



YOUTH COMMITTEE MEETING

Workforce Solutions Alamo
100 N. Santa Rosa St., Suite 120, Boardroom
San Antonio, TX 78207

May 12, 2023

3:30 PM

AGENDA

Agenda items may not be considered in the order they appear.

Citizens may appear before the Committee to speak for or against any item on the Agenda in accordance with procedural rules governing meetings. Speakers are limited to three (3) minutes on each topic (6 minutes if translation is needed) if they register at the beginning of meeting. Questions relating to these rules may be directed to Linda Martinez at (210) 272-3250.

The Chair of the Committee will be at the Host Location. The Host location is specified above. Meetings will be visible and audible to the public at the Host location, and there will be a visual or audio recording of the meeting. There will be two-way audio and video of the meeting between each Board member sufficient that Board members and public can hear and see them. WSA will comply with all Videoconferencing Guidelines.

For those members of the public that would like to participate and cannot attend in person at the host location, please call toll-free 1-877-858-6860, which will provide two-way communications through a speaker phone. For additional information, please call Linda G. Martinez, (210) 272- 3250.

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During the Public Comments portion of the meeting (Agenda Item 4), the Public may type their name into the chat box or unmute themselves and state their name. The meeting host will call each member of the public for comments, in the order their names were submitted.

Workforce Solutions Alamo is an equal opportunity employer/program. Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations should contact Linda Martinez at (210) 272-3250 so that appropriate arrangements can be made. Relay Texas: 1-800-735-2969 (TDD) or 711 (Voice).

- I. CALL TO ORDER
Presenter: Anthony Magaro, Committee Chair
- II. ROLL CALL AND QUORUM DETERMINATION
Presenter: Anthony Magaro, Committee Chair
- III. DECLARATIONS OF CONFLICT OF INTEREST
Presenter: Anthony Magaro, Committee Chair
- IV. PUBLIC COMMENT
Presenter: Anthony Magaro, Committee Chair
- V. DISCUSSION AND POSSIBLE ACTION ON MINUTES FROM MARCH 11, 2022
YOUTH COMMITTEE MEETING
Presenter: Anthony Magaro, Committee Chair
- VI. THE DEE HOWARD FOUNDATION PARTNER UPDATE
Presenter: Christina Martinez, Executive Director, The Dee Howard Foundation
- VII. YOUTH UPDATES (DISCUSSION AND POSSIBLE ACTION)
Presenter: Anthony Magaro, Committee Chair
 - a. Youth Committee Objectives
 - b. Youth Performance
 - c. Partnerships
 - d. Initiatives and Opportunities
- VIII. CEO REPORT
Presenter: Adrian Lopez, CEO
 - a. Rural & Urban Youth Success Stories
- IX. CHAIR REPORT
Presenter: Anthony Magaro, Committee Chair
- X. **Executive Session:**
Pursuant to Chapter 551 of the Texas Open Meetings Act, the Committee may move into Executive Session for discussion on any issue for which there is an exception to the Act as set out in section 551.071 et. seq. including, but not limited to, the following:
 - a. **Government Code §551.072 – Discussions Regarding Purchase, Exchange, Lease, or Value of Real Property if Deliberation in an Open Meeting Would Have a Detrimental Effect on the Position of Workforce Solutions Alamo in Negotiations with a Third Party;**
 - b. **Government Code §551.071 – All Matters Where Workforce Solutions Alamo Seeks the Advice of its Attorney as Privileged Communications Under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas;**

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- c. **Pending or Contemplated Litigation;**
- d. **Government Code §551.074 – Personnel Matters Involving Senior Executive Staff and Employees of Workforce Solutions Alamo; and**
- e. **Government Code §551.089 – Discussions Regarding Security Devices or Audits.**

XI. ADJOURNMENT

Presenter: Anthony Magaro, Committee Chair

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YOUTH COMMITTEE MEETING - MINUTES

Workforce Solutions Alamo
100 N. Santa Rosa, Suite 120
Board Room
San Antonio, TX 78207
March 11, 2022
9AM

BOARD MEMBERS: Ernest de la Rosa (Committee Chair), Kelli Rhodes, Leslie Cantu
WSA STAFF: Adrian Lopez, Linda Martinez, Shantelle Artis, Caroline Goddard, Angela Bush, Rick Garcia
LEGAL COUNSEL: None.
GUEST: None.

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Meeting Number & Access Code: 2498 246 8392

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- I. CALL TO ORDER AND DETERMINE QUORUM
Presenter: Mr. Ernest de la Rosa, Committee Chair
At 9:00am, Chair Ernest de la Rosa called the meeting to order.
- II. ROLL CALL
Presenter: Mr. Ernest de la Rosa, Committee Chair
The roll was called, and a quorum was declared present.
- III. PUBLIC COMMENT
Presenter: Mr. Ernest de la Rosa, Committee Chair
None.
- IV. DECLARATIONS OF CONFLICT OF INTEREST
Presenter: Mr. Ernest de la Rosa, Committee Chair
None.
- V. OVERVIEW OF THE YOUTH COMMITTEE (DISCUSSION AND POSSIBLE ACTION)
Presenter: Shantelle Artis, Youth Program Specialist
- a. Objectives of Youth Committee
 - The Youth Committee will assist with planning, operational, and other issues related to the provision of youth services.
 - The Youth Committee will help identify gaps in services, coordinate youth policies and procedures, ensure quality services, leverage financial and programmatic resources, and recommend eligible youth service providers.
 - The Youth Committee will bring experts together, generate ideas and discussions, and foster partnerships to meet the needs of the local youth in the 13-county area.
 - The Youth Committee is tasked with implementing an effective structure to measure processes including assessing, reporting, and ensuring the improvement of youth strategies and outcomes.
 - WIOA requires that Boards focus on the following elements: Tutoring, study skills training, instruction, dropout prevention, alternative secondary school services, dropout recovery services, paid and unpaid work experience, occupational skills training, education offered concurrently with workforce preparation and training, training for a specific occupation, leadership development opportunities, support services, adult mentoring, follow-up services, comprehensive guidance and counseling, financial literacy education, entrepreneurial skills training, services that provide labor market information, and postsecondary preparation and transition activities.
 - b. Overview of Performance
 - There are 331,383 youth ages 16-24 that live within the 13-county region of which 156,949 are employed and 22,785 are unemployed (12.7% unemployment rate).
 - The labor force participation rate of this age category is 54.2%, which is the lowest participation rate except for those aged 65 years or older.
 - c. Overview of Budget

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- d. Existing Partnerships
 - The Board has less than 10 formal relationships with youth serving organizations within the region and largely has focused on the execution of contract performance metrics and hosting of events like Career Pathways. There is a need to be more formal and establish long-standing relationships with key organizations.
 - While the Contractors have established many more relationships with many organizations like the San Antonio Housing Authority, local school districts and employers, there still is a need to reflect and evaluate what this means to the delivery of services for youth within the region.
- e. Inventory of Potential School Partnerships
 - The 13-county region is home to significant, but decentralized support structures to serve WIOA youth target populations.
 - This includes a complex network of more than 50 ISDs, fragmented dropout recovery efforts, and numerous agencies whose service communities are marbled throughout the Alamo region.
- f. Proposed and Existing Special Initiatives and Events
 - Part of the efforts are to ensure an inclusive and diverse network of partners including schools, employers, and effective community-based organizations.
 - Staff will be developing reports and data to reflect more accurately what is being implemented to include best practices. In addition, WSA will be inviting existing partners and new partners to present to the committee.
 - Leslie Cantu asked if WSA is doing anything with the juvenile court system. Shantelle Artis responded that WSA is currently working with adult probation, juvenile probation, the Krier correctional facility, and many other programs.

VI. REQUEST FOR PROPOSAL - YOUTH CONTRACT (DISCUSSION AND POSSIBLE ACTION)

Presenter: Shantelle Artis, Youth Program Specialist

Presented by: Adrian Lopez, CEO

- a. Process, Methodology and Evaluation
 - In 2018, the RFP awarded C2GPS (urban) and SERCO (rural). The purpose was to procure staffing and operational services and activities related to WIOA Youth Program. The expectation of the contractor was to develop and employ innovative strategies in support of the Board's priorities and contracted performance measures, to ensure collaboration and coordination of services in urban and rural areas, and to formulate and execute strategic responses to challenges to workforce development.
 - Funding for the youth program has fluctuated. In FY17: \$3M serving 1,069 youth, FY18: \$2.7M serving 1,007 youth, FY19: \$2.5M serving 802 youth, FY20: \$3.7M serving 687 youth, and FY21: \$2.5M serving 535 youth.
 - For program year 2018 through 2021, WSA has been meeting the performance metrics.
 - Evaluation Process: Responsiveness to technical specifications and includes BAFO process, external evaluation review with standardized rubric, internal review by staff/evaluators, scoring and recommendations presented to Youth Committee, respondents subject to pre-award review and oral presentation to Board/staff, and subject to final approval by Board of Directors.

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- Evaluation Priorities: Organizational capacity, demonstrated performance, design and approach, financial management, budget/cost effectiveness, transition plan, and historically underutilized business is a bonus.
- The timeline begins in March and ends September 30, 2022, with the new contract period beginning October 1, 2022.
- Staff recommends the release of the RFP for Youth Services Contract and to be provided with the ability to recommend one or two contractors to provide services. Staff will follow the general outline provided in the RFP memo to release the RFP, secure proposals, evaluate, make a recommendation, and negotiate a contract.
- Chair Ernest de la Rosa asked how big is the pool of contractors that apply for the proposals. Angela Bush answered that three to five proposals are usually received. Chair Ernest de la Rosa also asked how long the contracts are for. Angela Bush answered that they are one-year contracts with up to four one-year renewal options.
- CEO Adrian Lopez added that one main area they will be looking for in the contractor’s proposals is operational costs. Both current contractors have increased their costs. Chair Ernest de la Rosa asked why. Angela Bush answered that since there is a contractor for each area, urban and rural, the cost goes up, however, since there are two contractors, the performance in the areas goes up.

b. Challenges Within Youth Population

VII. CEO REPORT

Presenter: Mr. Adrian Lopez, CEO

a. Success Stories

- Shantelle Artis presented two success stories.

VIII. CHAIR REPORT

Presenter: Mr. Ernest de la Rosa, Committee Chair

- Chair Ernest de la Rosa presented his own success story.

IX. Executive Session: Pursuant to Chapter 551 of the Texas Open Meetings Act, the Committee may recess into Executive Session for discussion on any issue for which there is an exception to the Act as set out in section 551.071 et. seq. including, but not limited to, the following:

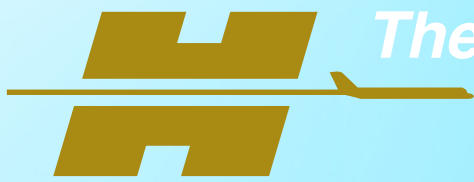
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- d. Government Code §551.074- Personnel Matters involving Senior Executive Staff and Employees of Workforce Solutions Alamo.

X. ADJOURNMENT

Presenter: Mr. Ernest de la Rosa, Committee Chair

At 9:40am, Chair Ernest de la Rosa adjourned the meeting.

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The **Dee Howard Foundation**

The Future of Drones

- Texas alone has the potential to gain 8,200 jobs and more than \$6.5 billion - Association for Unmanned Vehicle Systems Int.
- The drone services market size is expected to grow to \$63.6 billion by 2025 - Insider Intelligence
- The drone services market size is expected to grow from USD 4.4 billion in 2018 to USD 63.6 billion by 2025, at a CAGR of 55.9% during the forecast period. - Insider

The Student Impact

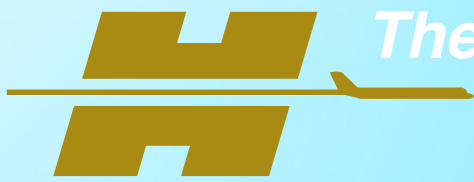
- Students develop the skills required to obtain their **Federal Certification Remote Pilot Small Unmanned Aircraft System Part 107** through strategic learning approaches and curriculum
- Students prepare for industry readiness through firsthand industry training and project based learning experiences
- Industries Using Drones: Oil and Gas, Infrastructure Development, Construction, Mapping, Surveying, Inspection, Photography and Film, Agriculture, Warehousing, Package Delivery, and many more.

Dee Howard Foundation & Aha Education, LLC Partnership: Why You Should Help Support A Local Drone Program

The Dee Howard Foundation, in partnering with Aha Education's Iconic Drone Education program, will introduce students to the future of drones and provide a direct pathway into aerospace and other critical career paths in the aviation industry. This partnership will allow students the opportunity of becoming a federally certified commercial licensed drone pilot.

By supporting a local drone program, your organization will be assisting in providing *Practical Pathways to Prosperity* to students in your local community. This reach does not stop at the secondary level, yet continues beyond as the students you support begin working and leveraging a true economic impact. Not only in their communities, but more importantly, in their families.





The Dee Howard Foundation

Why pre-commercial? Introducing Iconic Drone Education at the middle school level is an excellent way to promote learner engagement, critical thinking and problem solving. At the same time drones provide an additional pathway to teach science, technology, engineering, math (STEM) and coding skills while incorporating creativity. These cognitive and technical abilities will benefit students as they prepare for the next step in their drone educational journey. Thank you for flying and exploring our pre-commercial drone education program.

Pre-Commercial Program Spotlights

TEACHER TRAINING

- 2 hour 1on1 DroneBlocks Virtual Training
- 2 hour 1on1 Iconic Drone Virtual Training
- Teachers learn the necessary essentials for becoming a drone educator
- 20 hours of Professional Development
- 1 year IContact Support

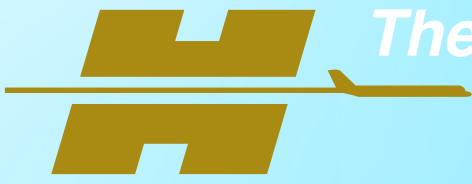
STUDENT CURRICULUM

- Holistic Drone Education
- Recreational Pilot Certificate
- 200+ cloud based lessons
- Students learn to code
 - Blockly
 - Python
 - Open-CV
 - Node.js
 - JavaScript
- And much more

LEARNING HARDWARE

- Indoor FPV Drone Kit
- Transmitter
- VR Goggles
- 5 MP Drone Camera,
- Open Source Robomaster SDK
- 1 Extra Battery
- Charging Hub
- Extra Propellers
- Propeller Guards,
- Propeller Removal Tool
- 8 Mission Pads
- 8x8 Dot Matrix Screen
- Extension Board
- And much more





Pre-Commercial Program Options

1:5 Student to Drone Ratio

Middle School Sponsorship

\$9,476

per school

*Year 2: \$2,200

COST/SCHOOL

Teacher Training

\$2,500

Student Curriculum

\$4,400

Hardware

\$4,776

Total

\$116,760

10 Middle Schools

1:3 Student to Drone Ratio

Middle School Sponsorship

\$13,058

per school

*Year 2: \$2,200

COST/SCHOOL

Teacher Training

\$2,500

Student Curriculum

\$4,400

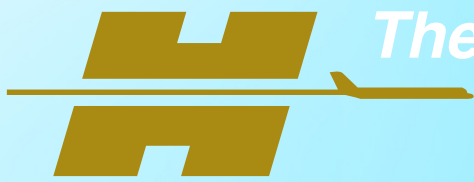
Hardware

\$8,358

Total

\$152,580

10 Middle Schools



The Dee Howard Foundation

The Iconic Drone Education Commercial program is designed to expand student horizons and opportunities through obtaining their Federal Remote Pilot Small Unmanned Aircraft System Part 107 Certification. Through the Iconic Drone curriculum students will gain insight into the industries utilizing drone technology and the career opportunities within those industries. In addition, students will acquire practical drone flight skills while working through the hands on flight lessons. The goal is for students to leave the program with the knowledge and skills needed for either advanced educational pursuits or to go directly into the workforce. Thank you for flying and exploring our commercial drone education program.

Commercial Program Spotlights

TEACHER TRAINING

- 3 Day/2 Night In Person Training Retreat (lodging and meals will be provided)
- Teachers learn the necessary essentials for becoming a drone educator
- 40 hours of Professional Development
- Teachers receive FAA Part 107 certification
- Pro Teacher Kit

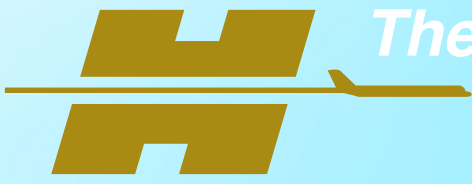
STUDENT CURRICULUM

- Holistic Drone Education
- Recreational Pilot Certificate
- Part 107 Commercial UAV Certificate
- Practical Application Skills
- Business 101
 - Business Skills
 - Website Design
 - Marketing
- Practicum
- And much more

LEARNING HARDWARE

- Pro Drone Kit
- Transmitter
- 4k Camera
- ND Filters
- Extra Batteries
- Charging Hub
- Propeller Guards,
- Dallas DFW TAC Chart
- Hard Landing Pad
- Safety Vest Combo
 - FAA Licensed
 - General Safety
- Airman Supplement Guide
- And Much More





DJI Commercial Program Options

1:5 Student to Drone Ratio

High School Sponsorship

\$31,537

Includes Continued Education Modules
YR 2

COST/SCHOOL

Teacher Training

\$6,295

Student Onboarding

\$1,500

Student Curriculum

\$13,600

Hardware

\$10,142

Total

\$306,370

10 High Schools

1:3 Student to Drone Ratio

High School Sponsorship

\$38,584

Includes Continued Education Modules
YR 2

COST/SCHOOL

Teacher Training

\$6,295

Student Onboarding

\$1,500

Student Curriculum

\$13,600

Hardware

\$17,189

Total

\$376,840

10 High Schools

MEMORANDUM

To: Youth Committee

From: Adrian Lopez, CEO

Presented by: Terry Trevino, Director of Programs

Date: May 12, 2023

Subject: Youth Updates

Summary: To provide an update on Youth Program. The Workforce Solutions Alamo (WSA) Youth Committee has resumed its quarterly meetings as the last meeting was held March 11, 2022, due to staff transition.

Analysis: The Youth Committee Focus will consist of:

- Support planning, operations, and other opportunities related to the delivery of youth services.
- Identify gaps in services, coordinate youth policies and procedures, ensure quality services, and leverage resources.
- Bring experts together, generate ideas and discussions, foster partnerships, and ultimately meet the needs of the local youth in the 13-county area.

Overview of YES! Program Clients:

In-School Youth (ISY) Ages 14-21/Out-of-School Youth (OSY) Ages 16-24 and meet the following criteria: Basic skills deficient or an English language learner, justice-involved, homeless, foster, pregnant or parenting, have a disability, low income.

Basic Steps of YES! Program:

- WIOA Youth Eligibility Determination
- Objective Assessment
- Individualize Service Strategy (ISS)
- Program Participation
- Follow-Up Services

WIOA requires that Boards to focus on the following elements:

- Tutoring, study skills training, instruction, and dropout prevention
- Alternative secondary school services or dropout recovery services
- Paid and unpaid work experience

- Occupational skills training
- Education offered concurrently with workforce preparation and training and training for a specific occupation.
- Leadership development opportunities
- Support services
- Adult mentoring
- Follow-up services
- Comprehensive guidance and counseling
- Financial literacy education
- Entrepreneurial skills training
- Services that provide labor market information
- Post-secondary preparation and transition activities

Youth Performance:

Youth funding and performance is reported and tracked by In-School Youth; Out-of-School Youth enrolled in our WIOA Youth programs. Additionally, WSA receives funding for services to participants. The WSA Youth Program Specialist provides oversight, technical support, and works directly with the Youth Contractor (SERCO) in continuous improvement of youth strategies and outcomes. Below is the WIOA Youth Performance report October 2022-March 2023.

WIOA YOUTH REPORT 2022-2023	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23	TOTAL	GOAL	%
Enrollments - URBAN									
In-School Youth	1	1	1	1	0	2	6		
Out-of-School Youth	11	9	28	14	12	32	106	112	68%
Enrollments - RURAL									
In-School Youth	1	3	1	0	2	4	11		
Out-of-School Youth	9	14	4	1	4	4	36	47	31
Services									
Occupational/Vocational Training	2	6	2	5	3	2	20	40	50%
Work Experience	7	4	4	13	8	18	54	140	39%
Supportive Services	43	54	53	85	47	103	385	209	184%
Educational Services (GED)	8	9	0	3	4	2	26	21	124%

Youth Budget:

Alamo Workforce Development, Inc.
Summary Budget Comparison
From 3/1/2023 Through 3/31/2023

Account Code	Account Title	YTD Budget - Revised	Current Period Actual	YTD Actual	YTD Budget Variance - Revised	YTD Budget Variance Ratio
004	WIOA YOUTH					
0001	Contractor Operating					
5404	Cell Phones & Data Plans	0.00	354.41	2,677.51	(2,677.51)	0.00%
5869	Software License Fee/Renewal	0.00	288.00	288.00	(288.00)	0.00%
7102	Profit-Contractor	94,835.58	0.00	0.00	94,835.58	0.00%
7140	Personnel Wages-Contractor	1,050,243.14	83,449.18	480,478.24	569,764.90	45.74%
7141	Personnel Fringes-Contractor	330,125.24	21,770.29	131,975.33	198,149.91	39.97%
7142	Travel-Contractor	35,470.47	3,477.72	28,964.44	6,506.03	81.65%
7143	General Operations-Contractor	15,278.77	7,576.66	35,918.77	(20,640.00)	235.08%
7144	Contract and Professional Srvs-Contractor	45,682.00	2,850.09	16,549.78	29,132.22	36.22%
Total 0001	Contractor Operating	1,571,635.20	119,766.35	696,852.07	874,783.13	44.34%
0002	Support Services					
7208	Incentives-Work Related	10,302.80	0.00	8,600.00	1,702.80	83.47%
7209	Other Support Services	14,400.00	247.84	10,697.94	3,702.06	74.29%
7210	Transportation-Support Services	17,550.00	0.00	10,165.00	7,385.00	57.92%
Total 0002	Support Services	42,252.80	247.84	29,462.94	12,789.86	69.73%
0003	Training					
7301	Direct Training	120,000.00	39,439.29	115,438.07	4,561.93	96.19%
7305	Work Experience Wages	753,312.00	42,150.38	139,253.28	614,058.72	18.48%
7314	Short Term Prevocational Skills	12,800.00	76.25	9,951.75	2,848.25	77.74%
Total 0003	Training	886,112.00	81,665.92	264,643.10	621,468.90	29.87%
Report Difference		2,500,000.00	201,680.11	990,958.11	1,509,041.89	39.64%

Partnerships:

The committee and staff will work closely and focus on expanding the youth footprint by creating new partnerships while fostering existing partnerships that have common interest in serving youth.

Initiatives and Opportunities:

****These are in the planning phase and updates will be provided in future meetings****

- Career Pathway Youth Events- Staff has 2 Urban and 2 Rural events scheduled. the first of four on May 26th, 2023, 10am-2pm focusing on Education/Healthcare/Warehousing & Transportation. The Target is 200 homeless and foster youth students.
- ISD Focus - In collaboration with Youth Committee members, we are developing innovative educational and employment initiatives and expanding our partnership with SAISD.

- Workforce on Wheels – WSA is in the process of procuring a mobile unit that will support our outreach to the 27 area school districts targeting 50% rural and 50% urban.
- SA WORX - Currently exploring a relationship with SA WORX to build upon each organization's youth program and increase access to support and services within our community.
- Ace Race – This event has been added to our annual event calendar to foster and encourage partnerships between educational institutions and industry partners. Our goal is to continue to foster our partnership with South Texas Business Partnership and explore potential sponsorship for rural districts for next year's event along with development of a curriculum that will provide the students a certificate at completion. WSA will initiate Sponsorship RFP in August 2024.
- Annular & Total Eclipse – This October 2023 the Annular Solar Eclipse will occur and next year, 2024 Total Eclipse. The development of courses for teachers, presentations, events such as a space symposium and fund raising for special glasses for students is currently in development.
- Rodeo Youth Event – The purpose of this event is to expose incoming 8th graders to the Ag Mechanics industry pathways that is focused on agricultural power and mechanization. In 2024 WSA Staff and Contractor will have a presence at the Rodeo and provide outreach support in Employer attendance and provide sponsorships.
- Student-to-Student Snapchat Reel – The purpose of this contest is to utilize a social medial platform, Snapchat, to help promote WSA youth programs.
- Summer Job Fest – This event is championed by Representative Gervin-Hawkins, and we will assist in recruiting employers and serve on the planning committee.
- WSA Youth Rural Efforts – Staff will attend rural chamber, city and county events, host job fairs, develop a newsletter, target rural corner geographical services by visiting centers, and hold events/seminars.
- Make it Movement – WSA is exploring opportunities with this organization for collaboration.
- Summer TANF Initiative – WSA will inspire youth interest through a unique STEM opportunity and engage with industry employers through a 12-week summer program.

27 Board Study

An analysis on the 27 Texas Workforce Boards' Youth Program websites was performed to gather common key aspects and program design to enhance the current WSA youth program. Workforce Solutions Southeast Texas showcases a vibrant and interactive website and digital content. Workforce Solutions for the Heart of Texas includes an interactive chat box for website visitors.

Alternatives: N/A

Fiscal Impact: N/A

Recommendation: WSA will utilize the Youth Committee as a community collaborative for leadership, planning, implementation, and oversight. Ensuring an inclusive and diverse network of partners including schools, employers, and effective community-based organizations are partners in this collaborative and that we are providing opportunities and funding to the youth in the 13 counties. Develop the roles and responsibilities of the Youth Committee.

Next Steps: Schedule the next committee meeting.



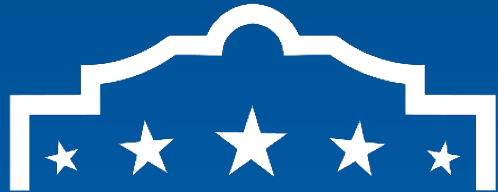
Youth Committee Meeting

May 12, 2023

3:30pm



Youth Committee Focus



Support planning, operations, and other opportunities related to the delivery of youth services



Identify gaps in services, coordinate youth policies and procedures, ensure quality services, and leverage resources



Bring experts together to generate ideas and discussions, and foster partnerships to meet the needs of the local youth in the 13-county area

Overview of YES! Program Clients



- In-School Youth (ISY) Ages 14-21
- Out-of-School Youth (OSY) Ages 16-24
- Basic skills deficient or an English language learner
- Justice involved
- Homeless individual, child, youth, or runaway
- Individual in foster care or who has aged out of the foster care system
- Pregnant or parenting
- Individual with a disability
- Low-income individual



Basic Steps of YES! Program

- WIOA Youth eligibility determination
- Objective assessment
- Individualized Service Strategy (ISS)
- Program participation
- Follow-up services



YES! Program: 14 Elements



Tutoring, study skills, training, instruction, and dropout prevention

Alternative secondary school services or dropout recovery services

Paid and Unpaid Work Experience

Occupational Skills Training

Education offered concurrently with workforce preparation and training for a specific occupation

Leadership Development Opportunities

Support services, financial support, incentives

Mentoring

Follow-up services

Guidance and Counseling

Financial Literacy Education

Entrepreneurial (Owning a Business) Training

Labor Market information

Post-secondary Preparation and Transition Activities

Overview of YTD Youth Performance



WIOA YOUTH REPORT 2022-2023	Oct'22	Nov'22	Dec'22	Jan'23	Feb'23	Mar'23	TOTAL	GOAL	%	
Enrollments - URBAN										
In-School Youth	1	1	1	1	0	2	6			
Out-of-School Youth	11	9	28	14	12	32	106	112	68%	
Enrollments - RURAL										
In-School Youth	1	3	1	0	2	4	11			
Out-of-School Youth	9	14	4	1	4	4	36	47	31	152%
Services										
Occupational/Vocational Training	2	6	2	5	3	2	20		40	50%
Work Experience	7	4	4	13	8	18	54		140	39%
Supportive Services	43	54	53	85	47	103	385		209	184%
Educational Services (GED)	8	9	0	3	4	2	26		21	124%

Overview of Youth Budget

Alamo Workforce Development, Inc.

Summary Budget Comparison

From 3/1/2023 Through 3/31/2023

Account Code	Account Title	YTD Budget - Revised	Current Period Actual	YTD Actual	YTD Budget Variance - Revised	YTD Budget Variance Ratio
004	WIOA YOUTH					
0001	Contractor Operating					
5404	Cell Phones & Data Plans	0.00	354.41	2,677.51	(2,677.51)	0.00%
5869	Software License Fee/Renewal	0.00	288.00	288.00	(288.00)	0.00%
7102	Profit-Contractor	94,835.58	0.00	0.00	94,835.58	0.00%
7140	Personnel Wages-Contractor	1,050,243.14	83,449.18	480,478.24	569,764.90	45.74%
7141	Personnel Fringes-Contractor	330,125.24	21,770.29	131,975.33	198,149.91	39.97%
7142	Travel-Contractor	35,470.47	3,477.72	28,964.44	6,506.03	81.65%
7143	General Operations-Contractor	15,278.77	7,576.66	35,918.77	(20,640.00)	235.08%
7144	Contract and Professional Srvs-Contractor	45,682.00	2,850.09	16,549.78	29,132.22	36.22%
Total 0001	Contractor Operating	1,571,635.20	119,766.35	696,852.07	874,783.13	44.34%
0002	Support Services					
7208	Incentives-Work Related	10,302.80	0.00	8,600.00	1,702.80	83.47%
7209	Other Support Services	14,400.00	247.84	10,697.94	3,702.06	74.29%
7210	Transportation-Support Services	17,550.00	0.00	10,165.00	7,385.00	57.92%
Total 0002	Support Services	42,252.80	247.84	29,462.94	12,789.86	69.73%
0003	Training					
7301	Direct Training	120,000.00	39,439.29	115,438.07	4,561.93	96.19%
7305	Work Experience Wages	753,312.00	42,150.38	139,253.28	614,058.72	18.48%
7314	Short Term Prevocational Skills	12,800.00	76.25	9,951.75	2,848.25	77.74%
Total 0003	Training	886,112.00	81,665.92	264,643.10	621,468.90	29.87%
Report Difference		2,500,000.00	201,680.11	990,958.11	1,509,041.89	39.64%



Key Partnerships & Connecting Youth Element



- ✓ San Antonio ISD*
- ✓ City of San Antonio*
- ✓ South Texas Business Partnership*
- ✓ San Antonio ISD*
- ✓ Northeast ISD*
- ✓ Universal City ISD*
- ✓ Medina Valley ISD*
- ✓ Hondo ISD*
- ✓ Floresville HS*
- ✓ Schertz Cibolo
- ✓ Alamo Colleges (**Post-Secondary Prep and Transition**)
- ✓ Rise Recovery (**Guidance & Counseling, Dropout Recovery**)
- ✓ Restore Education (**Dropout Recovery**)
- ✓ BCFS Transition Center (**Post-Secondary Prep and Transition**)
- ✓ Communities In Schools *
- ✓ Maestro (**Entrepreneurship**)

*Indicates alignment with all 14 elements



Special Initiatives and Opportunities

Career Pathways - Youth Events



- Second Baptist Church Community Center
- May 26, 2023, 10:00am-2:00pm
- Education/Healthcare/Warehousing & Transportation
- Target: Urban 200 Homeless and Foster Students



AEROSPACE



- Rural Focus – Braden Keller Community Center, Medina County
- June 30, 2023 - Tentative
- Aerospace/Robotics/Construction



- Rural Focus
- Date & Location: TBD
- IT/Finance/Healthcare



- Urban Focus - TBD
- CPS Headquarters
- Oil and Gas & Engineering

ISD FOCUS: SAISD

Purpose: Building relationships and opportunities within the San Antonio Independent School District. SAISD is one of the largest districts with underserved students in the Alamo area region.

- Strengthen relationships
- Participate in the Design Committee for CCMR/Advisory Board
- Support events with Dr. Vahalik (Senior Job Fair at PAC)
- Foster partnerships with the 5-Career –Focused P-Techs that align with our sector-based model H-TECH (Healthcare) at Fox Tech, Cyber P-Tech at Sam Houston, Edison P-Tech School of Business, CSP-TECH at Lanier (Const. Science), Highlands P-Tech (Aerospace, Engineering, Manufacturing, & Welding)
- Engagement with SAISD's 28 CTE Programs to strengthen the talent pipeline



WORKFORCE ON WHEELS

Purpose: For the Youth Program to be inclusive on the mobile bus and are requesting time allotment for youth-focused outreach

Suggestions for bus:

-VR Goggles

-What else should we include as part of youth engagement?

Outreach: Develop a mobile unit outreach plan and events



SA WORX

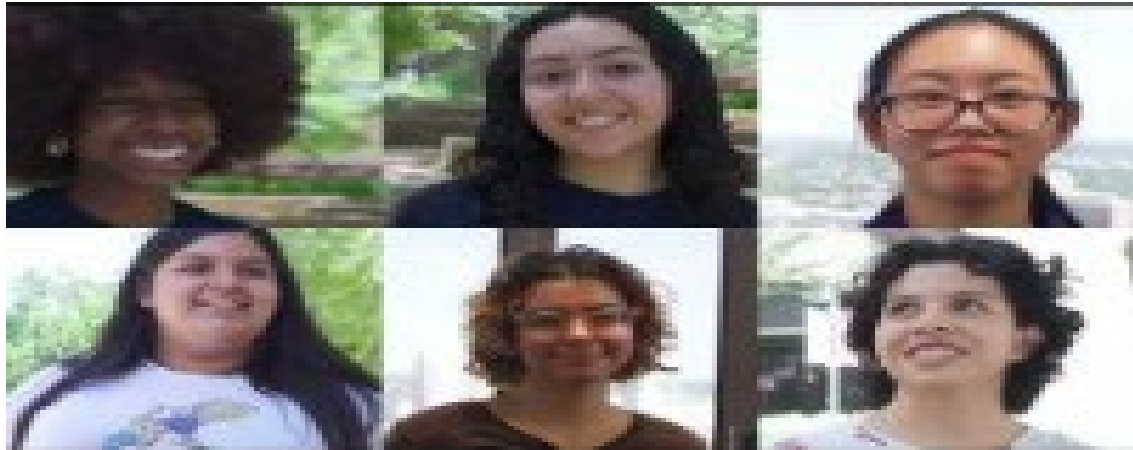


Purpose:

Currently exploring a relationship with SA WORX to build upon each organization's youth program and increase access to supports and services within our community.

Common Goals:

- Work experience opportunities connecting youth with employers
- Program expansion to reach more students, educators, and employers each year
- Co-enrollments and Reverse Referrals



ACE RACE

Purpose: To foster and encourage partnerships between educational institutions and industry partners. Created as an opportunity for student programs in high school and community colleges.

Vision: Generate excitement and awareness of vocational opportunities associated with Science, Technology, Engineering, and Math (STEM).

2024 WSA Sponsorship:
Raise funds to support up to 3 cars.
Initiate RFP Sponsorship for ACE Race in August



ANNULAR & TOTAL ECLIPSE

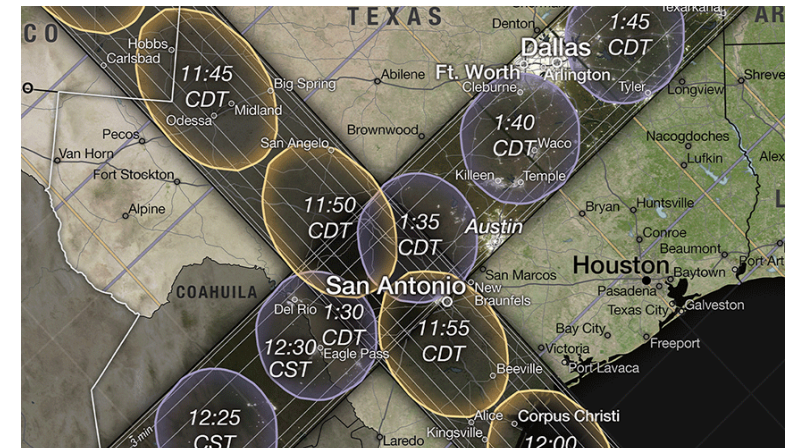
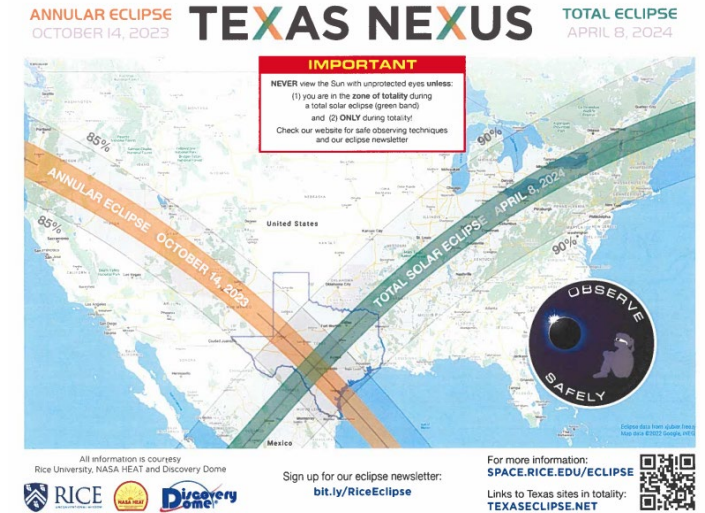
"Once In a Lifetime" event in partnership with Southwest Research Institute

Dates:

- October 2023 – Annular (Sun will be covered except for a "ring of fire")
- Next year 2024 – Total (Total darkness in our area for 4-min with temp dropping until the sun slowly emerges)

Planning in Process:

- Preparing a survey to assist with planning logistics and course/presentation development
- Target science teachers
- Identify # of glasses to purchase
- Identify # of Teachers
- Identify # of Students
- Identify # of events



Rodeo Youth Event

Freeman Coliseum - Ag Mechanics Building

Proposed Strategy: To expose incoming 8th graders to the Ag Mechanics industry pathways that is focused on agricultural power and mechanization.

2023 San Antonio Stock Show & Rodeo Competitions open Statewide to Texas School CTE/STEM Programs



STUDENT-TO-STUDENT SNAPCHAT REEL

Proposed Strategy: Utilize the social media platform, Snapchat, to promote WSA youth programs and initiatives to boost youth engagement

- **Timeline: August 2023 - Dec 31, 2023**

- Student Led Initiative
 - Students create video reels highlighting WSA services
 - Invite area school districts to participate as a competition
- Local partners serve as judges
- Best "add" reel selected as the winner
- Award the most efficient and active school district with the most successful outcomes:
 - Most Views
 - Most Shares
 - Most Comments



Job Fest 2023



Job Fest 2022 Overview:

- 416 attendees, plus family members
- 148 Table Hosts: Employers & Resources
- 479 Part-Time Positions
- 4,651 Full-Time Positions
- 56 Internships
- Average age under 20 years old

Job Fest 2023 Planning Updates:

- Tentative date scheduled for June 1, 2023
- Championed by Rep. Gervin-Hawkins
- WSA Business Service Representatives secure employers
- WSA Youth team serves on the planning committee
- YES! Program attends and recruits youth seeking training and support

JobFest 2022
Tuesday, June 21
4:00-8:00pm
AT&T Center
(1 AT&T Center Parkway)

Internships, Part-time, and Full-time Positions for Ages 16-24

- Banking
- Construction
- Cybersecurity
- Education
- Healthcare
- Hospitality
- Hotels
- Restaurants
- Government
- Information Technology
- Logistics
- Manufacturing
- Aerospace
- Automotive
- New Energy

Hosted by Representative Barbara Covin-Hawkins
Texas House District 110
Spurs Sports & Entertainment
and Their Partners

WSA YOUTH RURAL STRATEGIES



Attend Chamber meetings within rural cities/counties



Host at least 2 job fairs in rural counties



Target each rural corner of geographical service area by visiting centers



Newsletter to rural districts regarding WSA services, and events



Informative Seminars – Creating memorable and impactful experiences at various venues by providing speakers and resources



Enhance marketing efforts



MAKE IT MOVEMENT

Purpose: A non-profit organization dedicated to reaching young people while in high school and introducing them to career where higher learning equals higher earning.



Strategies:

- Staff is exploring opportunities with this organization for collaboration.
- Scholarships for students to attend Make It Movement events in collaboration with other areas



Summer TANF Initiative

Purpose: Alamo will inspire young people's interest through a unique STEM opportunity and engage with industry employers through a 12-week summer program.

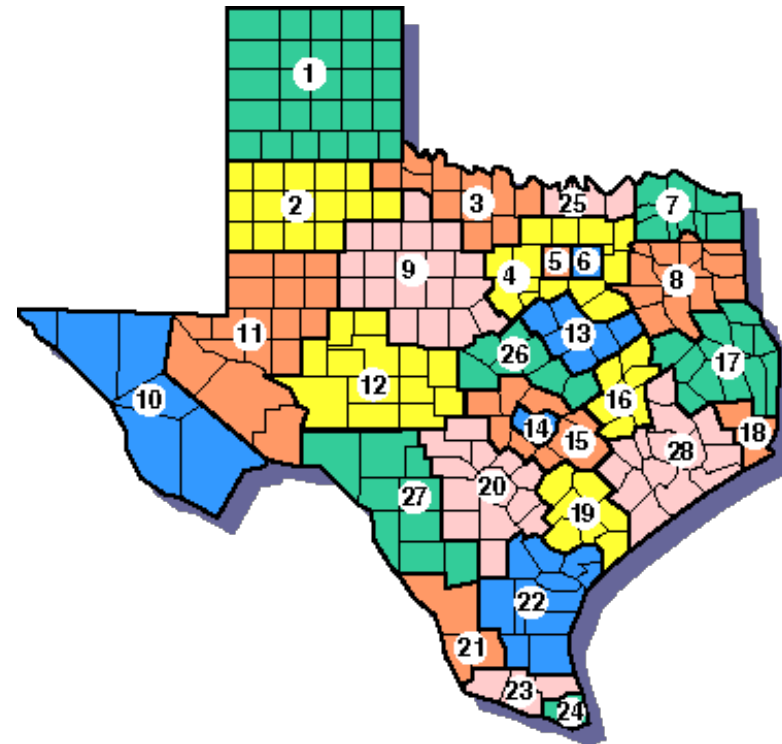


Enrollment Target	Target Audience	Start Date	End Date
200	Youth Ages 16-24	06/01/23	9/31/23



Call to Action: Alamo needs STEM providers for this initiative and is welcoming all potential applicants to apply: https://c2gps.net/?page_id=1347

27 BOARD STUDY Workforce Solutions Texas

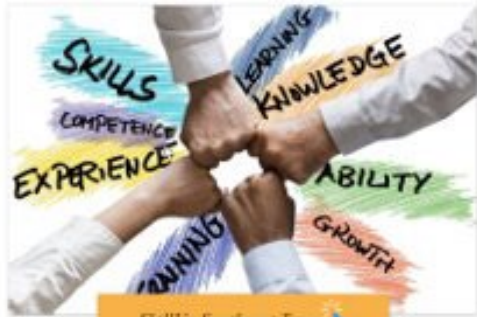


YOUTH PROGRAMS

Workforce Solutions Southeast Texas

Region includes: Hardin, Jefferson and Orange counties

- Vibrant and interactive website
- Texas Reality Check Link and Video
- Youth EXPO Digital Folder



Skillz in Southeast Texas ▶



JobsConnector ▶

- Youth Services
- Interested in Training?
- Reality Check
- Career Exploration
- Youth Expo Digital Folder

Workforce Solutions for the Heart of Texas

Region includes:
Bosque, Falls, Freestone, Hill, Limestone, and McLennan counties

Website contains an interactive chat box which is a great tool for participants seeking guidance or information



A screenshot of the Workforce Solutions website. The top navigation bar includes the logo "WORKFORCE SOLUTIONS HEART OF TEXAS" with the tagline "Linking Jobseekers and Employers", social media icons for Facebook and Twitter, a search bar, and a language selection dropdown. The main banner features a photo of two workers in a factory setting with the text "Get the training you need for the job you want. Find out if you qualify for free training through our..." and a prominent green "APPLY NOW" button. An interactive chat box is overlaid on the bottom right, displaying a message: "Thank you for visiting www.hotworkforce.com! Our Chatbot can help you with some general information. What do you have questions about today? Please select a topic from the list below." Below the message are three menu items: "Child Care", "Education, Training and/or Wor...", and "Finding a Job". A blue chat icon with a red notification bubble is also visible.

Most Frequently Used Website Links on Board Youth Webpages



<http://www.workintexas.com/>



<https://jobsyall.com/>



<https://texasrealitycheck.com/>



Questions?



Youth **Empowerment** Services

Paid Internships • Higher Paying Jobs
Goal Setting • Financial Support
Entrepreneurial Training • Leadership
College Preparation • Industry Certification
Job Training • Lifestyle Budgeting

CALL: **210.438.0581** EMAIL: **YES@wsalamo.org**



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Este documento contiene información importante sobre los requisitos, los derechos, las determinaciones y las responsabilidades del acceso a los servicios del sistema de la fuerza laboral. Hay disponibles servicios de idioma, incluida la interpretación y la traducción de documentos, sin ningún costo y a solicitud.



Youth Empowerment Success Stories



SOUTH FLORES SUCCESS STORY: Timothy D.

- Timothy D., age 17, was referred to YES Program by Bexar County Municipal Courthouse. He was an early high school graduate but had made poor choices and faced legal challenges.
- Meeting with his Career Counselor, she assisted him to overcome barriers and get into his first career choice of welding.
- In February 2023, Timothy started in a Welding Program at the Southern Careers Institute (SCI) has progressed rapidly through the program and is doing well at his on-site training.
- He's excited to graduate and start his career! This photo is of him working proudly at the training site.



MARBACH SUCCESS STORY: Sophia C.

- Sophia C., enrolled into Youth Empowerment Services (YES) Program in January 2023.
- Sophia was placed in Work Experience at R3 Student Outreach as a Case Management Specialist Assistant.
- She completed her Work Experience and graduated in March 2023 and is searching for a permanent job with the assistance from her Career Counselor.

Photo: Sophia Carrillo (Ferris) Graduation from R3 Work Experience with other YES Program participants



DATAPOINT SUCCESS STORY: Katarina L.

- Katarina L. was a former foster youth. She had very little work experience and was unemployed.
- Katarina enrolled in the YES Program in September 2022. She wanted to gain experience, improve her soft skills, and become self-sufficient.
- She was placed in Work Experience at K9 Café Boutique & Spa as a Grooming Receptionist because she enjoyed working with animals. She received clothing assistance, rental assistance, and transportation assistance to aid her success.
- Katarina had some medical issues that ended her Work Experience early. She was later able to secure employment as a delivery driver/courier with DHL Delivery Service and started February 28th, 2023.



KERRVILLE/KERR COUNTY SUCCESS STORY: Ashley G.

- Ashley G., a young single mother, entered the YES Program seeking a career that would allow her to provide more for her children.
- Ashley expressed interest in being a dental assistant and had applied to a few private schools, but their tuition was too expensive.
- The YES Program helped Ashley apply at the Dental Assistant School of Texas (DAST) in Kerrville, TX. She started her training in January 2023 and earned her Dental Assistant License in three months.
- She quickly found a job as a Registered Dental Assistant. She began work at Aspen Dental on April 17, 2023. Ashley was also awarded a monetary incentive for her accomplishments to help her succeed in her new career.



FLORESVILLE/WILSON COUNTY SUCCESS STORY: Christopher C.

- Christopher C., age 21, was an unemployed high school graduate with no formal vocational training and minimal experience in construction. He was also a parenting youth with two children.
- Christopher was interested in heavy-duty truck driving. His goal was to one day own an 18-wheeler. He desired for his family to be self-sufficient.
- Christopher enrolled in the Commercial Vehicle Licensed Driver Program for heavy-duty tractor-trailers at Southern Career Institute with tuition and expenses assistance from the YES Program.
- Within 2 months, Christopher obtained a Commercial Vehicle License (CDL). He also completed the Commercial Motor Vehicle Operator Program with tuition assistance.
- Christopher quickly obtained full-time job employment. He has even purchased his first semi-truck and is running his own small trucking business.



FREDERICKSBURG/GILLESPIE COUNTY SUCCESS STORY: Fabian C.

- Fabian C., was a former student of the Gillespie County Learning Center in Fredericksburg, TX. He did not have a HS diploma or equivalency, was low income, a former foster youth, and was justice involved.
- WSA staff reached out to Fabian after being informed that Fabian had dropped out of school. With staff support, Fabian was enrolled at Broady Academy for online classes to attain his high school diploma. He graduated in November 2022.
- He wants to pursue his passion for auto mechanics and wants to attain his ASE Certification. He is currently exploring his training options through the YES Program.
- He is currently in Work Experience as an entry-level Auto Mechanic to start gaining new skills in his chosen field.



FREDERICKSBURG/GILLESPIE COUNTY SUCCESS STORY: Sidney E.

- Sidney E. was a former student at Fredericksburg alternative school, Gillespie County Learning Center (GCLC). She had no HS diploma or equivalency, no work experience, homeless, and a high school dropout.
- After enrolling in the YES Program, Sidney attained her HS Diploma within four months.
- In January 2023, Sidney was placed in Work Experience at Knopp Healthcare as a Nursing Assistant to attain her Certified Nursing Assistant license.
- She received clothing assistance to purchase scrubs and received transportation assistance for her job placement.
- After completion of her Work Experience assignment, she will be eligible for direct hire in a high-demand area. She is also interested in pursuing additional education to have a career as an Emergency Medical Technician or nurse.

