

REGULAR BOARD MEETING MINUTES

100 N. Santa Rosa, Suite 120 San Antonio, TX 78207 June 11, 2021 10:00AM

Attendees: Leslie Cantu (Chair), Ben Peavy, Yousef Kassim, Diana Kenny, Doug Watson, Dr. Burnie Roper, Elizabeth Lutz, Kelli Rhodes, Mitchell Shane Denn, Polo Leal, Dawn Dixon, Angelique De Oliveira, Dr. Sammi Morrill, Tony Magaro, Betty Munoz, Eric Cooper, Carolyn King, Lisa Navarro Gonzales, Allison Greer Francis

Partners: Pooja Tripathi, Alex Lopez

WSA Counsel: Frank Burney

Staff: Adrian Lopez, Linda Martinez, Mark Milton, Louis Tatum, Angela Bush, Jessica Villarreal, Elizabeth Eberhardt, Dr. Andrea Guajardo, Chuck Agwuegbo, Joshua Villela, Michael DeFrees, Manuel Ugues, Ricardo Ramirez, Roberto Corral, Trema Cote, Vickie Reece, Gabriela Horbach, Cristina Bazaldua, Latifah Jackson, Janice Berechi-Onyejiako, John Hershey, Rick Zamarripa, Ramsey Olivares, C2,

Guest: Mr. Bob Parliament, Grant Associates

AGENDA

Agenda items may not be considered in the order they appear.

Citizens may appear before the Board to speak for or against any item on the Agenda in accordance with procedural rules governing meetings. Speakers are limited to three (3) minutes on each topic (6 minutes if translation is needed) if they register at the beginning of meeting. Questions relating to these rules may be directed to Linda Martinez at (210) 272-3250.

To protect the health of the public and limit the potential spread of COVID 19 as directed by Governor of Texas, Bexar County and City of San Antonio, WSA will hold this meeting via videoconferencing. The meeting will be held in compliance with the suspended provisions of the Texas Open Meetings Act. For those members of the public that would like to participate, please call toll-free 1-877-858-6860, which will provide two-way communications through a speaker phone. For additional information, please call Linda G. Martinez, (210) 272-3250.

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During the Public Comments portion of the meeting (Agenda Item 3), the Public may type their name into the chat box or unmute themselves and state their name. The meeting host will call each member of the public for comments, in the order their names were submitted.

I. Call to Order and Ouorum Determination

Presenter: Chair Leslie Cantu

At 10 a.m., Chair Cantu called the meeting to order. The roll was called, and a quorum was declared present.

II. Declarations of Conflict of Interest

Presenter: Chair Leslie Cantu

None

III. Public Comment

Presenter: Chair Leslie Cantu

None

IV. Briefing: Vocational Rehabilitation

Presenter: Mr. Larry Elliot, Vocational Rehabilitation Regional Director

Mr. Larry Elliott did not attend due to calendar conflict.

V. Consent Agenda: (Discussion and Possible Action)

Presenter: Chair Leslie Cantu

- a. Board Of Directors Meeting Minutes March 26, 2021
- b. CC11, C4 Policy
- c. CCS Contract
- d. Goodwill Amendment #2
- e. Informal Contracts
 - Summer Earn and Learn (SEAL)
 - Return on Investment- Economic Modeling, LLC. (EMSI)

- f. Electronic Procurement System Bonfire
- g. AVANCE Quality Child Care Matters Program Proposal
- h. Early Matters director & Hiring Staff Briefing
- i. Facilities Updates
 - Marbach Location
 - San Antonio Food Bank

<u>Upon motion by Board Member Eric Cooper and 2nd by Board Member Angelique De Oliveira, the Board unanimously approved consent agenda</u> items a-e, sub item i-ii and agenda items f-i.

VI. Audit and Finance (Discussion and Possible Action)

Presenter: Louis Tatum, CFO

- a. Financial Reports
 - Mr. Louis Tatum, CFO provided the Audit and Finance Committee update to the Board of Directors. Audit and Finance Committee Chair had an excused absence.
 - Financial reports through March 31, 2021, have been prepared for the fiscal year of October 1, 2020, through September 30, 2021, the straight-line expenditure benchmark is 50.00% of the budget. An analysis has been performed outlining Corporate and Facility Budgets, as well as the Grant Summary Report.
 - Mr. Tatum elaborated on the grants that are on fiscal's radar.
 - TANF low expenditure rates.
 - REA estimated to return \$50,000. Achieved 92% expenditure rate.
 - SNAP TWC will be taking money back from the contract.
 - COVID-19 Lay Off Aversion Expenditures will occur before June 2021. Approximately \$200,000 will be used to support Child Care Centers with PPE supplies. \$160,000 was expended in the month of May 2021.
 - Rapid Response Funding was provided under COVID-19 and Rapid Response funding. COVID-19 Rapid Response Funding has been fully utilized. The board is on track to fully expend Rapid Response funding before the new allocation is released in July.
 - TIP for \$147,358 Hill Country Memorial funds were returned to TWC due to COVID-19 construction delays. TWC advised that Hill Country Memorial may reapply in the next grant cycle.
 - HDJT- Extension from TWC Granted to December 31, 2021.
 - SEAL-Recruitment for Employers and Participants is off to a great start based on current recruitment data. There are currently 70 individuals that will be begin working on Monday. Last year this program was cancelled due to COVID-19.
 - Skills Development Fund COVID-19 WSA has requested a 90-day extension through September 30, 2021 to assist successful training participants with Job Placement.

- Mr. Tatum also stated there would be a budget amendment for facilities:
 - Facilities- Seguin Furniture
 - Facilities- Floresville Renovation and Expansion of Space
 - Facilities- Marbach Lease Renewal
 - Facilities- Food Bank Initiative
 - TWC Reduction of SNAP- Available from TWC First of June
 - Adult Contractor- Additional WIOA Request

b. Audit Update

- Ms. Janet Pittman, Lead Auditor, ABIP provided the Board of Directors an overview of the completed audit.
- The audit for Alamo Workforce Development, Inc. DBA Workforce Solutions Alamo (WSA) for fiscal year ended September 30, 2020, has been performed and completed by ABIP, PC. ABIP has performed their audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States and the Uniform Guidance. In performing the audit, they interviewed staff and observed processes to develop a risk assessment over the internal controls and develop audit procedures they feel necessary to provide evidence for their audit opinions.
- Ms. Pittman pointed out the Cash Accounts were fully collateralized in accordance to Texas law
- ABIP reports provided:
 - Financial Audit Opinion Unmodified (clean opinion)
 - Compliance Audits Child Care Development, Child Care Protective
 - Services, and WIA/WIOA Cluster Unmodified (clean opinion)
 - No internal controls issues or non-compliance issues to report to Board.
 - The independent Auditors report regarding major programs. This year the major program was the Child Care Funds in both the federal and state levels. In the federal programs it represented 77% of the total expenditures and at the state level it was 43%.
 - No findings or questions on these programs.
 - Ms. Pittman directed the Board to pages 27-29 that lists all the programs WSA and its contractors administer.
 - Ms. Pittman stated they did not have any difficulties performing the audit and no audit adjustments were made. In summary, the Board can rely on the information that is provided the WSA Fiscal Team.
 - Ms. Pittman discussed the ransomware attack. In July 2020,

Alamo Workforce Development, Inc. dba Workforce Solutions - Alamo experienced a ransomware attack. As required by our professional standards we reviewed correspondence from Texas Workforce Commission along with the Corrective Action Plan and considered this information in planning and performing our financial and compliance audit for the fiscal year ended September 30, 2020. No additional comments or recommendations resulted from our review.

- Mr. Lopez thanked the Mr. Tatum and is Fiscal Team for an awesome job and the WSA Board for their leadership.
- Board Member Eric Cooper also recognized the fiscal team for having a 2% administrative overhead. 98 cents goes back to programs.
- Board Member Tony Magaro also thanked the WSA Board Staff for their outstanding.

<u>Upon motion by Board Member Tony Magaro and 2nd by Board Member Allison Greer Francis the Board unanimously approved and accepted the audit report.</u>

VII. Child Care Committee Report (Discussion and Possible Action)

Presenter: Doug Watson, Child Care Committee Chair

- a. Child Care Performance Briefing
 - During last Child Care committee meeting in Jan. 11, 2021, concern that Alamo board was not meeting and potential concerns of de-obligation
 - WSA worked in collaboration with Child Care contractor, outlined strategic plan to increase enrollments
 - Child Care contractor and Alamo Board were successful in meeting Performance goal outlined by TWC
 - 95.34% goal was set at 95%
 - Alamo was 1 of only 5 to meet performance
 - 28 boards in TX
- b. TRS Certification Training Briefing
 - TRS staff facing technology challenges with TRS certification course completion. A date has not been set.
 - TWC aware of the issues
 - Original timeline for resuming assessments was April and has been extended
 - TRS staff will continue to work on completion of courses and await TWC guidance on assessments
 - Board Member Ben Peavey asked how this impacts WSA. Are we not able to provide certain services/programs?
 - Chair Watson replied no new centers can come in because they are waiting to be certified by assessors.
- c. Texas Mutual Grant Briefing
 - WSA received \$75,000 COVID-19 Grant from TX Mutual
 - Funds were awarded to centers to enhance outdoor learning environment

- 3-volunteer judges used matrix to select centers
- 20 Child Care Centers awarded
- The centers were awarded \$2500 \$5000
- Chair Watson also informed the Board there have been 38 child care centers that have closed in the past year and four of them are TRS centers.
- d. Layoff Aversion Grant Briefing
 - During Executive Committee meeting on March 19th, briefing of financials showed reports through Jan. 31, 2021, and a line item for active grant reflected 0% expended for Child Care Centers
 - Additional clarification was requested
 - Rapid Relief: Lay off Aversion Grant is a \$190,000 COVID grant that is available to assist Covid Relief toward dislocated workers
 - Grant funds are to be used to assist small businesses impacted by COVID
 - WSA made decision to target Child Care Providers currently receiving 25% Enhanced Reimbursement Rates (ERR)
 - Provide support to help remain open and provide childcare services
 - Prevent additional layoffs and economic hardships
 - Funds to assist with PPE kits, equipment and technology needs
 - Appx \$1500 grant to each Child Care Center (small business employer)
 - Mrs. Jessica Villarreal, Child Care Director and Ms. Angela Bush, Chief Accountant provided more details regarding the Lay-Off Aversion.
 - Ms. Bush stated 126 centers were targeted, 107 applied and 106 received PPE supplies and WSA is also working on technology for those centers.
 - Mr. Tatum added as of May 2021, \$160,000 had been expensed.

VIII. Strategic Committee Report (Discussion and Possible Action)

Presenter: Eric Cooper, Strategic Committee Chair

- a. Update Local Plan Implementation
 - Chair Cooper asked Dr. Andrea Guerrero-Guajardo to provide an update on the Local Plan Implementation to the Board.
 - Dr. Andrea Guerrero-Guajardo provided the Strategic Committee with the implementation on the Local Plan.
 - Step 1:
 - Economic and workforce analysis to define target sectors, industries, and occupations
 - Establish WSA as a convener
 - Dissemination of the WSA vision across sectors
 - We have received good feedback from outside WSA.
 - Step 2:
 - Develop expertise of WSA team and embed Sector Based theories

into existing work

- Business Service Unit Reorganization
- Program Talent Pipelines

- Step 3:

- Develop data indicators, associated activities, and outcome metrics
- IT/Cybersecurity pilot
- Facilitated conversation with employer partners to hear about workforce needs

- Step 4: Launch Meeting/Execution

- Engage business leaders and key stakeholders
- Affirm shared priorities
- Business leaders and key stakeholders commit to specific next steps
- Create space for non-employer organizations to identify roles in the model
- Distribution of executive summary and create plan for continued engagement

- Step 5: Sustainability

- Companies/employers, education and training partners,
 Workforce and economic developers recognize value of sector-Based partnerships as an opportunity for:
 - Collective solutions and shared costs
 - Expedited understanding of industry needs and career pathways
 - Access to data and other resources
- Ongoing evaluation and assessment, reaffirmation of the shared priorities, and 2-year Local Plan modification.
- Board Member Dawn Dixon asked if WSA is working with organizations that may not be a vendor of TWC but have expertise in working with students with disabilities in job coaching, modeling, etc.
- Dr. Guajardo replied that WSA Board Staff member, Shantelle Artis has a long list of stakeholders and organizations that have provide supportive services to these youths.
- Mr. Lopez added the Summer Earn and Learn Program (SEAL) is also available working along side vocational rehab. 8000 individuals receiving unemployment have self-identified as having a disability. We are sending this data to vocational rehab so they are able to assist these individuals to secure employment, training, etc.
- Board Member Dawn Dixon also asked how many were placed last year in the SEAL program?
- Mr. Lopez stated due to COVID, SEAL program was cancelled last year. Mr. Tatum added, \$300,000 of TANF funding will be allocated to youths.

There are over 1500 work slots this year and as of June 10, there were 270 registered.

- Ms. Vickie Reece, Program Manager clarified the number of students that began work in 2019 was 179.
- Board Member Ben Peavy asked if there was going to be a topic or point of view for companies that may not offer the virtual option for their employees. It will be a good service to help companies work thru this new norm.
- Dr. Guajardo stated it is a good suggestion to add this question to the survey as to if companies have a plan in place for returning to the office.
- Mr. Lopez included WSA is continuing to work with the hospitality industry for example, there are culinary internships and there may be an amendment to the Local Plan later.
- Board Member Tony Magaro voiced his concern regarding job fairs and job postings ensuring that the jobs are available, and individuals can be placed.
- Dr. Guajardo stated the Business Services Reps, BSR, have relationships with the companies that will be attending the IT Collaboration meeting. They are aware of the job posting available.
- Board Member Dawn Dixon asked if WSA is focusing on targeting those children that will be aging out of foster care with any of the youth programs.
- Mr. Lopez addressed Board Member Dixon's question by stating he is on the Board for Boysville and he and Shantelle Artis will be presenting on June 23 to those that live there and will provide them with the WSA opportunities available.

b. Floresville Location

- In June, the Board of Directors approved the new Floresville lease. The new facility is in the same shopping center, but in a larger renovated suite with higher visibility. Currently the new suite is under construction for improvements the landlord agreed to as part of new agreement. The suite is expected to be complete July 2021. with a grand opening for the new center in the fall.
- Ms. Latifah Jackson, Director Contracts and Procurement informed the Board the Floresville location is on a month-to-month lease at the moment. A list of locations was provided in the packet.
- Mr. Frank Burney, Leal Counsel asked Ms. Jackson to inform the Board of the market rate and the term of the lease.
- Ms. Jackson said it does reflect the market rate and the lease term is for five years.
- Chair Cooper invited Board Members to come by when the grand opening is available.

Upon motion by Board Member Dr. Sammi Morrill and 2nd by Board Member Ben Peavy the Board unanimously approved allowing CEO to execute lease agreement Floresville new location.

- c. Status of Procurement Diversity Policy (SMWVBE)
 - SMWVBE Report
 - Procurement Policy Revision
 - Ms. Latifah Jackson presented to the Board an overview of the Small Minority, Women, and Veteran Owned Business Enterprises and how WSA will begin to utilize their services. The goals of the SMWVBE Program would be encourage Small, Minority, Women and/or Veteran Owned Business to participate in the competitive bid processes for all goods and services procured by the WSA.
 - The objective is to increase business opportunities and to stimulate economic growth while considering diversity. The SMWVBE Program assures that qualified, certified SMWVBE vendors are considered and utilized in the procurement of all goods and services.
 - The high-level proposed changes of the policy are:
 - Solicit to a minimum of 2 SMWVBEs for any purchase \$3,000 or greater.
 - Join the South-Central Texas Regional Certification Agency (SCTRCA)
 - Participate in outreach efforts to the SMWVBE Community
 - Board Member Ben Peavy asked if "being on target" refers to the 20% target?
 - Ms. Jackson confirmed, being on track is 20% target.
 - Board Member Ben Peavy also asked why is WSA's aspirational goal lower than what we already have, and should we have targets based on the different certification classes going forward?
 - Ms. Jackson stated WSA went with the 20% because we did not have the data when the SMWVBE policy was put forth. Bexar County has provided reports and data analysis to see WSA's exact spending.
 - Mr. Lopez also added this was going to be the initial pilot year and we will adjust the numbers the following year. It may improve because there may be vendors that have not certified.
 - Board Member Tony Magaro asked if WSA has reviewed the 68% and to see if the 20% aspirational goal can not be increased.
 - Board Member Eric Cooper added in the space of diversity, equity and inclusion this is a base line year and there are many existing contracts in place that we are not aware of their classification. Ms. Jackson has done a great job in a very short time to lay the foundation.
 - Board Member Doug Watson asked how this would affect our large contractors? Mr. Watson emphasized on the need to apply this to the larger contracts in the future.
 - Mr. Lopez replied the larger contracts such as the COSA will not fall into one of these categories because the SMWVBE is about the services and products we are procuring.

Upon motion by Board Member Doug Watson and 2nd by
Board Member Lisa Navarro Gonzales the Board unanimously
approved both the SMWVBE Policy and the Procurement Policy
Revisions as presented.

- IX. Oversight Committee Report (Discussion and Possible Action)
 Presenter: Dr. Mark Niederauer, Oversight Committee Chair
 - a. Briefing Monitoring Timeline
 - Mr. Ricardo Ramirez, Director Quality Assurance provided the Board with a summary of the monitoring timeline.
 - The timeline will continue to be adjusted to meet goals and other requirements. We also are in the process of hiring a Fiscal Monitor.
 - There is nothing pending regarding TWC monitoring. We are awaiting a date for the annual monitoring of WSA.
 - Focus is on the fiscal integrity reviews beginning in July and will be used for contract initiation and contract renewals.
 - The Child Care Monitoring was completed and congratulations to the COSA and WSA Board Staff. The results were outstanding.
 - b. Performance and Programs Reports and Operational Updates
 - Mr. Mark Milton, COO, provided the Board a high-level overview of the Performance and Operational update.
 - Staff is transitioning into the centers and continuing to offer hybrid model and virtual services. With the Governor's decision to cancel the UI benefits will impact individuals and they will be returning to our centers seeking employment.
 - Executive Team has met with both, PEO & labor attorney to ensure we follow the latest CDC guidelines to keep our staff safe.
 - Bexar County and COSA projects are in final phases. We are currently trending above goal in training enrollments, but behind in OJT.
 - We are working with C2 to increase enrollments into the WIOA program. Currently slightly behind schedule but anticipate catch-up occurring in Q2 of 2021.
 - Child Care is trending at 97% for children served (goal is 95%) and are on track for the month.
 - WSA is currently managing 20 different grants and special programs funded by either TWC or Local partners.
 - Mr. Milton also addressed the success stories and recent events and job fairs.
- X. Committee of Six Chair and/or Partner Staff Report Outs / Discussion Items Presenters: Diane Rath, Pooja Tripathi, Alex Lopez
 - Ms. Diane Rath was not available for report out.

- Ms. Pooja Tripathi had nothing to report.
- Ms. Alex Lopez reported to the Board there will be new appointments for the Committee of Six. The Mayor will make the appointments in July or August and the information will be provided to the Board.

XI. CEO Report

Presenter: Adrian Lopez

- a. Unemployment Claims & Responses
- Mr. Lopez provided the Board with a summary of the UI claims to date.
- 332,000 that have applied for unemployment benefits within the last 12-13 months and 50% of these individuals have returned to work.
- We are still seeing 30,000 claims monthly.
- We are moving in the right direction, and we are monitoring daily.
- b. PEO Go-Live Date May 8, 2021
- WSA has transitioned to SWBC PEO; still working out a few minor issues.
- Mr. Louis Tatum CFO will be retiring, and we will be posting his position.
- c. IT Road Map
- d. Staff Returning to Office/Centers
- Mr. Lopez also addressed staff returning to the office. WSA has been working with the PEO and HR attorney. Those staff that feel comfortable and have been vaccinated may volunteer to return to the office on June 28, 2021 and a required return to the office will be in mid-July. We will continue to work with attorney to ensure we are in compliance, and we will also be working on FAQ's for staff.
- e. Employer Events
- WSA Workforce on Wheels (W.O.W) bus is back and is equipped with equipment. The bus is also available to Board Members and your employers to provide access to the community.
- WSA partnered with the fire department to hold on-site vaccination clinics for both WSA staff and clients.
- Jan. 2021 May 2021 44 events
- Board Member Betty Munoz thanked Mr. Lopez and WSA Board Staff for their dedication and willingness to assist the community.
- f. Success Stories
- g. Marketing & Media Update- Cristina Bazaldua
- Ms. Cristina Bazaldua, Director, Public & Government Relations provided the Board with a summary of the marketing and communication efforts.
- Since Jan. 2021 there have been 53 stories that have been published.
- Social media engagements have increased
- TWC has asked WSA to share best practices and Mr. Lopez and Rebeca Espino Balencia, Community Manager

XII. Chair Report (Discussion and Possible Action)

Presenter: Chair Leslie Cantu

- a. Update County & City of San Antonio Workforce Programs
- b. City's Ready to Work Program
- c. Board of Directors Attendance Policy
 - Chairwoman Cantu highlighted the two areas on the BOD Attendance Policy that will updated.
 - Changes are 75% attendance and assigned committee meetings
 - Mr. Frank Burney emphasized the importance of noticing Linda, Board Liaison if Board Member is not able to attend a meeting(s) to keep record.
 - Chairwoman Cantu informed the Board the Marbach Center was recognized as the center of the year, 2020 by the Texas Veterans Commission.
 - Award presentation will be scheduled at a later date.

<u>Upon motion by Board Member Doug Watson and 2nd by Board Member Carolyn King the Board unanimously approved and accepted the changes to the BOD Attendance Policy as presented.</u>

- XIII. Next Meeting: Board of Directors Meeting August 6, 2021
- XIV. Executive Session: Pursuant to Chapter 551 of the Texas Open Meetings Act, the Board may recess into Executive Session for discussion on any issue for which there is an exception to the Act as set out in section 551.071 et. seq. including, but not limited to, the following:
 - a. Government Code §551.072 Discussions Regarding Purchase, Exchange, Lease, or Value of Real Property if Deliberation in an Open Meeting Would Have a Detrimental Effect on the Position of Workforce Solutions Alamo in Negotiations with a Third Party;
 - b. Government Code §551.071 All Matters Where Workforce Solutions Alamo Seeks the Advice of its Attorney as Privileged Communications under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas:
 - c. Pending or Contemplated Litigation; and
 - d. Government Code §551.074- Personnel Matters involving Senior Executive Staff and Employees of Workforce Solutions Alamo and
 - e. Government Code Section 551.089—Discussions regarding Security Devices for Audits.
- XV. Adjournment

Presenter: Chair Leslie Cantu

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CERTIFIED AGENDA OF CLOSED MEETING

Workforce Solutions WSA BOARD OF DIRECTORS MEETING

I, LESLIE CANTU, THE PRESIDING OFFICER OF THE WORKFORCE SOLUTIONS ALAMO WSA BOARD OF DIRETORS MEETING, CERTIFY THAT THIS DOCUMENT ACCURATELY REFLECTS ALL SUBJECTS CONSIDERED IN AN EXECUTIVE SESSION OF THE COMMITTEE CONDUCTED ON JUNE 11, 2021 AT //: 3AM/PM.

- 1. The Executive Session began with the following announcement by the presiding officer: "The Workforce Solutions Alamo WSA BOARD OF DIRECTORS MEETING Committee is now in Executive Session on JUNE 11, 2021, at AM/PM pursuant to exceptions under Government Code 551."
- 2. SUBJECT MATTER OF EACH DELIBERATION:
 - a. Government Code §551.072 Discussions Regarding Purchase, Exchange, Lease, or Value of Real Property if Deliberation in an Open Meeting Would Have a Detrimental Effect on the Position of Workforce Solutions Alamo in Negotiations with a Third Party;
 - b. Government Code §551.071 All Matters Where Workforce Solutions Alamo Seeks the Advice of its Attorney as Privileged Communications under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas:
 - c. Pending or Contemplated Litigation; and
 - d. Government Code §551.074- Personnel Matters involving Senior Executive Staff and Employees of Workforce Solutions Alamo.
 - e. Government Code Sections 551.089 Discussions regarding Security Devices for Audits.
- 3. No further action was taken.
- 4. The Executive Session ended with the following announcement by the presiding officer: "This Executive Session ended on JUNE 11, 2021, at [2]-2-MIPM"

LESLIE CANTU, CHAIR