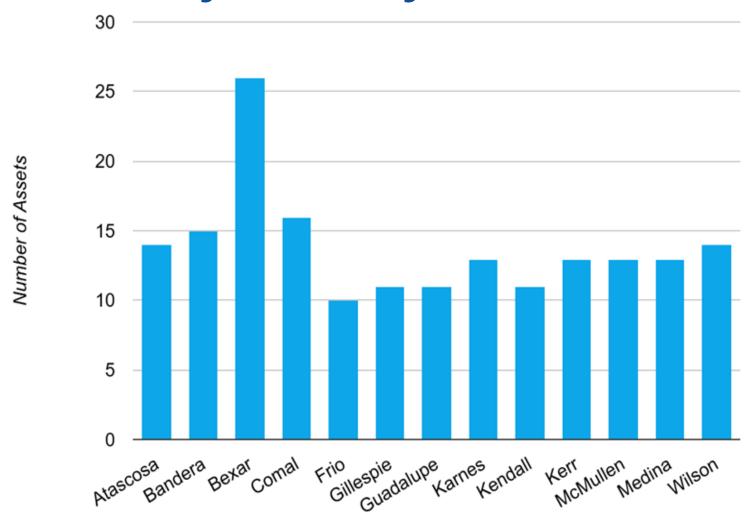


### **Client Feedback**

- Client #1 would benefit from employment programs with a longer orientation to better adjust to job responsibilities.
- The parent of Client #2 reported challenges with overall access to resource information, previously relying on informal networks with other parents. They also noted inconsistent transportation options and difficulties due to the geographic limitations of current services.
- The parent of Client #3 identified transportation as the most significant barrier to their child accessing available resources.

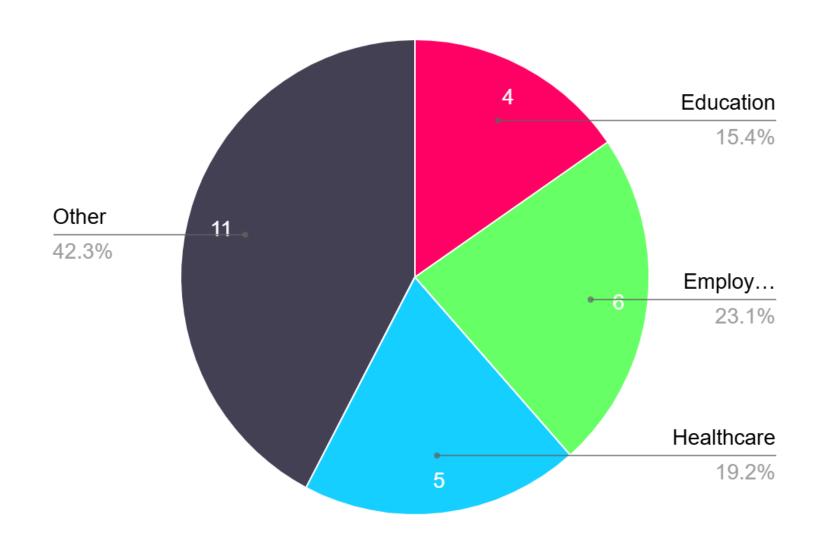


# **Assets by County**





# **Assets by Sector**





# Map

152 views Published on April 9

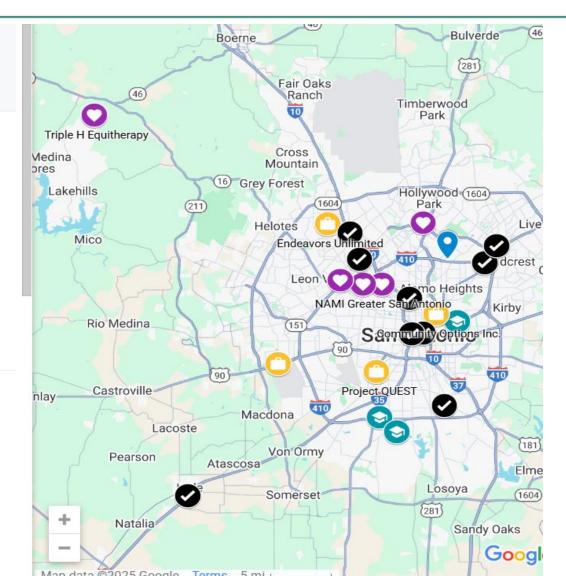
SHARE

#### Education

- Education Service Center, Region 20
- Education Service Center Region 13
- Region III Education Service Center
- Palo Alto College- Project Access
- Partners Resource Network
- Texas A&M University-San Antonio Tu Casa ...

#### **Employment**

- Community Options Inc.
- Endeavors Unlimited
- Relief Enterprise Inc.
- 🔘 Imagine Enterprises
- Project QUEST



https://www.google.com/ maps/d/u/0/edit?mid=1Pb 6Sf6NcF9q-LM1SvroL3LUndaEZY0Q&u sp=sharing



# Questions





# **CEO Report**

Teresa Chavez Chief Operating Officer



**BUILDING BUSINESS • BUILDING CAREERS** 



## Local Plan 2025 -2028

#### **V** Local Plan 2025–2028 Approvals

Entity	Date(s)	Status
Co6	March 7, 2025	APPROVED
Board of Directors	March 14, 2025	APPROVED
Bexar County	March 25, 2025	APPROVED
City of San Antonio	March 25 & April 17, 2025	APPROVED
Area Judges	March 26, 2025	APPROVED

#### **Next Steps:**

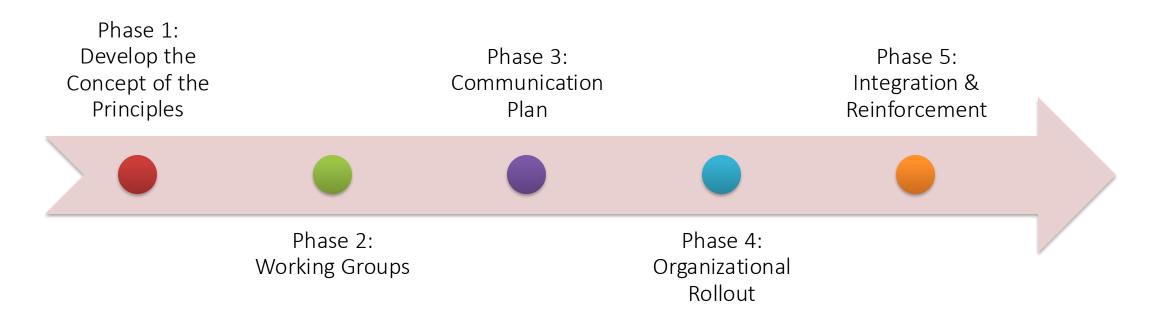
- Approval by Texas Workforce Commission (TWC): July 25, 2025
- Local Plan 2025 2028: Launch and Campaign Strategy

# Workforce Solutions Alamo (WSA)



**Principles** 

The **WSA Principles** are a foundational framework that prioritizes the empowerment, development, and engagement of both job seekers and employers within the workforce system.





# Questions





# **Chair Report**

Eric Cooper Committee Chair





# Questions





## AI/DATA PROPOSAL

Eric Vryn Chief Process Officer



# Thank you!

