MEMORANDUM

To:	Executive Committee
From:	Adrian Lopez, CEO
Presented By:	Kristen Rodriguez, Director of Procurement and Contracts Management
Date:	July 17, 2026
Subject:	**Discussion and Possible Action: Contract Renewal of Management and Operation Services of Adult and American Job Center Services**

Summary: For discussion and potential action: The Workforce Solutions Alamo – Board of Directors to approve a contract renewal authorizing contract negotiations with C2 Global Professional Services, Inc. for the Management and Operation Services of WSA - Adult and American Job Centers in the Alamo Region. The estimated annual budget allocated for these services is $14,348,234 unless an authorized amendment is executed by all parties and adjusts this amount.

This action aligns with Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers, in our strategic plan.

Analysis: Workforce Solutions Alamo is required to contract the Management and Operation Services to administer Adult and American Job Center services throughout the 13-county Alamo Region. The contractor is responsible for providing comprehensive management and operational support, maintaining adequate staffing levels to ensure effective service delivery, and fostering partnerships with local employers, community organizations, and workforce stakeholders.

Outsourcing these services enables Workforce Solutions Alamo to leverage specialized expertise, improve operational efficiency, encourage innovation, and strengthen collaboration across the workforce system. The contractor is expected to implement strategies aligned with the Board's priorities outlined in the approved WSA Local Plan while consistently meeting or exceeding performance measures established by the Texas Workforce Commission and Workforce Solutions Alamo.

In October 2023, Workforce Solutions Alamo executed a contract with C2 Global Professional Services, Inc. for the management and operation of Adult Program Services and American Job Centers serving both the rural and urban areas of the Alamo Region. The initial contract term was for twelve (12) months with four (4) one-year renewal options. This renewal exercises the third of the four (4) available one-year renewal options.

A comprehensive vendor performance evaluation was conducted by representatives from the Fiscal, Programs, and Quality Assurance departments. The evaluation assessed the contractor's overall performance, including compliance with contract requirements, quality of services, responsiveness, communication, and fiscal management. Based on the evaluation results, the recommendation is to proceed with the renewal of the contract.

While overall performance was satisfactory, the evaluation identified several operational and management areas that require immediate attention to strengthen accountability and long-term performance.

- Fiscal accountability requires improvement, particularly in the monitoring and management of expenditures to ensure resources are used effectively, appropriately, and in alignment with contractual and organizational expectations.

- Continued concerns remain regarding the achievement of local performance measures. Additional focus is needed to improve performance outcomes, monitor progress, and implement timely corrective actions when targets are not met.

- Oversight of operations and the effectiveness of internal controls need to be strengthened to ensure compliance, consistency in processes, and timely identification and mitigation of operational risks.

- Greater continuity and consistency in management oversight across workforce centers is needed to improve operational stability, staff accountability, and the consistent delivery of quality services.

- Special emphasis should be placed on eliminating repeat findings from previous evaluations. Sustained corrective actions and ongoing monitoring are essential to demonstrate continuous improvement and prevent recurring issues.

- Leadership should establish regular performance reviews and accountability measures to monitor implementation of corrective actions and ensure improvements are maintained over time.

Addressing these areas will strengthen operational effectiveness, improve compliance and accountability, and enhance the organization's ability to consistently achieve performance goals while maintaining high-quality service delivery.

Alternatives: Issue a new solicitation for the purchase of Management and Operation Services Management and Operation Services of WSA - Adult and American Job Centers in the Alamo Region. Initiating a new solicitation for the purchase of Management and Operation Services Management and Operation Services of WSA - Adult and American Job Centers could introduce various challenges and risks such as:

- Delays in contract start since issuing a new solicitation could delay the commencement of services for the new fiscal year, impacting program timelines and deliverables.
- Difficulties in Collaboration and Information Sharing: Restarting the procurement process may disrupt existing partnerships and coordination efforts established during the previous solicitation.
- Obstacles in Effective Risk Management: Restarting the procurement process introduces uncertainties and potential risks that were previously mitigated under the existing solicitation framework.
- Disruptions to Service Delivery: The need to issue a new solicitation can disrupt ongoing services to clients.

Considering these factors, it's essential to weigh the benefits of starting afresh against the potential drawbacks and assess whether alternative solutions could mitigate these risks while achieving program objectives effectively.

Fiscal Impact: The renewal term is from October 1, 2026, through September 30, 2027, with the option to renew for one (1) additional 12-month term upon the mutual written agreement of both parties. The total annual expenditure under this agreement is estimated at $14,348,234, unless modified by a written amendment executed and approved by all parties.

Recommendation: To approve the estimated contract amount and begin negotiations with C2 Global Professional Services, Inc. for the Management and Operations Management and Operation Services of WSA - Adult and American Job Centers from October 1, 2026, through September 30, 2027.

Next Steps: With the approval of this action, WSA Procurement and Contract Management (PCM), in coordination with the WSA Programs Team, will work to negotiate the renewal contract with C2 Global Professional Services, Inc.

Attachments: Fiscal Integrity Review

Workforce Board Area: Workforce Solutions Alamo
Contractor Name: C2GPS
Funding Source: Workforce Services
Contract Period: 10/1/26-9/30/27
Fiscal Integrity Review Date: 7/6/26
Prepared by: Christine H. Nguyen, CPA

Purpose:	To satisfy performance of the fiscal integrity evaluation of the contract that is being considered for renewal, or for a new contract to comply with the 40 TAC §802.21.
Criteria:	Financial Manual for Grants and Contracts: Chapter 14, Supplement App D, P.3; TAC §802.21 requires Boards to perform fiscal integrity evaluations of workforce service providers.

Procedures:	**TWC FMGC Reference**	**Results (Yes / No / NA)**	**Source Documents Reviewed**	**Comments**
I. Fiscal Integrity Review				
A. Desk Review Procedures				
1. Does the workforce service providers have the capacity or have program regulations to comply with the following requirements:				
(A) Federal and state statutes and regulations and directives of the Texas Workforce Commission.		Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit report.	
(B) Any other safeguards a Board has identified that are designed to ensure the proper and effective use of funds placed under the control of its workforce service providers.		Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit report.	Pending receipt of 2025 audit report.
2. Review workforce service provider's prior three-year financial history before the Board awards or renews a workforce service contract.		Yes	Prior Financial Monitoring reports; Audit report; Financial Statements-March 31, 2026; Tax Reports. C2's 2025 audit report has not been completed-due June 30, 2026.	
3. Does workforce contractor have any adverse judgments or findings, such as administrative audit findings; Commission, Agency, or Board monitor findings; or sanctions by a Board or court of law?		No	Prior Financial Monitoring reports; Audit reports-2024 and Inquiry.	Pending receipt of monitoring reports from other sources.
4. Does workforce contractor have provisions such as accounting for program income in accordance with federal regulations?		Yes	Prior Financial Monitoring reports.	
5. Does workforce contractor have non-federal/state resources for repayment of disallowed costs in a timely manner?		Yes	Prior Financial Monitoring reports	
6. Does workforce contractor systems provide safeguarding of fixed assets and provide adequate internal controls for cash management, financial reporting, procurement, and cost allocation?		Yes	Prior Financial Monitoring reports; Accounting Policies and Procedures; Cost Allocation Plan; Current Financial Monitoring Review.	
7. Does workforce contractor has adequate fidelity bonding, general liability, property, worker's compensation, and error and omission insurance coverage to protect workforce funds?	Chapter 14, App D, P.3	Yes	Certificate of Insurance.	
B. Conclusion				
1. Based on the above procedures, did the workforce contractor complies with the fiscal integrity requirements to administer workforce services		Yes		Except for the items above.

We have reviewed and concurred with the external financial monitor's recommendation.

Gabriela Navarro Garcia
Certifying Signature

07/06/2026
Date

Workforce Solutions ALAMO
BUILDING BUSINESS • BUILDING CAREERS

MEMORANDUM

To:	Executive Committee
From:	Adrian Lopez, Chief Executive Officer
Presented By:	Kristen Rodriguez, Procurement and Contracts Management
Date:	July 17, 2026
Subject:	**Discussion and Possible Action: Contract Renewal for Management of Child Care Quality Services**

Summary: For discussion and potential action: The Workforce Solutions Alamo (WSA) - Board of Directors is presented with a proposed contract renewal authorizing contract negotiations with the City of San Antonio (COSA) to provide Child Care Quality (CCQ) Improvement Services within the Alamo region. The estimated annual budget for these services is $9,230,584, unless an authorized amendment is executed by all parties.

This action aligns with Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers, in our strategic plan.

Analysis:

In October 2024, a contract was executed with the City of San Antonio to provide Child Care Quality (CCQ) Improvement Services within Alamo region, including the urban and rural areas. The initial term was for twelve months with four (4) one-year renewal options. This contract renewal would exercise the second of four (4) one-year renewal options in the procurement cycle.

A comprehensive vendor performance evaluation was conducted by staff from the Fiscal and Childcare departments. The evaluation assessed the contractor's compliance with contract requirements, quality of services, responsiveness, communication, and fiscal management. Based on the results of the evaluation, staff determined that the contractor has not only satisfactorily performed its contractual obligations but has exceeded performance expectations.

The scope of services includes implementing quality childcare activities as defined in 40 TAC §809.16 and related guidance, mentoring programs working toward or maintaining Texas Rising Star (TRS) certification and developing continuous quality improvement plans tailored to each provider's needs. It also includes offering technical assistance to TRS and aspiring TRS providers, supporting professional development for childcare staff including attainment of CDA credentials or early childhood education degrees and providing incentives for achievement and retention. Additional components may include consumer education for parents, educational materials for children, parenting resources focused on early development, and other quality improvement initiatives permitted under CCDF regulations.

Alternatives: Not approving the recommendation could lead to significant risks and challenges across various areas. This could include delays in starting the contract for the new fiscal year, difficulties in collaboration and information sharing, impacts on required financial expenditures, challenges in maintaining accurate financial reporting and compliance, obstacles in effective risk management, and disruptions to service delivery.

Fiscal Impact: The renewal term will be from October 1, 2026, through September 30, 2027, with the option for two additional 12-month renewal periods remaining, subject to mutual written agreement by both parties. The total annual expenditure under this agreement is estimated at $9,230,584, unless modified by a formally executed amendment approved by all parties.

Recommendation: Procurement & Contracts Management recommends authorizing the staff to proceed with contract negotiations and to execute a contract with The City of San Antonio for the Child Care Quality (CCQ) Improvement Services in the Alamo area, to include the estimated $9,230,584 budget

Next Steps: Upon approval of this action, WSA Procurement and Contract Management (PCM), in collaboration with the WSA Child Care Services Team, will issue a letter of Intent and begin contract negotiations for Child Care Quality (CCQ) Improvement Services.

Attachments: Fiscal Integrity

Workforce Board Area: Workforce Solutions Alamo
Contractor Name: City of San Antonio
Funding Source: Childcare
Contract Period: 10/1/26-9/30/27
Fiscal Integrity Review Date: 7/6/26
Prepared by: Christine H. Nguyen, CPA

Purpose:	To satisfy performance of the fiscal integrity evaluation of the contract that is being considered for renewal, or for a new contract to comply with the 40 TAC §802.21.				
Criteria:	Financial Manual for Grants and Contracts: Chapter 14, Supplement App D, P.3; TAC §802.21 requires Boards to perform fiscal integrity evaluations of workforce service providers.				
Procedures:		**TWC FMGC Reference**	**Results (Yes / No / NA)**	**Source Documents Reviewed**	**Comments**
I. Fiscal Integrity Review					
A. Desk Review Procedures					
1. Does the workforce service providers have the capacity or have program regulations to comply with the following requirements:					
(A) Federal and state statutes and regulations and directives of the Texas Workforce Commission.			Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit reports.	
(B) Any other safeguards a Board has identified that are designed to ensure the proper and effective use of funds placed under the control of its workforce service providers.			Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit reports.	
2. Review workforce service provider's prior three-year financial history before the Board awards or renews a workforce service contract.			Yes	Prior Financial Monitoring reports; Audit reports; and Financial Statements.	Pending receipt of the current financial statements.
3. Does workforce contractor have any adverse judgments or findings, such as administrative audit findings; Commission, Agency, or Board monitor findings; or sanctions by a Board or court of law?			No	Prior Financial Monitoring reports; Audit reports; and Inquiry.	Pending receipt of inquiry of any adverse judgements or any current litigations.
4. Does workforce contractor have provisions such as accounting for program income in accordance with federal regulations?			Yes	Prior Financial Monitoring reports; Recoupment	
5. Does workforce contractor have non-federal/state resources for repayment of disallowed costs in a timely manner?			Yes	Prior Financial Monitoring reports; Audit reports	
6. Does workforce contractor systems provide safeguarding of fixed assets and provide adequate internal controls for cash management, financial reporting, procurement, and cost allocation?			Yes	Prior Financial Monitoring reports; Accounting Policies and Procedures; Cost Allocation Plan.	
7. Does workforce contractor has adequate fidelity bonding, general liability, property, worker's compensation, and error and omission insurance coverage to protect workforce funds?		Chapter 14, App D., P.3	Yes	Certificate of Insurance.	
B. Conclusion					
1. Based on the above procedures, did the workforce contractor complies with the fiscal integrity requirements to administer workforce services			Yes		Except for the items above.

We have reviewed and concurred with the external financial monitor's recommendation.

Gabriela Navarro Garcia — 07/06/2026

Certifying Signature — Date

MEMORANDUM

To: Executive Committee

From: Adrian Lopez, CEO

Presented By: Kristen Rodriguez, Director of Procurement and Contracts Management

Date: July 17, 2026

Subject: **Discussion and Possible Action: Contract Renewal for Management and Operation of Child Care Services**

Summary: For discussion and potential action: The Workforce Solutions Alamo – Board of Directors to approve a contract renewal and authorize contract negotiations with Aerbor E&T, LLC dba Equus Workforce for the renewal of Child Care Management and operations Services. The estimated annual budget allocated for these is $132,531,376, unless a signed amendment approved by all parties that adjusts this amount.

Analysis:

In October 2025, Workforce Solutions Alamo executed a contract for Child Care Management Services. The initial contract term was twelve (12) months with four (4) one-year renewal options. This renewal represents the exercise of the first of the four (4) available one-year renewal options.

A comprehensive vendor performance evaluation was conducted by representatives from the Fiscal and Child Care department. The evaluation assessed the contractor's compliance with contract requirements, quality of services, responsiveness, communication, and fiscal management. Based on the evaluation results, staff recommends renewal of the contract. Although the contractor's overall performance exceeds expectations and supports continued service delivery, some opportunities for improvement were identified. These items will be formally communicated to the contractor and monitored throughout the renewal term to ensure continued compliance and performance improvement.

workforcesolutionsalamo.org
communications@wsalamo.org

100 N. Santa Rosa Street
San Antonio, Texas 78207
(210) 272-3260

The Child Care Management Services contract provides comprehensive administration of the Child Care Services (CCS) program throughout the Workforce Solutions Alamo service area. The contractor is responsible for delivering services necessary to administer childcare scholarship funding, determine participant eligibility, support families and childcare providers, and ensure compliance with applicable federal, state, and local requirements.

The Texas Workforce Commission administers the Child Care Services program using federal funding provided through the U.S. Department of Health and Human Services under the Child Care and Development Block Grant (CCDBG). These services support Workforce Solutions Alamo's strategic priorities by reducing barriers to employment, education, and training for eligible families while ensuring access to quality childcare services.

Alternatives: Issue a new solicitation for the purchase of Child Care Management Services. Initiating a new solicitation for the purchase of Child Care Management Services could introduce various challenges and risks such as:

- Delays in contract start since issuing a new solicitation could delay the commencement of services for the new fiscal year, impacting program timelines and deliverables.
- Difficulties in Collaboration and Information Sharing: Restarting the procurement process may disrupt existing partnerships and coordination efforts established during the previous solicitation.
- Obstacles in Effective Risk Management: Restarting the procurement process introduces uncertainties and potential risks that were previously mitigated under the existing solicitation framework.
- Disruptions to Service Delivery: The need to issue a new solicitation can disrupt ongoing client services impacting program continuity and long-term objectives.

Considering these factors, it's essential to weigh the benefits of starting afresh against the potential drawbacks and assess whether alternative solutions could mitigate these risks while achieving program objectives effectively.

Fiscal Impact: The renewal term is from October 1, 2026, to September 30, 2027, with three (3 one-year renewals remaining. The total annual expenditure under this agreement is estimated $132,531,376 unless a signed amendment approved by all parties adjusts this amount. TWC determines the allocation for Child Care Services (CCS) based on federal appropriations and local needs, and in coordination with Workforce Solutions Alamo (WSA), the local workforce development board, to implement the program.

Recommendation: To proceed with contract negotiations and confirming the estimated contract budget with Aerbor E&T, LLC dba Equus Workforce for Child Care Management Services spanning from October 1, 2026, to September 30, 2027.

Next Steps: With the approval of this action, WSA Procurement and Contract Management (PCM), in coordination with the WSA Child Care Team, will work to negotiate the contract renewal with Aerbor E&T, LLC dba Equus Workforce.

Attachments: Fiscal Integrity Review

Workforce Board Area: Workforce Solutions Alamo
Contractor Name: Equus Workforce Solutions
Funding Source: Childcare
Contract Period: 10/1/26-9/30/27
Fiscal Integrity Review Date: 7/6/26
Prepared by: Christine H. Nguyen, CPA

Purpose:	To satisfy performance of the fiscal integrity evaluation of the contract that is being considered for renewal, or for a new contract to comply with the 40 TAC §802.21.				
Criteria:	Financial Manual for Grants and Contracts: Chapter 14, Supplement App D, P.3; TAC §802.21 requires Boards to perform fiscal integrity evaluations of workforce service providers.				
Procedures:		**TWC FMGC Reference**	**Results (Yes / No / NA)**	**Source Documents Reviewed**	**Comments**
I. Fiscal Integrity Review					
A. Desk Review Procedures					
1. Does the workforce service providers have the capacity or have program regulations to comply with the following requirements:					
(A) Federal and state statutes and regulations and directives of the Texas Workforce Commission.			Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit reports.	The current audit report has not been published. Pending receipt of the final report.
(B) Any other safeguards a Board has identified that are designed to ensure the proper and effective use of funds placed under the control of its workforce service providers.			Yes	Prior Financial Monitoring reviews; Accounting Policies and Procedures, Audit reports.	
2. Review workforce service provider's prior three-year financial history before the Board awards or renews a workforce service contract.			Yes	Prior Financial Monitoring reports; Audit reports; and Financial Statements.	
3. Does workforce contractor have any adverse judgments or findings, such as administrative audit findings; Commission, Agency, or Board monitor findings; or sanctions by a Board or court of law?			No	Prior Financial Monitoring reports; Audit reports; and Inquiry.	
4. Does workforce contractor have provisions such as accounting for program income in accordance with federal regulations?			Yes	Prior Financial Monitoring reports; Recoupment	
5. Does workforce contractor have non-federal/state resources for repayment of disallowed costs in a timely manner?			Yes	Prior Financial Monitoring reports; Audit reports	
6. Does workforce contractor systems provide safeguarding of fixed assets and provide adequate internal controls for cash management, financial reporting, procurement, and cost allocation?			Yes	Prior Financial Monitoring reports; Accounting Policies and Procedures; Cost Allocation Plan.	
7. Does workforce contractor has adequate fidelity bonding, general liability, property, worker's compensation, and error and omission insurance coverage to protect workforce funds?		Chapter 14, App D., P.3	Yes	Certificate of Insurance.	
B. Conclusion					
1. Based on the above procedures, did the workforce contractor complies with the fiscal integrity requirements to administer workforce services			Yes		Except for the item above.

We have reviewed and concurred with the external financial monitor's recommendation.

Gabriela Navarro Garcia
Certifying Signature

07/06/2026
Date

MEMORANDUM

To:	Executive Committee
From:	Adrian Lopez, CEO
Presented By:	Kristen Rodriguez, Director of Procurement and Contracts Management
Date:	July 17, 2026
Subject:	**Discussion and Possible Action: Cloud Hosting Services Contract**

Summary: For discussion and potential action: The Workforce Solutions Alamo (WSA) Board of Directors is presented with a proposal to award a contract for Cloud Hosting Services to FreeIT Data Solutions. The anticipated contract term will be effective October 2026, through October 2027, with the option to renew for up to three (3) one-year periods upon written mutual consent of Workforce Solutions Alamo and the selected Contractor. The estimated annual contract amount is $147,632.20, with an estimated total contract value of $590,528.80 over the four-year (4) term, unless an authorized amendment is executed by all parties and adjusts this amount.

This action aligns with Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers, in our strategic plan.

Analysis: Workforce Solutions Alamo (WSA) advertised a Request for Proposal (RFP) on March 4, 2026, online and in the Texas Electronic Business Daily over a 30-day period for Cloud Hosting Services to secure a qualified contractor capable of providing comprehensive managed cloud hosting services (Infrastructure-as-a-Service) for the Agency's existing private cloud datacenter environment. The solicitation required respondents to demonstrate experience in providing secure cloud hosting services, disaster recovery, backup and recovery solutions, networking, migration services, cybersecurity, regulatory compliance, and ongoing technical support for publicly funded organizations. Respondents were also required to demonstrate the ability to maintain interoperability with WSA's existing infrastructure while ensuring data security, business continuity, scalability, and compliance with all applicable federal, state, and Texas statutory requirements.

The solicitation closed on April 29, 2026, and staff completed the evaluation process for nine (9) submissions received in response to the solicitation. Of those submissions, two (2) proposals were eliminated for failing to meet the minimum qualification requirements, and one (1) proposal was disqualified due to an incomplete submission that did not provide the required professional reference contact information necessary to verify prior experience. Staff is recommending contract award to FreeIT Data Solutions, whose proposal was determined to provide the best overall value and most advantageous solution to Workforce Solutions Alamo. The proposed solution satisfies the Agency's requirements for secure cloud hosting services, disaster recovery, data protection, cybersecurity, business continuity, and operational scalability while supporting the continued reliability and performance of WSA's information technology infrastructure.

WSA Information Technology (IT) staff will collaborate with the selected Contractor to provide comprehensive managed Cloud Hosting Services for Workforce Solutions Alamo's existing private cloud datacenter environment. These services are intended to ensure that:

- WSA's cloud infrastructure remains secure, reliable, and continuously available to support Agency operations;
- Cloud hosting services maintain compliance with applicable federal, state, and Texas statutory requirements while protecting Agency data and information systems; and
- Disaster recovery, backup, cybersecurity, and business continuity capabilities are maintained to minimize operational disruptions and ensure timely recovery of critical systems.

Services will focus on maintaining a secure, scalable, and resilient Infrastructure-as-a-Service (IaaS) environment while supporting the Agency's existing VMware-based infrastructure, improving operational performance, and enhancing long-term technology resiliency.

To accomplish these objectives, the Contractor shall provide:

- Comprehensive managed Infrastructure-as-a-Service (IaaS) cloud hosting;
- Disaster Recovery as a Service (DRaaS) with continuous data replication and recovery capabilities;
- Enterprise backup, cybersecurity, network connectivity, and infrastructure monitoring services;
- Technical support, incident response, and cloud management services available twenty-four (24) hours per day, seven (7) days per week; and

- Ongoing maintenance, system performance monitoring, reporting, and scalable infrastructure solutions to ensure operational continuity and service reliability.

Alternatives: Any alternative to not approving the recommendation may result in interruptions to Workforce Solutions Alamo's managed cloud hosting services, limiting the Agency's ability to maintain secure, reliable, and resilient information technology operations, disaster recovery capabilities, and business continuity while increasing operational and cybersecurity risks.

Fiscal Impact: The contract will have an initial one (1) year term, effective October 2026, through October 2027, and may be extended for up to three (3) additional one-year periods, subject to mutual written agreement by both parties. The estimated annual contract amount is $147,632.20, with a potential total contract value of $590,528.80 over the four-year term, unless an authorized amendment is executed by all parties and adjusts this amount.

Below is the breakdown of the anticipated costs for the term of the contract:

Item	**Oct 26' - Oct 27'**	**Oct 27' - Oct 28'**	**Oct 28' - Oct 29'**	**Oct 29' - Oct 30'**	**Contract Total**
Estimated Annual contract Amount	$147,632.20	$147,632.20	$147,632.20	$147,632.20	$590,528.80

Recommendation: Procurement & Contracts Management recommends approval of a contract with FreeIT Data Solutions for Cloud Hosting Services. The contract will be for an initial term of one (1) year, effective October 2026, through October 2027, with the option to renew for up to three (3) additional one-year terms. The total projected expenditure for the potential four-year term is $590,528.80, with annual expenditures projected at $147,632.20, unless an authorized amendment is executed by all parties and adjusts this amount.

Next Steps: Upon approval, WSA Procurement & Contracts Management (PCM), in coordination with WSA Information Technology (IT) staff, shall proceed with contract negotiations with FreeIT Data Solutions for Cloud Hosting Services.

Attachments: Bid Tabulation

2026-009 – Cloud Hosting Services

Active Submissions

	Total	Minimum Qualifications	A – Background and Experience	B - Qualifications	C - Price	G - VetHUB
Supplier	/ 105 pts	Pass/Fail	/ 25 pts	/ 25 pts	/ 50 pts	/ 5 pts
FreeIT Data Solutions	**95.33**	**Pass**	21.67	23.67	50.00	0
BuzzClan, LLC	**76.42**	**Pass**	23.00	23.67	29.75	0
HIPAA Vault	66.43	Pass	23.33	22.00	21.09	0
Rackspace US, Inc.	59.95	Pass	24.00	24.17	11.78	0
Blue Parrot Software LLC	54.31	Pass	21.33	23.67	9.31	0
TLD Systems LLC	50.76	Pass	24.00	23.67	3.09	0

Eliminated Submissions

	Minimum Qualifications
Supplier	**Pass/Fail**
Summit Hosting LLC	Fail
IT Convergence	Fail
Vertex Spectrum LLC	Fail

Notes:

1. **IT Convergence** – Does not meet minimum qualification requirements.
2. **Vertex Spectrum LLC** – Does not meet minimum qualification requirements.
3. **Summit Hosting LLC** – Unresponsive due to an incomplete submission. Required professional reference contact information was not provided, preventing verification of prior experience.

MEMORANDUM

To:	Executive Committee
From:	Adrian Lopez, CEO
Presented By:	Kristen Rodriguez, Director of Procurement and Contracts Management
Date:	July 17, 2026
Subject:	**Discussion and Possible Action: Cyber Security Services Contract**

Summary: For discussion and potential action: The Workforce Solutions Alamo (WSA) Board of Directors is presented with a proposal to award a contract for Cyber Security Services to FreeIT Data Solutions. The anticipated contract term will be August 2026, through August 2027, with the option to renew for up to three (3) one-year periods. The estimated annual contract amount is $103,792.61, with an estimated contract value of $415,170.44 over the four-year (4) term, unless an authorized amendment is executed by all parties and adjusts this amount.

This action aligns with Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers, in our strategic plan.

Analysis: Workforce Solutions Alamo (WSA) advertised a Request for Proposal (RFP) on March 4, 2026, online and in the Texas Electronic Business Daily over a 30-day period for Cyber Security Services to secure a qualified contractor capable of providing a comprehensive, managed Security Operations Center (SOC) solution that enhances the Agency's cybersecurity posture through continuous security monitoring, threat detection, incident response, vulnerability management, and cybersecurity reporting services. The solicitation required respondents to demonstrate a minimum of five (5) years of documented experience providing comprehensive cybersecurity solutions, experience supporting agencies funded by federal, state, or public funds, and the ability to provide monitoring and protection for Workforce Solutions Alamo's on-premises infrastructure, private cloud infrastructure, and Microsoft 365 environment while maintaining compliance with all applicable federal, state, and Texas statutory requirements.

The solicitation closed on April 29, 2026, and staff completed the evaluation process for twenty-three (23) submissions received in response to the solicitation. Of those submissions, six (6) proposals were eliminated for failing to meet the minimum qualification requirements, and one (1) proposal was disqualified due to an incomplete submission because the required Conflict of Interest Certification (Attachment H) was not executed. Staff recommends contract award to FreeIT Data Solutions, whose proposal was determined to provide the best overall value and most advantageous cybersecurity solution for Workforce Solutions Alamo.

WSA Information Technology (IT) staff will collaborate with the selected Contractor to provide comprehensive Cyber Security Services for Workforce Solutions Alamo's on-premises infrastructure, private cloud infrastructure, and Microsoft 365 environment.

To accomplish these objectives, the Contractor shall provide:

- Comprehensive managed Security Operations Center (SOC) and Managed Detection and Response (MDR) services;
- Twenty-four (24) hours per day, seven (7) days per week security monitoring, threat detection, incident investigation, and incident response;
- Vulnerability assessments, security analytics, threat intelligence, and compliance reporting;
- Monthly security operations reports, quarterly executive summaries, vulnerability assessment reports, and annual program reviews; and
- Ongoing technical support, incident response playbooks, onboarding and integration services, and continuous cybersecurity monitoring to ensure operational security and business continuity.

Alternatives: Any alternative to not approving the recommendation may result in interruptions to Workforce Solutions Alamo's cybersecurity operations, limiting the Agency's ability to continuously monitor, detect, investigate, and respond to cybersecurity threats and security incidents. Delays in procuring these services may increase operational and cybersecurity risks, reduce the Agency's ability to protect critical information systems and sensitive data, and impact business continuity and regulatory compliance.

Fiscal Impact: The contract will have an initial term of one (1) year, effective August 2026, through August 2027, and may be extended for up to three (3) additional one-year periods, subject to mutual written agreement by both parties. The total projected expenditure over the potential four-year term is $415,170.44, with annual expenditures of $103,792.61, unless modified by a written amendment executed and approved by all parties.

Below is the breakdown of the anticipated costs for the term of the contract:

Item	Aug 26' - Aug 27'	Aug 27' - Aug 28'	Aug 28' - Aug 29'	Aug 29' - Aug 30'	Contract Total
Estimated Annual contract Amount	$103,792.61	$103,792.61	$103,792.61	$103,792.61	$415,170.44

Recommendation: Procurement & Contracts Management recommends approval of a contract with FreeIT Data Solutions for Cyber Security Services to support Workforce Solutions Alamo's on-premises infrastructure, private cloud infrastructure, and Microsoft 365 environment and ensure the continued delivery of comprehensive cybersecurity monitoring, threat detection, incident response, vulnerability management, and security operations services aligned with the Agency's operational, security, and regulatory compliance objectives.

The contract will be for an initial term of one (1) year, effective August 2026, through August 2027, with the option to renew for three (3) additional one-year periods. The total projected expenditure for the potential four-year term is $415,170.44, with annual expenditures projected at $103,792.61,

unless modified by a written amendment executed and approved by all parties.

Next Steps: Upon approval, WSA Procurement & Contracts Management (PCM), in coordination with WSA Information Technology (IT) staff, shall proceed with contract negotiations with **FreeIT Data Solutions** for **Cyber Security Services**.

Attachments: Bid Tabulation

2026-009 – Cyber Security Services

Active Submissions

	Total	Minimum Qualifications	A – Background and Experience	B - Qualifications	C - Price	G - VetHUB
Supplier	/ 105 pts	Pass/Fail	/ 25 pts	/ 25 pts	/ 50 pts	/ 5 pts
FreeIT Data Solutions	95.62	Pass	23.33	23.33	48.96	0
Advanced Innovative IT Solutions LLC	93.17	Pass	22.67	20.50	50.00	0
BuzzClan, LLC	91.05	Pass	21.67	22.33	47.05	0
Def-Logix, Inc.	86.09	Pass	21.00	22.00	43.09	0
Stellar Services, Inc.	85.50	Pass	19.00	19.00	47.50	0
Quzara LLC	75.08	Pass	17.00	19.67	38.41	0

CyberElite	74.35	Pass	20.67	21.67	32.02	0
Alchemy Technology Group, LLC	73.59	Pass	20.00	20.00	33.59	0
Sentinel Technologies	67.97	Pass	17.33	17.67	32.97	0
MSC Consulting	66.86	Pass	21.00	21.00	24.86	0
CoreRecon	61.68	Pass	21.00	21.67	14.02	5
Global Solutions Group, Inc.	57.84	Pass	22.00	22.83	13.01	0
LanceSoft, Inc.	50.97	Pass	18.67	18.67	13.64	0
Andesite AI	49.89	Pass	21.33	22.67	0.89	5
TLD Systems LLC	44.75	Pass	18.33	19.67	6.75	0

Sandoval Technology Solutions LLC	44.42	Pass	21.00	21.50	1.92	0

Eliminated Submissions

	Minimum Qualifications
Supplier	**Pass/Fail**
360CyberX	Fail
CloudFit Software	Fail
CT Cyber Consulting Inc.	Fail
Deadbolt Networks LLC	Fail
Inspira Enterprise Inc.	Fail
Securely Managed LLC	Fail
Vertex Spectrum LLC	Fail

Notes:

1. 360CyberX – Does not meet minimum requirements.
2. CloudFit Software – Does not meet minimum requirements.
3. CT Cyber Consulting Inc. – Does not meet minimum requirements.
4. Deadbolt Networks LLC – Does not meet minimum requirements.
5. Inspira Enterprise Inc. – Does not meet minimum requirements.
6. Securely Managed LLC – Attachment H, Conflict of Interest Form, was not executed.
7. Vertex Spectrum LLC – Does not meet minimum requirements.

MEMORANDUM

To: Executive Committee

From: Adrian Lopez, Chief Executive Officer

Presented By: Gabriela Navarro Garcia, Controller

Date: July 17, 2026

Subject: **Discussion and Possible Action: FY27 Proposed Budget**

SUMMARY:

The board staff prepares a budget based on planning estimates from the Texas Workforce Commission, anticipated carryover funds from existing contracts, and historical averages. Actual contracts and carryover are reconciled and reflected in a budget amendment typically presented in an amended budget by the second quarter. Furthermore, the budget is analyzed throughout the year and amended as material changes occur.

STRATEGIC OBJECTIVE:

Adopting the budget provides direction and authority to implement a service delivery plan. This core process provides structure and guidance to the entity for expenditure controls and strategic allocation of resources, including but not limited to:

- Planning
- Coordination
- Resource Allocation
- Performance Review

RESOURCE ALLOCATION:

Chief Elected officials and partners adopted an interlocal agreement, which specifies the annual budget shall be prepared utilizing the agreed-upon methodology in the agreement: "*All resource allocation within the AWD shall, to the extent possible and practical considering need, be based upon the federal and state formulas used to allocate funds.*" WSA's executive leadership team uses Texas Administrative Code 800, Chapter B, Allocations (TAC 800) to allocate funds among the counties. From the guidance of TAC 800 and allocation factors received from the Texas Workforce Commission, the board has prepared a service delivery budget that reflects an average allocation, excluding the City of San Antonio's Ready to Work Program of 82.64% to urban communities and an aggregate of 17.36% to rural communities, which is monitored monthly by the board.

Currently, through May of 2026, expenditures, excluding Ready to Work, are 82.85% for Urban and 17.15% for Rural. The proposed FY27 budget allocation factors are consistent with these expenditure trends and reflect the current distribution of program spending between urban and rural areas.

The *Budget by Fund and Category* additionally shows the methodology for allocating each fund. Formula funds were allocated based on the formulas in TAC 800. When a clear formula is unavailable, the funding source and the participants served are considered to determine a reasonable basis for fairly allocating funds to each county. The budget is presented in the following categories:

- Corporate - Program and Administrative contract management, reporting, and oversight.
- Facilities – Rent and facility-related costs at each of the 16 career centers and the mobile unit. These costs are reasonable and necessary for delivery of services, including software, supplies, and equipment.
- Corporate Relocation- The budget impact of corporate relocation is outlined separately.
- Special Initiatives – Workforce Commission Initiatives (Red, White & YOU, and Careers in Texas Industries), and other local initiatives.
- Service Delivery for Adult, Youth, Childcare Services, and Ready to Work, including program outreach.
- Reserve- The board budgets a reserve for unexpected contingencies and funds that have overlapping years.

BUDGET SUMMARY:

In Summary, the initial budget is projected to decrease 2.2%, or $4,415,772, from $199,796,541 to $195,380,770. Ready to Work has the largest impact on the budget reduction. Ready to Work reflects a decrease of $2,355,997 compared to the FY26 Amended Budget. **Exhibit 1** demonstrates FY27 Summary Budget variance by budget category.

Exhibit 1: FY27 Summary Budget Comparison

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 FY27 Proposed Budget						
		FY26 Amended Budget		FY27 Proposed Budget	% Change	$ Change
SUMMARY						
Corporate	$	8,780,800	$	8,656,435	-1.4%	$ (124,364)
Corporate Facility Relocation	$	-	$	631,500	100.0%	$ 631,500
Facility & Infrastructure Budget	$	6,386,802	$	6,743,999	5.6%	$ 357,197
Reserve - Unobligated	$	14,111,623	$	13,192,119	-6.5%	$ (919,504)
Initiatives	$	771,825	$	616,481	-20.1%	$ (155,345)
Service Delivery - Workforce Services	$	20,056,174	$	18,653,886	-7.0%	$ (1,402,288)
Service Delivery Child Care Services	$	142,272,280	$	141,825,310	-0.3%	$ (446,971)
Service Delivery - Ready to Work	$	7,417,037	$	5,061,040	-31.8%	$ (2,355,997)
TOTAL BUDGET	$	199,796,541	$	195,380,770	-2.2%	$ (4,415,772)

The total Line-Item Budget Detail shows a 5.8% increase or $507,136, which includes $631,500 of the Board Office relocation. FY27 operating costs are expected to decrease by 1.4% or $124,364, excluding the potential relocation of the board office.

The budget process reviewed historical costs and implemented cost-saving measures to align the FY27 Budget with projected actual expenditures. Historically, corporate operating expenditures have averaged 5% or less of the overall budget. In FY27, corporate operating expenditures are budgeted at 4.4%, excluding the board office relocation.

Personnel Costs

The Board's total compensation package includes base salary, a cost-of-living adjustment (COLA), performance-based award, healthcare benefits, retirement contributions, paid leave, and other fringe benefits.

Overall personnel costs are budgeted to increase by $132,438, or 2.3%, from FY26 to FY27. This increase reflects a 3% cost-of-living adjustment (COLA), a potential 2% performance-based award, and projected increases in employee health insurance costs. Exhibit 2 illustrates the changes in personnel costs between FY26 and FY27.

Exhibit 2: FY27 Personnel Cost Comparison

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 FY27 Proposed Budget				
	FY26 Amended Budget	FY27 Proposed Budget	% Change	$ Change
PERSONNEL				
Salaries/Wages	$ 4,349,164	$ 4,412,694	1.5%	$ 63,530
Fringe Benefits	$ 1,121,922	$ 1,233,077	9.9%	$ 111,155
Staff Training & Development	$ 265,874	$ 223,628	-15.9%	$ (42,246)
PERSONNEL SUBTOTAL:	**$ 5,736,960**	**$ 5,869,398**	**2.3%**	**$ 132,438**

Salaries, COLA, and Performance-Based Award

Personnel costs related to salaries, COLA, and performance awards are budgeted to increase by $63,530, or 1.5%, in FY27.

Each year, the Board reviews the Consumer Price Index (CPI) for the Southern Region and considers market conditions when determining salary adjustments and performance awards. Over the past 12 months, the CPI increased by 3.9%, driven largely by rising housing and energy costs. The proposed 3% COLA is consistent with historical salary adjustments provided to Board staff and comparable local government employees, including those employed by Bexar County.

In addition, the budget includes funding for performance-based award for employees who demonstrate exceptional performance and make contributions that exceed normal job expectations, consistent with the Board's award compensation policy. Combined, the COLA and performance award opportunity may total up to 5%, allowing the Board to remain competitive in attracting and retaining qualified staff while responding to inflationary pressures.

Fringe Benefits

Fringe benefit costs are budgeted to increase by $111,155, or 9.9%, compared to FY26.
In FY26, the Board elected to participate in SWBC's Master Health Benefit Plan to help stabilize and manage the long-term impact of healthcare costs. Under this plan, annual rate adjustments are driven primarily by actual claims experience rather than demographic factors, reducing the likelihood of the significant and unpredictable premium increases experienced in previous years.

SWBC is currently projecting a 6% increase in health insurance rates for FY27. These projections remain subject to change as additional claims data becomes available. The Board is expected to receive finalized FY27 rates in October 2026, at which time the full financial impact on the budget will be known.

Travel, Training, and Professional Development

To help offset rising personnel and benefit costs, the FY27 budget reduces staff travel, training, and professional development expenditures by $42,246, or 15.9%, compared to FY26.

The reduction reflects a strategic shift toward lower-cost or no-cost training opportunities, including programs offered by TWC, as well as a decrease in conference attendance. Employees who attend conferences or specialized training will be expected to share knowledge gained and implement best practices across programs to maximize the value of these investments.

Board Office Relocation:

The Board office lease is set to expire in March 2027. As a result, the board has an estimated $631,500 budget for potential relocation costs. The Corporate Facility Relocation budget is intended to cover expenditures necessary to meet the agency's operational needs, including facility-related costs, moving expenses, furniture, and equipment purchases. These funds will provide flexibility to support a potential relocation while ensuring continuity of operations and service delivery.

Professional Services:

Professional Services are expected to decrease by 24.3% or $412,011 due to the reductions in Temporary Services and other consulting services.

Overall, FY27 operating costs are projected to decrease by $124,364 (1.4%) excluding relocation expenses; including the estimated $631,500 for potential Board Office relocation results in an overall budget increase of $507,136 (5.8%).

Workforce Center Facilities:

Facility costs are expected to increase by 5.6%, or $357,197. The board is responsible for the operation and maintenance of 16 workforce centers and *Workforce One Mobile Unit* which provides on-demand workforce services to job seekers and employers throughout the 13-county Alamo region.

Facility costs include a contracted CDL Bus driver responsible for operating and maintaining the mobile unit to ensure its availability and maximum utilization across the Alamo region. This cost was previously budgeted under Service Delivery and has been reclassified to Facility Costs for FY27. As a result, a portion of the increase in Facility Costs is attributable to this budget reclassification and is offset by a corresponding reduction in the Service Delivery budget. Additionally, a $152,000 facilities contingency for HVAC and other unplanned maintenance expenses was budgeted for all workforce centers.

Special Initiatives:

Special Projects related to service delivery total $616,481. This includes job fairs such as Red, White, and You!, and Careers in Texas Industries. Additional service delivery projects include Summer Earn and Learn, Teacher Externship, and Adam Scripps Foundation (Child Care Quality).

<u>Service Delivery & Reserve:</u>

The FY27 service delivery budget has decreased by approximately 2.5%, or $4,205,256, compared to the FY26 approved budget. A contributing factor to the decrease in the service delivery budget is the Inclusion of $631,500 budgeted for the potential board office relocation. In the event the board does not proceed with a relocation, the funds will be allocated to the service delivery budget. Exhibit 3 summarizes the Service Delivery Budget by program cluster and the proposed budget impact for FY27. The service delivery detailed budget provides a list of program changes and funding adjustments.

Exhibit 3: Service Delivery FY27 Proposed Budgets

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 Service Delivery FY27 Proposed Budget			
Program Cluster	FY26 Initial Budget	FY26 Budget Amendment #1	FY27 Proposed Budget
Adult Services	$ 13,192,532	$ 15,508,767	$ 14,015,561
Youth Services	$ 4,547,484	$ 4,547,408	$ 4,638,325
Childcare Services	$ 127,615,222	$ 132,795,392	$ 132,594,726
Child Care Quality	$ 9,128,459	$ 9,476,888	$ 9,230,584
Ready to Work	$ 9,870,105	$ 7,417,037	$ 5,061,040
Total	**$ 164,353,802**	**$ 169,745,491**	**$ 165,540,236**

STAFF RECOMMENDATION:

Discussion and possible action to approve the Annual Budget from October 1, 2026, to September 30, 2027, as presented or with modifications.

NEXT STEPS:

Make any adjustments to the annual budget recommended by the committee and present them to the Executive Committee.

ATTACHMENT(S):

Budget by Fund and Category (Grant Summary)
Budget Line Item Detail
Budget Comparison
Budget Allocation by County for Service Delivery

Workforce Solutions Alamo FY 2026-2027 Budget
October 1, 2026-September 30, 2027

Funding Source	Proposed Budget FY 26-27	Corporate	Corporate Relocation	Facilities	Initiatives	Outreach	Service Delivery - Ops	Service Delivery - Clients	FY27 Reserve
SERVICE DELIVERY - TWC									
Military to Civilian Employment Program	$ 325,765	$ 32,577		$ -	$ -	$ -	$ 131,935	$ 161,254	$ -
Military to Civilian Employment Program	$ 75,028	$ 7,503		$ -	$ -	$ -	$ 30,386	$ 37,139	$ -
Adult - Non Custodial Parent (Bexar Only)	$ 437,578	$ 74,721	$ 5,998	$ 20,000	$ -	$ 1,366	$ 268,394	$ 67,099	$ -
Adult - Re-Employment Services	$ -	$ -		$ -		$ -	$ -	$ -	$ -
Adult - Re-Employment Services	$ 1,437,723	$ 315,312	$ 25,713	$ 258,790	$ -	$ 7,850	$ 830,059	$ -	$ -
Adult - SNAP E&T	$ 1,031,152	$ 248,820	$ 19,338	$ 175,554	$ -	$ 6,343	$ 464,878	$ 116,219	$ -
Adult - TANF	$ 401,441	$ 62,857	$ 5,005	$ 70,279	$ -	$ 711	$ 183,812	$ 78,777	$ -
Adult - TANF	$ 6,286,840	$ 984,388	$ 78,389	$ 1,100,616		$ 11,127	$ 2,878,624	$ 1,233,696	$ -
Adult - Trade Act Services	$ 5,000	$ -		$ -	$ -	$ -		$ 5,000	$ -
Adult - WIOA Adult	$ 813,309	$ 136,813	$ 10,720	$ 141,343	$ -	$ 2,782	$ 365,156	$ 156,496	$ -
Adult - WIOA Adult	$ 4,644,683	$ 781,317	$ 61,219	$ 807,187	$ -	$ 15,886	$ 2,085,352	$ 893,722	$ -
Adult - WIOA Dislocated	$ 757,624	$ 152,664	$ 12,145	$ 163,165	$ -	$ 3,231	$ 298,493	$ 127,926	$ -
Adult - WIOA Dislocated	$ 3,498,617	$ 683,429	$ 56,085	$ 753,478	$ -	$ 14,919	$ 1,393,495	$ 597,212	$ -
Adult - WIOA Rapid Response	$ 35,564	$ 5,480	$ 402	$ -	$ -	$ -	$ 29,682	$ -	$ -
Adult - WIOA Rapid Response	$ 11,855	$ 1,827	$ 134	$ -	$ -	$ -	$ 9,894	$ -	$ -
Facilities - Employment Services	$ 209,259	$ 20,926		$ 188,333	$ -	$ -	$ -	$ -	$ -
Facilities - Employment Services	$ 787,839	$ 78,784		$ 709,055	$ -	$ -	$ -	$ -	$ -
Facilities - Veterans Employment Service	$ 299,138	$ 29,914		$ 269,224	$ -	$ -	$ -	$ -	$ -
Youth - WIOA Youth	$ 1,050,545	$ 195,528	$ 14,990	$ 121,873	$ -	$ 3,955	$ 407,093	$ 307,105	$ -
Youth - WIOA Youth	$ 4,792,631	$ 892,009	$ 68,386	$ 555,990	$ -	$ 18,041	$ 1,857,177	$ 1,401,028	$ -
TOTAL SERVICE DELIVERY - TWC	**$ 26,901,590**	**$ 4,704,868**	**$ 358,524**	**$ 5,334,887**	**$ -**	**$ 86,209**	**$ 11,234,431**	**$ 5,182,672**	**$ -**
SERVICE DELIVERY - TWC CHILD CARE									
Child Care CCDF - Discretionary	$ 6,646,810	$ 167,381	$ 13,292	$ 25,454	$ -	$ 3,761	$ 544,496	$ 5,892,426	$ -
Child Care CCDF - Discretionary	$ 105,297,152	$ 2,651,606	$ 210,573	$ 403,235	$ -	$ 59,588	$ 6,338,270	$ 90,738,037	$ 4,895,843
Child Care CCM - Match	$ 7,536,082	$ -	$ -	$ -	$ -	$ -	$ -	$ 7,536,082	$ -
Child Care CCM - Match	$ 7,474,822	$ -	$ -	$ -	$ -	$ -	$ -		$ 7,474,822
Child Care CCP - DFPS Protective Services	$ 7,512,684	$ 375,634	$ -	$ -	$ -	$ -	$ -	$ 7,137,050	$ -
Child Care Quality 2%	$ 345,493	$ 8,404	$ 616.63	$ 14,780	$ -	$ -	$ 138,503	$ 183,190	$ -
Child Care Quality 2%	$ 4,964,039	$ 120,744	$ 8,860	$ 212,361	$ -	$ -	$ 2,428,765	$ 1,830,787	$ 362,522
Child Care Quality 4%	$ 257,249	$ -	$ -	$ -	$ -	$ -	$ -	$ 257,249	$ -
Child Care Quality 4%	$ 4,649,341	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,392,090	$ 257,251
Child Care CCDF - Mandatory	$ 14,345,015	$ -	$ -	$ -	$ -	$ -	$ -	$ 14,345,015	$ -
TOTAL SERVICE DELIVERY - CHILD CARE	**$ 159,028,687**	**$ 3,323,770**	**$ 233,342**	**$ 655,829**	**$ -**	**$ 63,350**	**$ 9,450,034**	**$ 132,311,926**	**$ 12,990,438**
SERVICE DELIVERY - TWC SPECIAL INITIATIVES									
Adult - Student Hireablility Navigator	$ 192,500	$ 99,298	$ 7,286	$ 12,016	$ -	$ -	$ 73,901	$ -	$ -
Adult - Student Hireablility Navigator	$ 17,500	$ 9,027	$ 662	$ 1,092	$ -	$ -	$ 6,718	$ -	$ -

Workforce Solutions Alamo FY 2026-2027 Budget

October 1, 2026-September 30, 2027

Funding Source	Proposed Budget FY 26-27	Corporate	Corporate Relocation	Facilities	Initiatives	Outreach	Service Delivery - Ops	Service Delivery - Clients	FY27 Reserve
Adult - VRS Paid Work Experience	$ 187,500	$ -	$ -	$ -	$ -	$ -	$ -	$ 187,500	$ -
Facilities - Infra Support VR	$ 772,503	$ 13,551	$ -	$ 606,693	$ -	$ -	$ 152,259	$ -	$ -
Facilities - Infra Support VR	$ 70,228	$ 1,232	$ -	$ 55,154	$ -	$ -	$ 13,842	$ -	$ -
Partner For Reentry Opp In Wd (PROWD)	$ 273,162	$ 72,760	$ 5,762	$ -	$ -	$ 3,799	$ 93,512	$ 97,329	$ -
Partner For Reentry Opp In Wd (PROWD) STAGE	$ 78,714	$ 5,246	$ -	$ -	$ -	$ -	$ 35,999	$ 37,469	$ -
Resource Admin Grant	$ 27,841	$ 2,784	$ -	$ 25,057	$ -	$ -	$ -	$ -	$ -
SNAP TTP Initiative	$ 30,000	$ 2,800	$ -	$ -	$ -	$ -	$ 16,000	$ 11,200	$ -
Summer Earn & Learn	$ 900,000	$ 5,626	$ 448	$ -	$ 250,000	$ 550	$ 128,675	$ 514,701	$ -
Teacher Externship	$ 200,000	$ 21,557	$ -	$ -	$ 162,443	$ -	$ 16,000	$ -	$ -
Work Commission Initiatives	$ 100,250	$ 483	$ -	$ 18,995	$ 80,772	$ -	$ -	$ -	$ -
National Dislocated Woker - Disaster Recovery	$ 279,535	$ 4,060	$ 340	$ -	$ -	$ -	$ 18,552	$ 204,900	$ 51,681
TOTAL SERVICE DELIVERY - TWC SPECIAL INITIATIVES	**$ 3,129,734**	**$ 238,426**	**$ 14,498**	**$ 719,007**	**$ 493,215**	**$ 4,349**	**$ 555,459**	**$ 1,053,098**	**$ 51,681**
SPECIAL INITIATIVES									
City of San Antonio - Ready To Work	$ 5,553,125	$ 304,593	$ 22,492	$ 15,000	$ -	$ -	$ 940,610	$ 4,120,430	$ 150,000
DOL - Infrastructure	$ 594,369	$ 34,780	$ 2,644	$ 19,276	$ -	$ 3,093	$ 272,634	$ 261,942	
ADAM SCRIPPS FOUNDATION FUND	$ 115,266	$ -		$ -	$ 115,266	$ -	$ -	$ -	$ -
KRONKOWSKY FOUNDATION FUND	$ 8,000	$ -		$ -	$ 8,000	$ -	$ -	$ -	$ -
TOTAL SERVICE DELIVERY - SPECIAL INITIATIVES	**$ 6,270,759**	**$ 339,372**	**$ 25,136**	**$ 34,276**	**$ 123,266**	**$ 3,093**	**$ 1,213,243**	**$ 4,382,372**	**$ 150,000**
OTHER									
Unrestricted - Non-Federal	$ 50,000	$ 50,000		$ -	$ -	$ -	$ -	$ -	$ -
TOTAL OTHER	**$ 50,000**	**$ 50,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Total Proposed Budget FY 26-27	**$ 195,380,770**	**$ 8,656,436**	**$ 631,500**	**$ 6,743,999**	**$ 616,481**	**$ 157,000**	**$ 22,453,167**	**$ 142,930,069**	**$ 13,192,119**

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 FY27 Proposed Budget									
		FY26 Approved Budget		FY26 Amended Budget		FY27 Proposed Budget	% Change		$ Change
PERSONNEL									
Salaries/Wages	$	4,349,164	$	4,349,164	$	4,412,694	1.5%	$	63,530
Fringe Benefits	$	1,057,498	$	1,121,922	$	1,233,077	9.9%	$	111,155
Staff Travel	$	153,874	$	153,874	$	107,028	-30.4%	$	(46,846)
Staff Training/Development	$	112,000	$	112,000	$	116,600	4.1%	$	4,600
PERSONNEL SUBTOTAL:	**$**	**5,672,536**	**$**	**5,736,960**	**$**	**5,869,398**	**2.3%**	**$**	**132,438**
FACILITY									
Rent	$	481,749	$	481,749	$	538,548	11.8%	$	56,799
Storage	$	3,600	$	3,600	$	1,500	-58.3%	$	(2,100)
Maintenance and Repair	$	15,029	$	15,029	$	12,348	-17.8%	$	(2,681)
Relocation Expenses	$	-	$	-	$	631,500	100.0%	$	631,500
FACILITY SUBTOTAL:	**$**	**500,378**	**$**	**500,378**	**$**	**1,183,896**	**136.6%**	**$**	**683,518**
EQUIPMENT									
Equipment Purchases	$	120,700	$	120,700	$	42,400	-64.9%	$	(78,300)
Equipment Rental	$	-	$	-	$	14,089	0.0%	$	14,089
Software Licenses & Maintenance	$	163,864	$	163,864	$	313,221	91.1%	$	149,357
EQUIPMENT SUBTOTAL:	**$**	**284,564**	**$**	**284,564**	**$**	**369,710**	**29.9%**	**$**	**85,146**
GENERAL OFFICE									
Communications	$	14,618	$	14,618	$	47,253	223.3%	$	32,635
Advertising	$	1,000	$	1,000	$	1,000	0.0%	$	-
Insurance	$	268,981	$	268,981	$	268,981	0.0%	$	-
Office Supplies	$	18,000	$	18,000	$	13,450	-25.3%	$	(4,550)
Postage/Shipping/Other	$	4,200	$	4,200	$	4,820	14.8%	$	620
Printing, Binding & Reproduction	$	7,000	$	7,000	$	7,000	0.0%	$	-
Publications & Subscriptions	$	11,829	$	11,829	$	12,449	5.2%	$	620
Dues	$	14,580	$	14,580	$	19,800	35.8%	$	5,220
Marketing (External)	$	100,000	$	100,000	$	100,000	0.0%	$	-
Miscellaneous Costs	$	26,000	$	26,000	$	9,500	-63.5%	$	(16,500)
Non Federal	$	50,000	$	50,000	$	50,000	0.0%	$	-
GENERAL OFFICE SUBTOTAL:	**$**	**516,208**	**$**	**516,208**	**$**	**534,253**	**3.5%**	**$**	**18,045**
PROFESSIONAL SERVICES									
Legal-General Corporate Matters	$	125,000	$	125,000	$	125,000	0.0%	$	-
Legal-Other Corporate Matters	$	75,000	$	75,000	$	75,000	0.0%	$	-
Audit	$	82,000	$	82,000	$	82,000	0.0%	$	-
Monitoring (Contractor)	$	435,000	$	435,000	$	415,000	-4.6%	$	(20,000)
Professional Services	$	939,124	$	939,124	$	542,613	-42.2%	$	(396,511)
Payroll Fees	$	41,566	$	41,566	$	46,066	10.8%	$	4,500
PROFESSIONAL SERVICES SUBTOTAL	**$**	**1,697,690**	**$**	**1,697,690**	**$**	**1,285,679**	**-24.3%**	**$**	**(412,011)**
BOARD EXPENSES									
Board Member Travel	$	15,000	$	15,000	$	15,000	0.0%	$	-
Board Member Training/Development	$	20,000	$	20,000	$	20,000	0.0%	$	-
Board Meetings/Misc.	$	10,000	$	10,000	$	10,000	0.0%	$	-
BOARD EXPENSES SUBTOTAL	**$**	**45,000**	**$**	**45,000**	**$**	**45,000**	**0.0%**	**$**	**-**
TOTAL WSA CORPORATE BUDGET	**$**	**8,716,376**	**$**	**8,780,800**	**$**	**9,287,935**	**5.8%**	**$**	**507,136**
SUMMARY									
CORPORATE BUDGET									
Personnel	$	5,672,536	$	5,736,960	$	5,869,398	2.3%	$	132,438
Facility	$	500,378	$	500,378	$	1,183,896	136.6%	$	683,518
Equipment/Related Costs	$	284,564	$	284,564	$	369,710	29.9%	$	85,146
General Office Expenses	$	516,208	$	516,208	$	534,253	3.5%	$	18,045
Professional Services	$	1,697,690	$	1,697,690	$	1,285,679	-24.3%	$	(412,011)
								$	-
TOTAL WSA CORPORATE BUDGET	**$**	**8,716,376**	**$**	**8,780,800**	**$**	**9,287,935**	**5.8%**	**$**	**507,136**

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 FY27 Proposed Budget									
		FY26 Approved Budget		FY26 Amended Budget		FY27 Proposed Budget	% Change		$ Change
FACILITY & INFRASTRUCTURE BUDGET									
Facility Related Occupancy	$	4,511,406	$	4,511,406	$	4,676,257	3.7%	$	164,851
Equipment Related	$	131,543	$	131,543	$	193,018	46.7%	$	61,475
Rental of Equipment	$	59,683	$	59,683	$	49,094	-17.7%	$	(10,590)
Software Related	$	848,974	$	848,974	$	830,565	-2.2%	$	(18,409)
Communications	$	350,467	$	350,467	$	378,097	7.9%	$	27,630
General Office	$	193,799	$	193,799	$	228,089	17.7%	$	34,290
Other Professional Services	$	140,929	$	140,929	$	236,878	68.1%	$	95,949
Reserve Facility	$	150,000	$	150,000	$	152,000	1.3%	$	2,000
TOTAL FACILITY & INFRASTRUCTURE BUDGET	**$**	**6,386,802**	**$**	**6,386,802**	**$**	**6,743,999**	**5.6%**	**$**	**357,197**
RESERVE UNOBLIGATED	**$**	**12,318,454**	**$**	**14,111,623**	**$**	**13,192,119**	**-6.5%**	**$**	**(919,504)**
INITIATIVES	**$**	**529,947**	**$**	**771,825**	**$**	**616,481**	**-20.1%**	**$**	**(155,345)**
SERVICE DELIVERY BUDGET									
Military to Civilian Employment Program	$	150,842	$	214,184	$	360,714	68.4%	$	146,529
Adult - Non Custodial Parent (Bexar Only)	$	228,468	$	328,476	$	336,859	2.6%	$	8,383
Adult - Re-Employment Services	$	656,331	$	1,007,905	$	837,909	-16.9%	$	(169,996)
Adult - SNAP E&T	$	532,681	$	632,696	$	587,440	-7.2%	$	(45,256)
Adult - TANF	$	4,253,362	$	4,553,474	$	4,386,746	-3.7%	$	(166,728)
Adult - Trade Act Services	$	4,500	$	5,000	$	5,000	0.0%	$	-
Adult - WIOA Adult	$	3,306,878	$	3,756,954	$	3,519,393	-6.3%	$	(237,560)
Adult - WIOA Dislocated	$	2,591,012	$	3,191,080	$	2,435,275	-23.7%	$	(755,805)
Adult - WIOA Rapid Response	$	41,273	$	50,321	$	39,576	-21.4%	$	(10,745)
Youth - WIOA Youth	$	3,903,563	$	3,903,563	$	3,994,400	2.3%	$	90,837
Child Care CCDF - Discretionary & Mandatory	$	112,316,137	$	117,393,314	$	117,921,594	0.5%	$	528,279
Child Care CCM - Match	$	7,595,230	$	7,595,230	$	7,536,082	-0.8%	$	(59,148)
Child Care CCP - DFPS Protective Services	$	7,703,855	$	7,806,848	$	7,137,050	-8.6%	$	(669,798)
Child Care Quality	$	9,128,459	$	9,476,888	$	9,230,584	-2.6%	$	(246,304)
Adult - Student Hireablility Navigator	$	81,918	$	81,918	$	80,619	-1.6%	$	(1,299)
Adult - Training & Employment Navigator (Pilot Program)	$	85,157	$	9,999	$	-	-100.0%	$	(9,999)
Adult - VRS Paid Work Experience	$	187,500	$	187,500	$	187,500	0.0%	$	-
Facilities - Infra Support VR	$	151,737	$	151,737	$	166,101	9.5%	$	14,364
Partner For Reentry Opp In Wd (PROWD)	$	335,572	$	352,350	$	268,108	-23.9%	$	(84,242)
SNAP TTP Initiative	$	27,200	$	30,200	$	27,200	-9.9%	$	(3,000)
Summer Earn & Learn	$	643,921	$	643,845	$	643,926	0.0%	$	81
Teacher Externship	$	16,000	$	16,000	$	16,000	0.0%	$	-
National Dislocated Woker - Disaster Recovery			$	395,911	$	223,452	-43.6%	$	(172,459)
City of San Antonio - Ready To Work (Bexar Only)	$	9,870,105	$	7,417,037	$	5,061,040	-31.8%	$	(2,355,997)
DOL - Infrastructure	$	542,100	$	543,061	$	537,669	-1.0%	$	(5,392)
SERVICE DELIVERY BUDGET	**$**	**164,353,802**	**$**	**169,745,491**	**$**	**165,540,236**	**-2.5%**	**$**	**(4,205,256)**
TOTAL BUDGET	**$**	**192,305,381**	**$**	**199,796,541**	**$**	**195,380,770**	**-2.2%**	**$**	**(4,415,772)**

SERVICE DELIVERY - COUNTY BY COUNTY SUMMARY
FY 2026 - 2027 BUDGET

TWC

County	City	Military to Civilian Employment Program	Adult - Non Custodial Parent (Bexar Only)	Adult - Re-Employment Services	Adult - SNAP E&T	Adult - TANF	Adult - Trade Act Services	Adult - WIOA Adult	Adult - WIOA Dislocated	Adult - WIOA Rapid Response	Youth - WIOA Youth	Total
Budget		**$ 360,714**	**$ 336,859**	**$ 837,909**	**$ 587,440**	**$ 4,386,746**	**$ 5,000**	**$ 3,519,393**	**$ 2,435,275**	**$ 39,576**	**$ 3,994,400**	**$ 16,503,312**
Bexar	San Antonio	$ 360,714	$ 336,859	$ 655,589	$ 493,369	$ 3,666,881	$ 4,534	$ 2,700,179	$ 1,302,968	$ 37,000	$ 3,100,223	$ 12,658,316
Atascosa	Pleasanton	$ -	$ -	$ 14,335	$ 15,479	$ 125,900	$ 311	$ 63,219	$ 98,573	$ 23	$ 77,370	$ 395,208
Bandera	Bandera	$ -	$ -	$ 4,032	$ 3,142	$ -	$ -	$ 34,733	$ 63,758	$ -	$ 30,630	$ 136,294
Comal	New Braunfels	$ -	$ -	$ 54,651	$ 15,746	$ 146,517	$ 155	$ 188,612	$ 160,179	$ 1,710	$ 203,729	$ 771,300
Frio	Pearsall	$ -	$ -	$ 6,271	$ 5,021	$ 76,768	$ -	$ 64,698	$ 60,123	$ 141	$ 68,694	$ 281,716
Gillespie	Fredericksburg	$ -	$ -	$ 3,360	$ 1,310	$ 14,038	$ -	$ 20,396	$ 85,154	$ -	$ 21,960	$ 146,218
Guadalupe	Seguin	$ -	$ -	$ 52,187	$ 25,648	$ 195,649	$ -	$ 194,287	$ 181,827	$ -	$ 218,551	$ 868,149
Karnes	Kenedy	$ -	$ -	$ 2,912	$ 2,934	$ 48,693	$ -	$ 32,024	$ 64,901	$ -	$ 26,590	$ 178,053
Kendall	Boerne	$ -	$ -	$ 10,975	$ 2,261	$ 42,113	$ -	$ 48,011	$ 85,497	$ -	$ 49,997	$ 238,853
Kerr	Kerrville	$ -	$ -	$ 6,943	$ 6,621	$ 14,038	$ -	$ 53,942	$ 79,142	$ 703	$ 62,344	$ 223,733
McMullen	Tilden	$ -	$ -	$ -	$ 220	$ -	$ -	$ 843	$ 37,698	$ -	$ 803	$ 39,564
Medina	Hondo	$ -	$ -	$ 13,439	$ 8,801	$ 21,056	$ -	$ 72,700	$ 101,361	$ -	$ 68,894	$ 286,251
Wilson	Floresville	$ -	$ -	$ 13,215	$ 6,887	$ 35,094	$ -	$ 45,750	$ 114,094	$ -	$ 64,616	$ 279,656
Total		**$ 360,714**	**$ 336,859**	**$ 837,909**	**$ 587,440**	**$ 4,386,746**	**$ 5,000**	**$ 3,519,393**	**$ 2,435,275**	**$ 39,576**	**$ 3,994,400**	**$ 16,503,312**

CHILD CARE

County	City	Child Care CCDF - Discretionary	Child Care CCM - Match	Child Care CCP - DFPS Protective Services	Child Care Quality	Child Care CCDF - Mandatory	Total
Budget		**$ 103,576,579**	**$ 7,536,082**	**$ 7,137,050**	**$ 9,230,584**	**$ 14,345,015**	**$ 141,825,310**
Bexar	San Antonio	$ 86,902,063	$ 5,726,891	$ 5,988,075	$ 7,744,577	$ 12,035,650	$ 118,397,256
Atascosa	Pleasanton	$ 2,053,706	$ 144,474	$ 141,513	$ 183,023	$ 284,431	$ 2,807,147
Bandera	Bandera	$ 482,453	$ 40,668	$ 33,244	$ 42,995	$ 66,818	$ 666,179
Comal	New Braunfels	$ 2,339,388	$ 464,480	$ 161,198	$ 208,483	$ 323,998	$ 3,497,546
Frio	Pearsall	$ 1,037,056	$ 55,868	$ 71,459	$ 92,421	$ 143,629	$ 1,400,432
Gillespie	Fredericksburg	$ 497,029	$ 56,379	$ 34,248	$ 44,294	$ 68,837	$ 700,787
Guadalupe	Seguin	$ 4,756,026	$ 519,078	$ 327,719	$ 423,850	$ 658,694	$ 6,685,367
Karnes	Kenedy	$ 440,913	$ 31,701	$ 30,382	$ 39,293	$ 61,065	$ 603,353
Kendall	Boerne	$ 752,831	$ 113,862	$ 51,875	$ 67,091	$ 104,265	$ 1,089,923
Kerr	Kerrville	$ 1,878,798	$ 113,862	$ 129,461	$ 167,436	$ 260,207	$ 2,549,763
McMullen	Tilden	$ 35,710	$ 1,220	$ 2,461	$ 3,182	$ 4,946	$ 47,519
Medina	Hondo	$ 1,337,314	$ 132,473	$ 92,149	$ 119,179	$ 185,214	$ 1,866,329
Wilson	Floresville	$ 1,063,292	$ 135,127	$ 73,267	$ 94,759	$ 147,262	$ 1,513,708
Total		**$ 103,576,579**	**$ 7,536,082**	**$ 7,137,050**	**$ 9,230,584**	**$ 14,345,015**	**$ 141,825,310**

SERVICE DELIVERY - COUNTY BY COUNTY SUMMARY
FY 2026 - 2027 BUDGET

TWC SPECIAL INITIATIVES										
County	City	Adult - Student Hireablility Navigator	Adult - VRS Paid Work Experience	Facilities - Infra Support VR	Partner For Reentry Opp In Wd (PROWD)	SNAP TTP Initiative	Summer Earn & Learn	Teacher Externship	National Dislocated Worker - Disaster Recovery	Total
Budget		**$ 80,619**	**$ 187,500**	**$ 166,101**	**$ 268,108**	**$ 27,200**	**$ 643,926**	**$ 16,000**	**$ 223,452**	**$ 1,612,906**
Bexar	San Antonio	$ 62,572	$ 145,527	$ 133,499	$ 143,448	$ 22,844	$ 499,778	$ 12,418	$ 119,556	$ 1,139,642
Atascosa	Pleasanton	$ 1,562	$ 3,632	$ -	$ 10,852	$ 717	$ 12,473	$ 310	$ 9,045	$ 38,589
Bandera	Bandera	$ 618	$ 1,438	$ -	$ 7,019	$ 145	$ 4,938	$ 123	$ 5,850	$ 20,131
Comal	New Braunfels	$ 4,112	$ 9,563	$ 10,741	$ 17,635	$ 729	$ 32,843	$ 816	$ 14,697	$ 91,136
Frio	Pearsall	$ 1,386	$ 3,225	$ 6,671	$ 6,619	$ 232	$ 11,074	$ 275	$ 5,517	$ 35,000
Gillespie	Fredericksburg	$ 443	$ 1,031	$ -	$ 9,375	$ 61	$ 3,540	$ 88	$ 7,813	$ 22,351
Guadalupe	Seguin	$ 4,411	$ 10,259	$ 5,194	$ 20,018	$ 1,188	$ 35,232	$ 875	$ 16,684	$ 93,861
Karnes	Kenedy	$ 537	$ 1,248	$ -	$ 7,145	$ 136	$ 4,286	$ 107	$ 5,955	$ 19,414
Kendall	Boerne	$ 1,009	$ 2,347	$ -	$ 9,413	$ 105	$ 8,060	$ 200	$ 7,845	$ 28,978
Kerr	Kerrville	$ 1,258	$ 2,926	$ 9,995	$ 8,713	$ 307	$ 10,050	$ 250	$ 7,262	$ 40,761
McMullen	Tilden	$ 16	$ 38	$ -	$ 4,150	$ 10	$ 129	$ 3	$ 3,459	$ 7,806
Medina	Hondo	$ 1,390	$ 3,234	$ -	$ 11,159	$ 407	$ 11,106	$ 276	$ 9,301	$ 36,874
Wilson	Floresville	$ 1,304	$ 3,033	$ -	$ 12,561	$ 319	$ 10,417	$ 259	$ 10,469	$ 38,361
Total		**$ 80,619**	**$ 187,500**	**$ 166,101**	**$ 268,108**	**$ 27,200**	**$ 643,926**	**$ 16,000**	**$ 223,452**	**$ 1,612,906**

NON TWC INITIATIVES				
County	City	City of San Antonio - Ready To Work (Bexar Only)	DOL - Infrastructure	Total
Budget		**$ 5,061,040**	**$ 537,669**	**$ 5,598,709**
Bexar	San Antonio	$ 5,061,040	$ 428,155	$ 5,489,194
Atascosa	Pleasanton	$ -	$ 8,050	$ 8,050
Bandera	Bandera	$ -	$ 5,813	$ 5,813
Comal	New Braunfels	$ -	$ 18,754	$ 18,754
Frio	Pearsall	$ -	$ 10,300	$ 10,300
Gillespie	Fredericksburg	$ -	$ 3,876	$ 3,876
Guadalupe	Seguin	$ -	$ 21,030	$ 21,030
Karnes	Kenedy	$ -	$ 9,533	$ 9,533
Kendall	Boerne	$ -	$ 3,678	$ 3,678
Kerr	Kerrville	$ -	$ 10,599	$ 10,599
McMullen	Tilden	$ -	$ 62	$ 62
Medina	Hondo	$ -	$ 11,159	$ 11,159
Wilson	Floresville	$ -	$ 6,659	$ 6,659
Total		**$ 5,061,040**	**$ 537,669**	**$ 5,598,709**

Workforce Solutions Alamo Board Fiscal Year October 1, 2026 - September 30, 2027 FY27 Proposed Budget							
	FY26 Approved Budget	FY26 Amended Budget	Annualized	%	FY27 Proposed Budget	% Change	$ Change
SUMMARY							
CORPORATE BUDGET							
Personnel	$ 5,672,536	$ 5,736,960	$ 5,587,921	97.4%	$ 5,869,398	2.3%	$ 132,438
Corporate Facility	$ 500,378	$ 500,378	$ 583,864	116.7%	$ 552,396	10.4%	$ 52,018
Corporate Facility Relocation	$ -	$ -	$ -	100.0%	$ 631,500	100.0%	$ 631,500
Equipment/Related Costs	$ 284,564	$ 284,564	$ 240,621	84.6%	$ 369,710	29.9%	$ 85,146
General Office Expenses	$ 516,208	$ 516,208	$ 330,354	64.0%	$ 534,253	3.5%	$ 18,045
Professional Services	$ 1,697,690	$ 1,697,690	$ 1,342,052	79.1%	$ 1,285,679	-24.3%	$ (412,011)
TOTAL WSA CORPORATE BUDGET	**$ 8,716,376**	**$ 8,780,800**	**$ 8,109,040**	**92.3%**	**$ 9,287,935**	**5.8%**	**$ 507,136**
FACILITY & INFRASTRUCTURE BUDGET							
Facility Related Occupancy	$ 4,511,406	$ 4,511,406	$ 4,371,895	96.9%	$ 4,676,257	3.7%	$ 164,851
Equipment Related	$ 131,543	$ 131,543	$ 103,244	78.5%	$ 193,018	46.7%	$ 61,475
Rental of Equipment	$ 59,683	$ 59,683	$ 45,671	76.5%	$ 49,094	-17.7%	$ (10,590)
Software Related	$ 848,974	$ 848,974	$ 766,234	90.3%	$ 830,565	-2.2%	$ (18,409)
Communications	$ 350,467	$ 350,467	$ 301,859	86.1%	$ 378,097	7.9%	$ 27,630
General Office	$ 193,799	$ 193,799	$ 146,914	75.8%	$ 228,089	17.7%	$ 34,290
Other Professional Services	$ 140,929	$ 140,929	$ 103,085	73.1%	$ 236,878	68.1%	$ 95,949
Reserve Facility	$ 150,000	$ 150,000	$ -	0.0%	$ 152,000	1.3%	$ 2,000
TOTAL FACILITY & INFRASTRUCTURE BUDGET	**$ 6,386,802**	**$ 6,386,802**	**$ 5,838,902**	**91.4%**	**$ 6,743,999**	**5.6%**	**$ 357,197**
RESERVE UNOBLIGATED	$ 12,318,454	$ 14,111,623	$ 14,111,623	100.0%	$ 13,192,119	-6.5%	$ (919,504)
INITIATIVES	$ 529,947	$ 771,825	$ 771,825	100.0%	$ 616,481	-20.1%	$ (155,345)
SERVICE DELIVERY BUDGET	$ 164,353,802	$ 169,745,491	$ 169,745,491	100.0%	$ 165,540,236	-2.5%	$ (4,205,256)
TOTAL BUDGET	**$ 192,305,381**	**$ 199,796,541**	**$ 198,576,882**	**99.4%**	**$ 195,380,770**	**-2.2%**	**$ (4,415,772)**