



AUDIT & FINANCE COMMITTEE MEETING

Workforce Solutions Alamo
100 N. Santa Rosa St., Suite 120, Boardroom
San Antonio, TX 78207

April 5, 2024

10:30 AM

AGENDA

Agenda items may not be considered in the order they appear.

Citizens may appear before the Committee to speak for or against any item on the Agenda in accordance with procedural rules governing meetings. Speakers are limited to three (3) minutes on each topic (6 minutes if translation is needed) if they register at the beginning of meeting. Questions relating to these rules may be directed to Caroline Goddard at (210) 322-6296.

The Chair of the Committee will be at the Host Location. The Host location is specified above. Meetings will be visible and audible to the public at the Host location, and there will be a visual or audio recording of the meeting. There will be two-way audio and video of the meeting between each Board member sufficient that Board members and public can hear and see them. WSA will comply with all Videoconferencing Guidelines.

For those members of the public that would like to participate and cannot attend in person at the host location, please call toll-free 1-877-858-6860, which will provide two-way communications through a speaker phone. For additional information, please call Caroline Goddard, (210) 322-6296.

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During the Public Comments portion of the meeting (Agenda Item 4), the Public may type their name into the chat box or unmute themselves and state their name. The meeting host will call each member of the public for comments, in the order their names were submitted.

Workforce Solutions Alamo is an equal opportunity employer/program. Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations should contact Caroline Goddard at (210) 322-6296 so that appropriate arrangements can be made. Relay Texas: 1-800-735-2969 (TDD) or 711 (Voice).

- I. CALL TO ORDER
Presenter: Mary Batch, Committee Chair
- II. ROLL CALL AND QUORUM DETERMINATION
Presenter: Mary Batch, Committee Chair
- III. DECLARATIONS OF CONFLICT OF INTEREST
Presenter: Mary Batch, Committee Chair
- IV. PUBLIC COMMENT
Presenter: Mary Batch, Committee Chair
- V. DISCUSSION AND POSSIBLE ACTION REGARDING PREVIOUS MEETING
MINUTES FOR FEBRUARY 9, 2024
Presenter: Mary Batch, Committee Chair
- VI. PROCUREMENT UPDATES (DISCUSSION AND POSSIBLE ACTION)
Presenter: Jeremy Taub, Director of Procurement and Contracts
 - a. Contract Summary and RFP Updates
 - b. Purchase of Cyber-Security Solution Suite Software Licenses
- VII. FISCAL UPDATES (DISCUSSION AND POSSIBLE ACTION)
Presenter: Gabriela Navarro Garcia, Controller
 - a. Financial Reports
 - b. County-by-County Update
 - c. Ready to Work Analysis and Update
 - d. Financial Monitoring Updates
- VIII. CEO REPORT
Presenter: Adrian Lopez, CEO
 - a. Applications for Funding
- IX. CHAIR REPORT
Presenter: Mary Batch, Committee Chair
- X. EXECUTIVE SESSION:
Pursuant to Chapter 551 of the Texas Open Meetings Act, the Committee may move into Executive Session for discussion on any issue for which there is an exception to the Act as set out in section 551.071 et. seq. including, but not limited to, the following:
 - a. Government Code §551.072 – Discussions Regarding Purchase, Exchange, Lease, or Value of Real Property if Deliberation in an Open Meeting Would Have a Detrimental Effect on the Position of Workforce Solutions Alamo in Negotiations with a Third Party;
 - b. Government Code §551.071 – All Matters Where Workforce Solutions Alamo Seeks the Advice of its Attorney as Privileged Communications Under the Texas

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- Disciplinary Rules of Professional Conduct of the State Bar of Texas;
- c. Pending or Contemplated Litigation;
 - d. Government Code §551.074 – Personnel Matters Involving Senior Executive Staff and Employees of Workforce Solutions Alamo; and
 - e. Government Code §551.089 – Discussions Regarding Security Devices or Audits.

XI. ADJOURNMENT

Presenter: Mary Batch, Committee Chair

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AUDIT & FINANCE COMMITTEE MEETING - MINUTES

Workforce Solutions Alamo
100 N. Santa Rosa St., Suite 120, Boardroom
San Antonio, TX 78207

February 9, 2024

10:30 AM

BOARD OF DIRECTORS: Mary Batch (Chair), Yousef Kassim, Lisa Navarro Gonzales

STAFF: Adrian Lopez, Adrian Perez, Angela Bush, Caroline Goddard, Christine Dever, Chuck Agwuegbo, Gabriela Navarro Garcia, Jeremy Taub, Kristen Rodriguez, Teresa Chavez, Trema Cote, Vanessa McHaney, Gabriela Horbach, Manuel Ugues, Roberto Corral, Brenda Garcia, Chakib Chehadi, Ramsey Olivarez, Alfred Salazar, Dr. Ricardo Ramirez, Jamesetta Stallion-Head

PARTNER STAFF: Richard Alcabes

LEGAL COUNSEL: None

GUESTS: None

AGENDA

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I. CALL TO ORDER

Presenter: Mary Batch, Committee Chair

At 10:32am, Chair Mary Batch called the meeting to order.

II. ROLL CALL AND QUORUM DETERMINATION

Presenter: Mary Batch, Committee Chair

The roll was called, and a quorum was declared present.

III. DECLARATIONS OF CONFLICT OF INTEREST

Presenter: Mary Batch, Committee Chair

None.

IV. PUBLIC COMMENT

Presenter: Mary Batch, Committee Chair

None.

V. DISCUSSION AND POSSIBLE ACTION REGARDING PREVIOUS MEETING MINUTES FOR NOVEMBER 13, 2023

Presenter: Mary Batch, Committee Chair

Upon motion by Yousef Kassim and seconded by Lisa Navarro Gonzales, the Committee unanimously approved the previous meeting minutes for November 13, 2023.

VI. PROCUREMENT UPDATES (DISCUSSION AND POSSIBLE ACTION)

Presenter: Jeremy Taub, Director of Procurement and Contracts

a. Contract Summary and RFP Updates

- Access Control Equipment is under contract with an anticipated award date in February 2024.
- Lease property search for Kerrville is pending award for February 2024.
- Teacher Externships is pending award for February 2024.
- Lease property search for Hondo is in progress with an anticipated award date in July or September 2024.
- Child Care Quality Services is in progress with an anticipated award date in June

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- 2024.
- Professional employer services is open with an anticipated award date in March 2024.
- Evaluator services for CCQ RFP is in progress with an anticipated award date in April 2024.
- Temporary staffing services is in progress with an anticipated award date in April 2024.
- b. Purchase of Teachers Externship Services
 - The proposed contractor, Alliance for Technology Education in Applied Math and Science (ATEAMS) will work with educators to enhance their teaching practices through professional development to create and implement externship focused lessons. The term is a twelve-month contract with four one-year renewals in the estimated annual amount of \$162,251, contingent upon award of TWC grant funds.

Upon motion by Lisa Navarro Gonzales and seconded by Yousef Kassim, the Committee unanimously approved Alliance for Technology Education in Applied Math and Science (ATEAMS) for the purchase of Teachers Externship Services.
- c. Purchase of Phone System Cloud Migration Services
 - This item was pulled from the agenda and will be discussed in a future meeting.
- d. Purchase of Cyber-Security Solution Suite Software Licenses
 - This item was pulled from the agenda and will be discussed in a future meeting.

VII. FISCAL UPDATES (DISCUSSION AND POSSIBLE ACTION)

Presenter: Gabriela Navarro Garcia, Controller

- a. Financial Reports
 - The straight-line target is 25%, total expensed is 19.44%, and the year-to-date variance is 5.56%.
 - Personnel: Staff training and development will be happening within the following months.
 - Equipment: Most significant budget surplus is the cloud-based infrastructure and replacement of computers exceeding useful life.
 - General Office: The primary budget surplus is due to timing differences, marketing, and the insurance contingency.
 - Professional Services: Variance is primarily a timing difference in legal, audit, and monitoring. Legal and professional services related to temporary staffing services are utilized as needed to support the agency.
 - Board Training & Development: The board retreat is scheduled in March.
 - Facilities: Facility expenditures represent 19.09% of the approved budget, reflecting a 5.91% straight-line budget surplus. Significant items contributing to this are the mobile workforce center unit and the Port of San Antonio.
 - Special Projects: Workforce Commission Initiatives – WSA will continue to provide Career Pathway Youth Events.
 - Year-to-Date Service Delivery for Rural & Urban: COSA Childcare – 18% rural

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and 82% urban, Ready to Work – 100% urban, C2GPS Adult Services Bexar County Funding Only – 100% urban, C2GPS Adult Services – 21% rural and 79% urban, and SERCO Youth – 51% rural and 49% urban.

- Key Variances: 24TANF – Grant is currently on track and expecting to fully expend by the end of the contract on October 31, 2024, CSL Contracted Slots – Program ended on December 31, 2023, and 23WPA Employment Services – Contract ended on December 31, 2023, expensed 96.03%, and returning \$40,487. Angela Bush added that this \$40,487 is from the additional \$325,000 of funding that TWC sent. Original grant monies were fully expensed.

b. Budget Amendment #1

Presented by: Angela Bush, CFO Consultant

- This budget amendment includes a reconciliation of projections to actual awards and FY23 grant closeouts.
- Budget is increasing by \$5,755,950 representing a 3% increase from \$192,112,907 to \$197,870,857.
- Summary of Increases: Corporate - \$110,000, Reserve - \$110,802, Projects - \$155,666, and Service Delivery - \$5,381,842.
- Corporate Expenditure Increases: Marketing at \$50,000 for general marketing promoting initiatives that are not program specific, Payroll Service Fees at \$10,000 for payroll services that are currently being procured and additional costs may be incurred if there is a change in vendor, and Non-Federal at \$50,000 is reserved for unforeseen general expenditures that cannot be charged to TWC.
- Lisa Navarro Gonzales asked if WSA is looking to go from a payroll service to a PEO. Angela Bush answered that WSA is currently on a PEO and the reason for the RFP is because the contract is at the end of the 3-year period, and it needs to go up for rebid. Lisa Navarro Gonzales also asked if WSA has reached out to ADP to give them an opportunity to bid on the RFP. Jeremy Taub answered that he would need to review the bid list because there were many vendors that this was sent out to. Lisa Navarro Gonzales also asked if the benefits were being rolled into the PEO. Angela Bush answered that the benefits are not rolled into the PEO. The cost is the same, however, WSA has a higher level of benefits due to being a small employer. Staff has a choice between a base, mid, and buy up plan.
- Reserve and Special Project Increases: Reserve is for additional surplus projected from SEAL and Ready to Work. The total expected FY24 surplus is \$325,000, of which \$250,000 is from Ready to Work, reserved for any questioned cost until program completion and final audit. For Projects, San Antonio Area Foundation and the Aspen Institute were extended into FY24. These programs support capacity building, the Workforce Academy, and the Aspen Institute.
- Service Delivery Significant Changes: TANF (\$1,164,611) – This decrease aligns TANF back to historical spending rates, WIOA Upskill and Training \$170,471 – New TWC initiative focusing on training for high-demand occupations, Ready to Work \$3,697,343 – This is a three-year award for approximately \$65M and the projection through FY24 is \$44M, Child Care Discretionary has an increase of \$1,518,051, Child Care Mandatory (\$1,551,657)

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– Additional funding can be requested as needed for protected populations, Child Care Quality \$568,479 – For operations, and Child Care Quality Providers has an increase of \$2,450,000.

Upon motion by Lisa Navarro Gonzales and seconded by Yousef Kassim, the Committee unanimously approved Budget Amendment #1.

c. Ready to Work Analysis and Update

- WSA’s fiscal department serves as the fiscal agent for the Ready to Work partners. WSA originally budgeted \$27,776,304 through September 30, 2024, but with the budget amendment it has increased to \$31M. As of December 31, 2024, Ready to Work expenditures are \$15,397,169.31. The board currently has a surplus of \$243,507 that is reserved for monitoring questioned cost.
- Challenges and Opportunities: Addressing fiscal staff turnover ensuring the program remains fully staffed to provide cash flow management, partner and training provider invoicing, current financial reporting and analysis, implementation of SYNC software, and training and outreach to our partners.
- Challenge of Management of Cashflow: Tuition reimbursements from the City of San Antonio were completed up to 60 days after training providers are paid by WSA. To alleviate this challenge, fiscal staff worked with the Ready to Work team to increase the cash advance from \$1,158,264.25 to \$3,505,434.53.
- Challenge of New Software Implementation: Ready to Work has moved to a Salesforce based platform in December 2023. Salesforce will minimize the aging of the tuition reimbursements. Transition and implementation of the invoicing reporting of the new software was delayed through January 2024. At the end of January 2024, the City of San Antonio has given full instructions of the new billing process and requirements.
- Ready to Work Numbers: As of December 12, 2023, 4,363 applicants have been interviewed, 5,482 have enrolled in approved training, 808 have successfully completed training, and 398 have been placed in jobs.
- Lisa Navarro Gonzales asked what is being done to increase the numbers of those who successfully completed training for Ready to Work. Christine Dever responded that the number of those who have successfully completed training only includes those who are certified and not those who have only completed the training. She also added that there are bachelor’s and associate’s degree programs that take longer to complete. CEO Adrian Lopez stated that there are some categories that are missing in the reporting such as the number enrolled in training, the number of those still in training, the number of those who have dropped out, and the number of those who have completed but not received a certification yet.

d. TWC FY22 Audit Acceptance

- TWC has reviewed WSA’s annual audit and determined that it complies with the U.S. Code of Federal Regulations, Uniform Guidance, and State of Texas Grant Management Standards. TWC has officially accepted the audit for the period ending on September 30, 2022, on November 21, 2023, submitted to the Federal Clearing House before June 30, 2023.

e. FY23 Audit Engagement & Timeline

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- The audit for WSA for the fiscal year ended September 30, 2023, is scheduled to be performed by ABIP, PC. The board has budgeted \$75,000 for the annual audit; the initial engagement is quoted at \$67,050.00.
- The field work will be complete by April 19, 2024, with the final report on May 3, 2024. The audit presentation will be on May 31, 2024, and will be provided to the Area Judges and other interested parties in July 2024.

VIII. CEO REPORT

Presenter: Adrian Lopez, CEO

a. Applications for Funding

- Letters of support have been provided to Catholic Charities and The Children’s Shelter. Methodist Healthcare Ministries’ Prosperemos Juntos Thriving Together is in the second phase of their grant and WSA is supporting both Culturingua and American Indians in Texas.
- WSA is working with Capital Area and Rural Capital on a DOL grant focusing on manufacturing and construction that is approximately \$3M.
- WSA should be receiving the contract for the PROWD Initiative in partnership with Chrysalis Ministries, Goodwill Industries, and CrossPoint.

IX. CHAIR REPORT

Presenter: Mary Batch, Committee Chair

- Chair Mary Batch extends her appreciation for this committee and the questions being asked.

X. EXECUTIVE SESSION:

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- Pending or Contemplated Litigation;
- Government Code §551.074 – Personnel Matters Involving Senior Executive Staff and Employees of Workforce Solutions Alamo; and
- Government Code §551.089 – Discussions Regarding Security Devices or Audits.

None.

XI. ADJOURNMENT

Presenter: Mary Batch, Committee Chair

Upon motion by Yousef Kassim and seconded by Lisa Navarro Gonzales, Chair Mary Batch adjourned the meeting at 11:43am.

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MEMORANDUM

To: Audit and Finance Committee

From: Adrian Lopez, CEO

Presented By: Jeremy Taub, CPPO, Director of Procurement and Contracts Management

Date: April 5, 2024

Subject: Contract Summary and RFP Updates

Summary: This report is intended to summarize current solicitations in progress and active contracts that the Procurement and Contracts Management division monitors. Workforce Solutions Alamo board staff processes contracts, renewals, and amendments, enabling the procurement of goods and services that are reasonable and necessary to administer funds to the greater 13-county Alamo Region. This update aligns with **Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers through procuring goods and services in compliance with all applicable laws.**

Update:

- The Workforce Solutions Alamo (WSA) Contract Listing has been updated to include Year-To-Date expenditures of term contracts for transparency and budgetary purposes.
- The items shown below in (Table 1) summarize procurement projects in progress.
- A bid schedule outlining Request for Proposal (RFP) projections for the next eighteen months is attached to this memo.
- General statistics are provided for year-to-date contract actions in (Table 2) for reporting purposes.

workforcesolutionsalamo.org
communications@wsalamo.org

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San Antonio, Texas 78207
(210) 272-3260

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(Table 1)

<i>Solicitation</i>	<i>Purchase of</i>	<i>Opening (estimated)</i>	<i>Status</i>	<i>Anticipated Award Date</i>
RFI 2024-007	Lease Property Search (Bandera)	February 2024	Pending Award	April 2024
RFI 2024-008	Lease Property Search (Pearsall)	April 2024	In Progress	June 2024
RFI 2024-010	Lease Property Search (Hondo)	April 2024	In Progress	September 2024
RFP 2024-003	Child Care Quality Services	February 2024	In Progress	June 2024
RFP 2024-005	Temporary Staffing Services	February 2024	Pending Award	April 2024
RFP 2024-014	Office Furniture Design and Installation Services for O'Connor Workforce Center	March 5, 2024	Evaluation	April 2024

(Table 2)

<i>Contract Actions: Year-To-Date for October 1, 2023 – March 31, 2024</i>		
Contract Amendments	Contract Renewals	Contract New
14	28	9

- Contract actions for procurement of commodities range in scope from General/Professional Service provider contracts to IT license services to Facility and Maintenance contracts.

The WSA Procurement and Contracts Department is responsible for managing the procurement of goods and services operations. We are committed to conducting procurement acquisitions to the maximum extent practical in a manner that provides full and open competition consistent with the standards of the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance) and the Texas Workforce Commission Financial Management for Grants & Contract's (FMGC) Property, Procurement & Contract Standards.



The procurement department takes necessary and affirmative steps to contract with small and minority business firms and other Historically Underutilized Businesses (HUBs) when possible. In addition to pending procurement projects, a list of active contracts and their status is periodically presented to the board for review. The attached list provides an update on the status of active agreements and upcoming renewals.

Alternatives: None. This is for informational purposes only.

Fiscal Impact: All budgeted costs were previously approved or were included in recent Budget Amendments. There are no anticipated budgetary changes resulting from this update.

Recommendation: No action is currently recommended. Future updates will be provided, and any necessary approval of the selected contractors will be requested upon completion of the RFP evaluation process for each solicitation, any necessary approval of the selected contractors will be requested. A recommendation will then be provided.

Next Steps: Procurement and Contracts Management proactively monitors contracts to identify new opportunities for purchasing goods and services and leverage cost savings to WSA in support of the local plan and the mission of Workforce Solutions Alamo. This update is to provide transparency and seeks to keep the Board of Directors informed of the procurement activities being conducted at WSA throughout the year.

Attachments:

- Attachment 1 - Active Contract Listing
- Attachment 2 - WSA - Facility Lease Schedule
- Attachment 3 - Bid Schedule

Contract Log

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
2023- 88	1YR VMWARE LICENSE-Virtualization Server	COMPUTER SOLUTIONS	5/19/2023	5/18/2024	Annual Renewal	\$31,546.00	\$ 31,524.68	\$21.32	100%
2021- 50	3YR VMWARE LICENSE-Virtualization Server	COMPUTER SOLUTIONS	3/26/2021	3/25/2024	No renewals	\$10,572.72	\$ 10,572.72	\$0.00	100%
2021- 50	3YR WEBEX LICENSES - Web conferencing	Barcom Enterprises LLC.	11/30/2021	11/29/2024	No renewals	\$10,440.00	\$ 10,440.00	\$0.00	100%
2024- 15	Access Control and Maintenance Services	Phoenix Integrated Inc	2/1/2024	1/31/2025	3-1 year renewals	\$26,030.00	\$ 10,696.00	\$15,334.00	41%
2024- 10	Adobe Pro and Creative Licenses	Consistent Computer Bargain	1/6/2024	1/5/2025	Annual Renewal	\$1,452.00	\$ 1,452.00	\$0.00	100%
	Adult Services	C2 Global Professional Services, LLC	10/1/2023	9/30/2024	3-1 year renewals	\$19,505,317.00	\$ 811,055.96	\$18,694,261.04	4%
2024-22	Agility Media Monitoring	Agility PR Solutions	4/18/2024	4/17/2025	Annual Renewal	\$8,000.00	\$ -	\$8,000.00	0%
2024- 09	Applicant Tracking System	Breezy	11/16/2023	11/15/2024	Annual Renewal	\$8,644.00	\$ -	\$8,644.00	0%
2022- 61	APPSPACE 24MOS DIGITAL SIGNS	PRESIDIO	7/1/2022	6/30/2024	Annual Renewal	\$29,700.00	\$ 29,700.00	\$29,700.00	100%
2023- 68	ArcGIS-Mapping Software	ESRI	4/6/2023	4/5/2024	Annual Renewal	\$200.00	\$ 200.00	\$0.00	100%
2022- 59	Architect and Space Planning Services	LK Design Group Inc.	9/30/2022	9/29/2024	No renewals	\$150,000.00	\$ 93,367.79	\$56,632.21	62%
2024-34	ARGIS Mapping Software	ESRI	4/5/2024	4/4/2025	Annual Renewal	\$290.14	\$ -	\$290.14	0%
2024-30	Bandera- External Wifi	Spectrum	4/1/2024	3/31/2025	Annual Renewal	\$904.56	\$ 80.41	\$824.15	9%
2024- 11	Biomed Membership	Biomed SA	1/1/2024	12/31/2024	Annual Renewal	\$1,000.00	\$ 1,000.00	\$0.00	100%
2023- 60	Board Book Subscription	Board Book	9/1/2023	8/31/2024	Annual Renewal	\$4,000.00	\$ 4,000.00	\$0.00	100%
2023- 35	Boardroom Digital Display	DTS	10/1/2023	9/30/2024	Annual Renewal	\$6,840.00	\$ 6,840.00	\$0.00	100%
2024- 13	Boerne Chamber of Commerce Membership	Boerne Chamber of Commerce	2/1/2024	1/31/2025	Annual Renewal	\$200.00	\$ 200.00	\$0.00	100%
2024- 06	Cabinet SafeManagement	Gallion	1/10/2024	12/31/2024	Annual Renewal	\$47,545.35	\$ 47,545.35	\$0.00	100%
2023- 54	CFO Augmentation Services	Collective Strategies	11/7/2023	10/31/2024	1 year renewal	\$270,000.00	\$ 120,000.00	\$150,000.00	44%

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
	Child Care Management Services	City of San Antonio, Department of Human Services	10/1/2023	9/30/2024	1 year renewal	\$121,653,545.00	\$ -	\$121,653,545.00	0%
	Child Care Quality Improvement Activity	The City of San Antonio (COSA)	10/1/2023	9/30/2024	No renewals	\$3,935,196.00	\$ -	\$3,935,196.00	0%
2023- 65	Cisco Wireless Access Point Support Pearsall	Barcom Enterprises LLC.	5/26/2023	5/25/2024	Annual Renewal	\$71.77	\$ 71.77	\$0.00	100%
2023- 85	Cognito Forms Enterprise License	Cognito	8/1/2023	7/31/2024	Annual Renewal	\$1,257.60	\$ 1,257.60	\$0.00	100%
2023- 86	Cognito Forms Enterprise License	Cognito	10/1/2023	9/30/2024	Annual Renewal	\$2,451.00	\$ 2,819.00	(\$368.00)	115%
2023- 93	Commercial Insurance Broker	SWBC Insurance	5/1/2023	5/30/2024	4-1 year renewals	\$0.00	Commission Based	Commission Based	Commission Based
2021- 52	Commercial Janitorial Services	M & Rs Elite Janitorial Solutions	10/1/2021	9/30/2024	4-1 year renewals	\$213,520.00	\$ 90,773.87	\$122,746.13	43%
2023- 94	Commerical Real Estate Broker	PCR Brokerage San Antonio LLC	3/13/2024	3/12/2025	2-1 year renewals	Commission Based	Commission Based	Commission Based	Commission Based
2023- 74	Compliance Hotline Provider	Lighthouse Services	5/15/2023	5/14/2024	Annual Renewal	\$286.00	\$ 286.00	\$0.00	100%
2024- 02	Data Analytic Software	LightCast	1/8/2024	1/7/2025	Annual Renewal	\$19,500.00	\$ 19,500.00	\$0.00	100%
2023- 41	Digital Marketing Services	WebHead Technologies	10/1/2023	9/30/2024	Annual Renewal	\$40,432.52	\$ 39,937.04	\$495.48	99%
2023- 82	Document Destruction	Shred-It (Stericycle)	8/1/2023	7/31/2024	3-1 year renewals	\$15,000.00	\$ 12,810.00	\$2,190.00	85%
2023- 72	Domain-WSAlamo.org	Go Daddy	6/13/2023	6/12/2024	Annual Renewal	\$64.32	\$ 64.32	\$0.00	100%
2023- 76	E FAX for SAFB Location	Nextivia	5/4/2023	5/3/2024	Annual Renewal	\$278.00	\$ 282.78	(\$4.78)	102%
2024-32	E Houston External Wifi	Spectrum	5/16/2024	5/15/2025	Annual Renewal	\$1,079.88		\$1,079.88	0%
2023- 27	Electrical Services	All Star Electric	3/1/2024	2/28/2025	1 year renewal	\$12,000.00	\$ -	\$12,000.00	0%
2024-27	Email outreach software	Constant Contact	3/16/2024	3/15/2025	Annual Renewal	\$9,444.00	\$ 5,964.00	\$3,480.00	63%
2024- 08	E-Signature Software	DocuSign	2/15/2024	2/14/2025	Annual Renewal	\$45,208.80	\$ 45,208.80	\$0.00	100%
2023- 84	Event Management Software	EventBrite	12/16/2023	12/15/2024	Annual Renewal	\$954.00	\$ 238.50	\$715.50	25%
2023- 95	Executive and Professional Recruitment Service	Tranquil Multi Dynamic Advisory LLC	4/1/2023	4/1/2024	3-1 year renewals	\$40,264.00	\$ -	\$40,264.00	0%
2023-	Fax Service- Boerne WFC	GVTC Communication	5/1/2023	4/30/2024	Annual Renewal	\$333.48	\$ 292.55	\$40.93	88%

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
2022-53	Financial Audit Services	ABIP, PC	10/1/2022	9/30/2024	1 year renewal	\$67,050.00	\$ -	\$67,050.00	0%
2023- 42	Fire and Burglar Monitoring DP	ADT	1/1/2024	12/31/2024	Annual Renewal	\$683.40	\$ 170.85	\$512.55	25%
2023- 30	Fire and Burglar Monitoring SF	ADT	12/1/2023	11/30/2024	Annual Renewal	\$1,452.00	\$ 484.00	\$968.00	33%
2022-52	Fiscal Monitoring	Christine H Nguyen, CPA	2/1/2022	1/31/2024	3-1 year renewals	\$149,265.00	\$ 129,705.00	\$19,560.00	87%
2023- 52	Gazelle Software	Abila	10/1/2023	9/30/2024	Annual Renewal	\$12,075.00	\$ 12,075.00	\$0.00	100%
2023- 32	Grant Writer Services	TJD Consulting	5/23/2023	9/30/2024	No renewals	\$19,600.00	\$ 1,050.00	\$18,550.00	5%
2023- 61	GRAPHIC DESIGN SOFTWARE	Canva	4/8/2023	4/7/2024	Annual Renewal	\$119.40	\$ 119.40	\$0.00	100%
2024-24	Graphic Design Software	Canva	4/8/2024	4/7/2025	Annual Renewal	\$119.40	\$ -	\$119.40	0%
2023- 42	Guard Services	Vets Securing America	9/30/2023	8/30/2024	4-1 year renewals	\$369,576.00	\$ 275,677.15	\$93,898.85	75%
2024- 03	Hondo Wireless Internet	AT&T	11/25/2023	11/24/2024	Annual Renewal	\$903.24	\$ 235.85	\$667.39	26%
2023- 69	HVAC PM Services	Fixya Air, LLC	7/15/2023	7/14/2024	2-1 year renewals	\$45,000.00	\$ 21,018.00	\$23,982.00	47%
2022- 58	IT Cloud Services	Freit Data Solutions, Inc.	7/20/2022	7/19/2024	2-1 year renewals	\$98,266.00	\$ 98,266.00	\$0.00	100%
2022- 62	IX-3 Postage Meter	Quadient	2/12/2022	5/11/2025	No renewals	\$4,017.00	\$ 2,471.76	\$1,545.24	62%
2023- 34	Job Placement and Worksite Monitoring Services	Professional Contract Services Inc.	10/1/2023	9/30/2024	Annual Renewal	\$180,000.00	\$ -	\$180,000.00	0%
2024- 14	Karnes City Chamber of Commerce	Karnes City Chamber of Commerce	2/1/2024	1/31/2025	Annual Renewal	\$50.00	\$ 50.00	\$0.00	100%
2024-21	Kerville Flood Insurance	American Bankers Insurance CO of Florida	3/18/2024	3/17/2025	Annual Renewal	\$767.00	\$ 767.00	\$0.00	100%
2023- 50	Language Interpreter Services	Universal Technical Translation	1/1/2023	12/31/2024	No renewals	\$4,050.00	\$ -	\$4,050.00	0%
2019- 50	Leased Copier and Supplies-S Flores	Xerox Financial Services	11/1/2019	10/31/2024	No renewals	\$23,582.00	\$ 20,831.12	\$2,750.88	88%
2020- 50	Leased Copier and Supplies-various locations	Xerox Financial Services	3/1/2020	2/28/2025	No renewals	\$186,035.00	\$ 151,928.91	\$34,106.09	82%
2020- 52	Leased Copier and Supplies-various locations	Xerox Financial Services	11/1/2020	11/1/2025	No renewals	\$62,220.00	\$ 40,518.00	\$21,702.00	65%
2020- 51	Leased Copier and Supplies-Xerox C9070	Xerox Financial Services	10/1/2020	10/1/2025	No renewals	\$30,420.00	\$ 20,787.00	\$9,633.00	68%

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
2022- 60	Legal Services	Martin & Drought, P.C.	10/1/2022	9/30/2024	2-1 year renewals	\$90,000.00	\$ -	\$90,000.00	0%
2023- 53	Locksmith	Crites Downtown Lock and Key	1/1/2023	12/31/2024	No renewals	\$2,500.00	\$ -	\$2,500.00	0%
2023- 59	Maintenance Handyman Services	360TXC LLC.	6/19/2023	6/18/2024	3-1 year renewals	\$13,860.00	\$ 13,953.00	(\$93.00)	101%
2022- 64	Marketing & Outreach Services	Texas Creative	2/21/2024	2/20/2025	No renewals	\$100,000.00	\$ 131.25	\$99,868.75	0%
2021- 53	Mat Rentals	Service Uniform	6/1/2021	5/31/2024	No renewals	\$19,000.00	\$ 16,562.32	\$2,437.68	87%
2024-19	Membership to Bandera Chamber of Commerce	Bandera Chamber of Commerce	2/1/2024	1/31/2025	Annual Renewal	\$250.00	\$ 250.00	\$0.00	100%
2024-18	Membership to Hondo Chamber of Commerce	Hondo Chamber of Commerce	2/1/2024	1/31/2025	Annual Renewal	\$150.00	\$ 150.00	\$0.00	100%
2024-17	Membership to SA Women Chamber of Commerce	SA Womens Chamber of Commerce	3/12/2024	3/11/2025	Annual Renewal	\$200.00	\$ 200.00	\$0.00	100%
2023- 90	Microix Support & Maintence	MICROIX	8/21/2023	8/20/2024	Annual Renewal	\$3,673.75	\$ 3,673.75	\$0.00	100%
2023- 66	Microsoft Office 365 Software License	CONSISTENT COMPUTER BARGAIN	4/21/2023	4/20/2024	Annual Renewal	\$36,957.60	\$ 36,957.60	\$0.00	100%
2024-20	Microsoft Project License	Consistent Computer Bargain	2/16/2024	2/15/2025	Annual Renewal	\$6,336.00	\$ -	\$6,336.00	0%
2023- 51	MIP Maintenance & Support	Abila	6/1/2023	5/31/2024	Annual Renewal	\$16,185.69	\$ 16,185.69	\$0.00	100%
2022-54	Monitoring, Targeting and Reporting	Agility PR Solutions	4/18/2022	4/17/2024	Annual Renewal	\$24,778.00	\$ 24,778.00	\$0.00	100%
2023- 81	Moving Services	Scobey Moving & Storage, LTD.	5/1/2023	4/30/2024	2-1 year renewals	\$25,000.00	\$ 3,515.70	\$21,484.30	14%
2023- 75	National Association Workforce Board	NAWB	7/1/2023	6/30/2024	Annual Renewal	\$3,000.00	\$ 3,000.00	\$0.00	100%
2024-16	Network and Voice Management Services	Barcom Enterprises LLC.	2/1/2024	1/31/2025	Annual Renewal	\$122,376.00	\$ 30,038.00	\$92,338.00	25%
2023- 70	Netwrix Auditor for Active Directory/File Servers	FreeIT Data Solutions, Inc	7/15/2023	7/14/2024	Annual Renewal	\$6,103.50	\$ 6,103.50	\$0.00	100%
2023- 92	NEWSLETTER SUBSCRIPTION	THE BOERNE STAR	9/15/2023	9/14/2024	Annual Renewal	\$65.00	\$ 65.00	\$0.00	100%
2023- 71	Nimble Support Services	FreeIT Data Solutions, Inc	7/20/2023	7/19/2024	Annual Renewal	\$7,172.00	\$ 7,172.00	\$0.00	100%
2023- 77	North San Antonio Chamber of Commerce	NORTH SA COC	10/26/2023	10/25/2024	Annual Renewal	\$1,500.00	\$ 1,500.00	\$0.00	100%
2023- 26	Pearsall Lawn Services	Arriazola Lawn Care	2/1/2024	1/31/2025	2-1 year renewals	\$600.00	\$ 80.00	\$520.00	13%

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
2023- 29	Pest Control Services	Orkin LLC	1/1/2023	12/31/2024	No renewals	\$7,982.00	\$ 1,327.00	\$6,655.00	17%
2024- 05	Pleasanton Express Newspaper	Pleasanton Express	1/8/2024	1/7/2025	Annual Renewal	\$40.00	\$ 40.00	\$0.00	100%
2023- 63	Plumbing Services	1st Aid Plumbing	3/1/2024	2/28/2025	1 year renewal	\$15,000.00	\$ -	\$15,000.00	0%
2023- 96	Postage Machine Lease: NB, MB, EG, SF, SG, KV, WZ, DP	Pitney Bowes	11/1/2023	10/31/2024	3-1 year renewals	\$7,017.00	\$ -	\$7,017.00	0%
2021- 54	Printer Leases	DOCUation	8/1/2021	11/30/2024	No renewals	\$32,697.00	\$ -	\$32,697.00	0%
2022-51	Procurement Platform	Bonfire	12/1/2022	11/30/2025	No renewals	\$74,849.97	\$ 49,899.98	\$24,949.99	67%
2021- 53	Professional Employer Organization	SWBC	5/8/2021	5/7/2024	No renewals	\$20,000.00	Commission Based	Commission Based	Commission Based
2022-55	Program Monitoring Services	Christine H Nguyen, CPA	11/20/2022	11/19/2024	3-1 year renewals	\$225,000.00	\$ -	\$225,000.00	0%
	RTW- Intake, Assesment and Case Management	The City of San Antonio (COSA)	5/13/2022	5/13/2025	3-1 year renewals	\$102,390,463.00	\$ -	\$0.00	0%
	RTW- Intake, Assesment and Case Management	YWCA Olga Madri Center	6/1/2022	5/31/2025	3-1 year renewals	\$5,280,206.00	\$ 391,708.49	\$4,888,497.51	7%
	RTW- Intake, Assesment and Case Management	Avance PCEP School based	6/12/2022	6/11/2025	3-1 year renewals	\$1,993,839.00	\$ 100,907.52	\$1,892,931.48	5%
	RTW- Intake, Assesment and Case Management	Family Services Assocation of SA	6/22/2023	6/21/2025	3-1 year renewals	\$9,432,421.00	\$ 95,379.73	\$9,337,041.27	1%
	RTW- Intake, Assesment and Case Management	Chrysalis Ministries	7/21/2022	6/22/2025	3-1 year renewals	\$5,376,545.00	\$ 830,081.74	\$4,546,463.26	15%
	RTW- Intake, Assesment and Case Management	ECE at Texas A&M University	6/22/2022	6/22/2025	3-1 year renewals	\$674,090.00	\$ 86,522.92	\$587,567.08	13%
	RTW- Intake, Assesment and Case Management	San Antonio Food Bank	6/27/2022	6/26/2025	3-1 year renewals	\$6,740,910.00	\$ 602,578.53	\$6,138,331.47	9%
2024- 04	SA Chamber of Commerce Membership	SA Chamber of Commerce	1/1/2024	12/31/2024	Annual Renewal	\$602.00	\$ 602.00	\$0.00	100%
2023- 89	SAGE ASSEST LICENSE & SUPPORT	SAGE	8/31/2023	8/30/2024	Annual Renewal	\$7,543.00	\$ 7,543.00	\$0.00	100%
2023- 80	Sales and Service Cloud Enterprise	Salesforce Inc	4/13/2023	4/12/2024	Annual Renewal	\$614.00	\$ 576.00	\$38.00	94%
2022- 57	Security Operations Center (SOC) Services	FreeIT Data Solutions, Inc	7/18/2022	8/18/2024	2-1 year renewals	\$103,626.00	\$ 103,625.58	\$0.42	100%
2024-29	Seguin- External Wifi	Spectrum	4/1/2024	3/31/2025	Annual Renewal	\$1,079.88	\$ 90.46	\$989.42	8%
2023- 73	Social Media Scheduling Tool Subscription	HOOTSUITE	9/26/2023	4/25/2024	Annual Renewal	\$455.00	\$ 229.95	\$225.05	51%

CONTRACT #	SERVICES	Vendor	START DATE	DUE DATE	Renewal Options	Estimated Yearly	Spend to Date	Remaining of Budget	Percentage
2024-23	Social Media Scheduling Tool Subscription	HOOTSUITE	4/25/2024	4/24/2025	Annual Renewal	\$1,188.00	\$ -	\$1,188.00	0%
2024-28	Storage Facility	Scobey Moving & Storage, LTD.	4/1/2024	7/31/2024	Annual Renewal	\$4,770.00	\$ 1,590.00	\$3,180.00	33%
2023- 58	Storage Facility	SafeSite	12/1/2023	11/31/2024	No renewals	\$8,328.00	\$ 1,477.00	\$6,851.00	18%
2022-50	Storage Unit # 202	Inspire	12/1/2024	11/30/2025	1 year renewal	\$1,380.00	\$ 1,380.00	\$0.00	100%
2024-31	Storage Unit for Marbach Assets	Public Storage	3/18/2024	5/18/2024	Annual Renewal	\$495.00	\$ 124.67	\$370.33	25%
2023- 91	SWBCU Online Training Services for Staff	Southwest Business Corporation (SWBC)	3/23/2023	5/8/2024	Annual Renewal	\$3,000.00	\$ 1,837.50	\$1,162.50	61%
2021- 24	Temporary Staff Services	LK Jordan	11/1/2021	4/30/2024	No renewals	\$75,000.00	\$ 104,162.80	(\$29,162.80)	139%
2021- 51	Temporary Staffing Services	Human Capital International, LLC dba Integrated Human Capital	11/1/2021	10/30/2024	No renewals	\$75,000.00	\$ 41,091.19	\$33,908.81	55%
2023- 87	Vistana Front Doorbell Service Agreement	ADT LLC	6/13/2023	6/12/2024	Annual Renewal	\$1,019.00	\$ 132.00	\$887.00	13%
2023- 40	Walzem Burglar Alarm System Services	True Protection LLC	11/1/2023	11/1/2024	Annual Renewal	\$1,848.00	\$ 629.82	\$1,218.18	34%
2024-25	Walzem Flood Insurance	American Bankers Insurance CO of Florida	3/18/2024	3/17/2025	Annual Renewal	\$834.00	\$ 834.00	\$0.00	100%
2023- 83	Web Based IT staff Training	Solid Border	6/24/2023	6/23/2024	Annual Renewal	\$9,815.00	\$ 9,814.59	\$0.41	100%
2024-26	Website Operation and Maintenance Support	WebHead Technologies	2/15/2024	2/14/2025	Annual Renewal	\$57,899.16	\$ -	\$57,899.16	0%
2023- 62	Work Number Services Employment and SSN Verification Services	Carahsoft Technology	9/1/2023	8/31/2024	No renewals	\$70,000.00	\$ 7,534.47	\$62,465.53	11%
	Youth Services	Serco of Texas Inc.	10/1/2023	9/30/2024	3-1 year renwals	\$2,785,000.00	\$ 724,499.60	\$2,060,500.40	26%

WSA Facilities Lease Schedule

Location	Property Address	Original Lease	Tested the Market	Renewal	Expiration	Renewals	Square Footage	Base Monthly Rent
Bandera	702 Buck Creek	MOUs	2024		14-May-24	Full Procurement	1 room	no charge
Boerne	124 E Bandera Suite 401 Boerne, TX	11/1/2021- 11/30/2026	2021	1-Nov-21	30-Nov-26	No renewals remaining	1,278	\$1,970.25
Datapoint	9725 Datapoint	12/1/2019- 11/30/2029	2019	1-Apr-19	31-Mar-29	No renewals remaining	52,811	\$64,197.82
E. Houston	4535 E. Houston	6/5/2002- 6/15/2007	2019	31-Jan-20	31-Jan-30	No renewals remaining	11,700	\$19,422.00
Floresville	1106 10th St	1/1/2017- 12/31/2020	2017	1-Aug-21	31-Jan-26	No renewals remaining	2,340	\$5,269.00
Fredericksburg	221 Friendship Lane	MOUs					1 desk	no charge
Headquarters	100 N. Santa Rosa	3/17/2017- 3/16/2027	2017	1-Jan-17	1-Jan-27	No renewals remaining	16,352	\$30,455.60
Hondo	402 Carter	1/1/2016- 12/31/2018	2018	1-Jan-21	31-Dec-24	No renewals remaining	1,799	\$1,978.90
Kenedy	491 N. Sunset Strip	2/1/2019 - 1/31/2022	2018	31-Jan-22	31-Jan-25	One (1) renewal term of three (3) years	1,750	\$1,683.00
Kerrville	1700 Sidney Baker	8/1/1999- 7/31/2009	2024	1-Apr-19	30-Apr-24	Full Procurement Completed	5,000	\$9,000.00
New Braunfels	183 IH-35 South	7/11/2000- 7/10/2005	2017	1/31/2018- 1/31/2022		No renewals remaining	6,720	\$8,371.80
New Braunfels	183 IH-35 South	7/11/2000- 7/10/2005	2017	1-Feb-22	31-Jan-32	No renewals remaining	6,720	\$9,223.20
O'Connor	11711 I-35	2/15/2024- 6/15/2034	2023	2/14/2025			23,880	\$53,948.90
Pearsall	107 E Hackberry	11/1/2018 - 10/31/2021	2018	31-Oct-21	31-Oct-24	Month to Month up to One year	3,200	\$2,500.00
Pleasanton	1411 Bensdale	1/28/2016- 1/31/2019	2018	1-Jan-23	1-Jan-25	No renewals remaining	2,344	\$2,503.66
Port of SA	638 Davy Crockett Rd.	2/9/2022-2/9/2032	2021	09-Feb-22	09-Feb-32	Two (2) renewal term of five (5) years	17,500	\$24,791.67

Location	Property Address	Original Lease	Tested the Market	Renewal	Expiration	Renewals	Square Footage	Base Monthly Rent
S.A. Food Bank	5200 Enrique M Barrera Pkwy	1/1/2022-12/31/2022		1-Jan-22	31-Dec-25	No renewals remaining	1,807	\$2,877.00
Seguin	1411 E COURT ST	1/16/2020-12/31/2027	2019	16-Jan-20	31-Dec-27	No renewals remaining	6,442	\$7,086.00
South Flores	6723 S Flores St	8/1/1999-7/31/2009	2018	1-Aug-18	31-Jul-28	No renewals remaining	25,000	\$25,322.46
Walzem	4615 Walzem Rd	7/15/2008-12/31/2023	2016	TBD	TBD	Full Procurement	14,339	\$25,122.27

Bid Schedule

3 Months Out

Name	Incumbent Supplier/Provider/Location	Impact
RFA Teacher Externship	ATEAMS	To provide planning, recruitment and enrollment of teachers/employers, implementation of program plan, and data management to document
RFP Temporary Staffing Services	Multiple	To Provide temporary staffing services to WSA on an as needed basis
RFP Child Care Quality Services	City of San Antonio	To provide programs and outcomes to increase the quality of child care within the Alamo region. These include:
RFQs Proposal Evaluators for CCQ	Multiple	To provide external evaluator services for CCQ RFP
RFP PEO Services	SWBC	To provide professional Employer Services to include benefits, payroll processing, and serve as the employer of record for WSA
RFI Property Search Bandera	HHSC	To Provide real porperty location for WSA Public Facility
RFP O'Connor Furniture	TBD	To Provide furniture for the O'Connor location
RFQ Mat Rentals	Service Uniform	To provide WSA with mats
RFI Pearsall Property Search	107 E Hackberry	To Provide real porperty location for WSA Public Facility
RFQ Handyman Services	360TXC LLC	To provide maintenance and repairs to WSA locations
RFP Phone System Cloud migration License and Implementation Services	TBD	To replace the current Cloud migration license and provide Implementation Services

6 Months Out

Name	Incumbent Supplier/Provider/Location	Impact
RFP Marketing Services	Texas Creative	To provide cretaive design services
RFI Hondo Property Search	402 Carter Rd, Hondo, TX 78861	To provide real property location for WSA Public Facility
RFP Leased Copier Services	DOCUation	To provide printers at WFCs
RFI Pleasanton Property Search	1411 Bensdale Rd, Pleasanton, TX 78064	To provide real property location for WSA Public Facility
RFQs Architect and Space Planning Services	LK Design Group	To provide architect and space planning services services
RFQ Locksmith Services	Crites Downtown Lock & Key	To provide Locksmith services to WSA
RFP Web Development & Site Content Support Services	Web-Head Technologies	To provide WSA Web Development & Site Content Support
RFQ Language Interpreter Services	Universal Technical Translation	To provide WSA with Interpreting Services
RFQ Grant Writer Services	TJD Consulting	To provide WSA with Grant Writing Services
RFQ Health Insurance Broker	SWBC	To provide employee health benefits
RFP CFO Staff Augmentation Services	Collective Strategies	To provide Chief Financial Officer Services and Oversight

12 Months Out

Name	Incumbent Supplier/Provider/Location	Impact
RFP Managed Print Services	TBD	To provide Managed Print Services and supplies
RFI Pleasanton Property Search	1411 Bensdale Rd, Pleasanton, TX 78064	To provide real property location for WSA Public Facility
RFI Kenedy Property Search	491 N Sunset Strip St, Kenedy, TX 78119	To provide real property location for WSA Public Facility
RFP Leased Copier and Supplies (Various Locations (24))	Xerox Financial Services	To provide Copier Services and Supplies at various WSA locations

18 Months Out

Name	Incumbent Supplier/Provider/Location	Impact
RFQs Legal Services	Martin & Drought, P.C.	To serve as legal counsel to Workforce Solutions Alamo (WSA) and its Board of Directors.
RFQ eProcurement Software	Bonfire Interactive Ltd	To provide WSA with Procurement software
RFQ Pest Control Services	Orkin LLC - Deborah Toth	To provide Pest Control Services to WSA



MEMORANDUM

To: Audit and Finance Committee

From: Adrian Lopez, CEO

Presented By: Jeremy Taub, CPPO, Director of Procurement and Contracts Management

Date: April 5, 2024

Subject: Discussion and Possible Action: Cyber-Security Solution Suite Software Licenses

Summary: For discussion and possible action: The Board of Directors is presented with a proposal to award a contract to **Barcom Enterprises, LLC.** for a Cyber-Security Software License Suite at a cost of \$357,105.73 over a 36-month term. This action is in alignment with **Supporting Texas Talent and Economic Growth - Goal 2, Service Optimizers**, in our strategic plan and leverages our partnership with Small Minority Women Veteran Business Enterprises (SMWVBE) and aligns with the Small Business Economic Development Advocacy (SBEDA) goals.

Analysis: The Cisco technology-based Enterprise Security License suite, is a comprehensive security solution to protect an organization’s network, data, and systems against diverse cyber threats such as:

- Cisco Advanced Malware Protection (AMP)
- Cisco Identity Services Engine (ISE)
- Cisco secure network analytics
- Cisco Umbrella
- Cisco Firepower Services for Next Generation Firewalls
- Cisco DUO for Multi-Factor Authentication (MFA) and Access Cisco Firepower
- Management Center 1600 Appliance

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(210) 272-3260

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With the existing licenses set to expire on April 30, 2024, which includes a 90-day extension, this procurement timely and strategically utilizes the State of Texas cooperative purchasing agreement under DIR contract #DIR-TSO-4167. **Pursuant to FMGC § H.4.1, Purchasing Cooperatives & State Contracts**, this satisfies TWC's procurement requirements, Federal Uniform Guidance, State of Texas Uniform Grant Management System, and in alignment with the board's policies and procedures. Selecting Barcom Enterprises, LLC., an SMWVBE, emphasizes our commitment to supporting diverse businesses and meets SBEDA participation goals.

The scope of work provides for the contractor to supply a solution and implementation services that include but limited to:

- **Risk Assessment:** Identify and assess potential security risk and vulnerabilities within the organization's network and systems.
- **Network Security:** Implement Cisco firewalls, intrusion prevention systems (IPS), and virtual private networks (VPN) to secure the network from unauthorized access and attacks.
- **Endpoint Security:** Deploy endpoint security solutions to protect individual devices (computers, mobile devices) from malware, phishing, and other threats.
- **Identity and Access Management:** Implement Cisco solutions for controlling and managing user access, ensuring only authorized personnel have appropriate permissions.
- **Security Monitoring:** Set up monitoring tools to detect and respond to security incidents in real time, including Cisco's security information and event management (SIEM) solutions.
- **Incident Response:** Develop and document procedures for responding to security incidents, working closely with Cisco's security products to mitigate and contain threats.
- **Compliance:** Ensure that the organization complies with relevant security regulations and standards, leveraging Cisco's security solutions to meet compliance requirements.
- **Integration:** Integrate Cisco security solutions with other IT systems to create a cohesive and effective security infrastructure.
- **Support and Maintenance:** Conduct periodic security audits and assessments to evaluate the effectiveness of Cisco security solutions and identify areas for improvement.



Alternatives: The alternative to awarding this contract is to conduct a formal RFP solicitation.

Fiscal Impact: The investment of \$357,105.73 is to be invoiced annually (\$119,035.24) providing budget consistency and aligning with our fiscal policies.

Recommendation: Procurement & Contract Management recommends awarding the contract for the Cyber-Security Software License Suite to Barcom Enterprises, LLC., having reviewed three (3) DIR quotes and determined that Barcom Enterprises, LLC. offers the best value. Barcom, a certified SMWVBE, is the incumbent provider, ensuring continuity of security services and alignment with our SBEDA objectives.

Proposal Price Tabulation

Vendor	Item Description	Price
Barcom Enterprises, LLC.	Cisco EA 3.0 Bundle License for 36-months	\$357,105.73
Computer Solutions	Cisco EA 3.0 Bundle License for 36-months	\$363,490.92
CDW Government	Cisco EA 3.0 Bundle License for 36-months	\$366,721.71

Next Steps: Upon approval, a contract will be finalized, and a purchase order will be issued, enabling the Innovation and Technology staff to proceed with the continuation of services.

Attachments: None.



Procurement Updates

Jeremy Taub, CPPO, Director of Procurement and Contracts Management





Contract Summary and RFP Updates

<u>Solicitation</u>	<u>Purchase of</u>	<u>Opening (estimated)</u>	<u>Status</u>	<u>Anticipated Award Date</u>
RFI 2024-007	Lease Property Search (Bandera)	February 2024	Pending Award	April 2024
RFI 2024-008	Leased Property Search (Pearsall)	April 2024	In Progress	June 2024
RFI 2024-010	Leased Property Search (Hondo)	March 2024	In Progress	April 2024
RFP 2024-005	Temporary Staffing Services	February 2024	In Progress	April 2024
RFP 2024-014	Office Furniture Design and Installation Services for O'Connor Workforce Center	March 5, 2024	In Progress	April 2024



Contract Summary and RFP Updates

- Rebid RFP for Child Care Quality Services for requirements update:

- Include Budget
- Request Financial Statements
- Update Timelines
- Resolicit

NEW RFP Timeline - Child Care Quality (CCQ) Improvement Services

Action Item	2024 - RFP	Rebid
Issue/Post/Advertise Solicitation	February 14, 2024	April 4, 2024
Solicitation Submittal Deadline:	April 2, 2024	May 2, 2024
Evaluation Due: Committee Meeting	April 19, 2024	May 17, 2024
Finance Committee	May 31, 2024	July 8, 2024
Executive Committee	June 7, 2024	July 12, 2024
Board Meeting	June 21, 2024	July 19, 2024
Transition - Planning	Summer 2024	AUG - SEPT
Contract Start Date	October 1, 2024	October 1, 2024



Contract Summary and RFP Updates

Knowing when to Procure - Request for Proposal (RFP)

3 Months Out

Item	Incumbent Supplier/Provider	Project	Status	Timeline
RFP Mat Rental	Service Uniform	To provide WSA with mat...	Open Solicitation	Feb 29 - May 31
RFP Real Estate Property Search	OTF E Haptivity	To provide real property location for WSA Public...	Open Solicitation	
RFP Handyman Services	MOON LLC	To provide maintenance and repairs to WSA build...	Finalize RFP Package	
RFP Phone System Cloud migration License and Imp.	TBD	To replace the current Cloud migration license an...	Open Solicitation	Feb 22 - Jun 31

5 Months Out

Item	Incumbent Supplier/Provider	Project	Status	Timeline
RFP Marketing Services	Texas Creative	To provide creative design services	Finalize RFP Package	
RFP Hooda Property Search	402 Carter Rd. Hooda, TX 78901	To provide real property location for WSA Public...	Open Solicitation	Jan 1 - Dec 31
RFP Licensed Copier Services	DOCOmillar	To provide printers at WPC	Open Solicitation	Apr 30 - Oct 31
RFP Pleasanton Property Search	1411 Berkeley Rd. Pleasanton, T...	To provide real property location for WSA Public...	Finalize RFP Package	Jan 1 - Dec 2
RFPs Architect and Space Planning Services	LA Design Group	To provide architect and space planning services	Open Solicitation	Apr 30 - Aug 31
RFP Locksmith Services	Ortas Downtown Lock & Key	To provide Locksmith services to WSA	Open Solicitation	Apr 30 - Nov 31

Monitor Existing Contracts

- Remaining Renewals
- Scope Changes
- Budget Changes

Identify New Procurements

- Assess Department Requirements
- Spend Analysis



Contract Summary and RFP Updates

When to Act

- **Contract Amendments**
 - Scope Changes
 - Budget Adjustments
- **Contract Renewals**
 - Available Options
 - Term Limits

Contract - Renewal Sch... Main Table +

New Item Q Search Person Filter Sort Hide

30 - Days Out

Item	Status	Renewal Date
+ Add Item		

90 - Days Out

Item	Status	Renewal Date
HVAC PM Services	pending SOW	Jul 12
IT Cloud Services - Fleet	pending SOW	Jul 12
Document Destruction - Shred IT	pending SOW	Jul 31
Security Operations Center (SOC)	pending SOW	Aug 18
+ Add Item		

180 - Days Out

Item	Status	Renewal Date
Financial Audit Services - ABIP PC	pending SOW	Sep 30
C2- Adult Services	pending SOW	Sep 30



Cyber - Security Software License

- Purpose - Enterprise-wide License for a Cyber-Security Solutions Suite to protect our existing network, data, and online systems from various cyber threats.
- Scope – Contractor will work with board staff to:
 - conduct risk assessments
 - implement security measures
 - ensure compliance with regulations
 - monitoring and analyzing threats
 - training on security protocols
- Contractor – Barcom Enterprises, LLC.
- Term/Amount – Thirty-six (36) month contract in the amount of \$357,105.73, to be invoiced annually.





Questions



Thank you!





MEMORANDUM

To: Audit and Finance Committee
From: Adrian Lopez, CEO
Presented by: Gabriela Navarro Garcia, Controller
Date: April 5, 2024
Regarding: Financial Report – January 31, 2024

SUMMARY: Financial reports through January 31, 2024, have been prepared for the fiscal year October 1, 2023, through September 30, 2024; the straight-line expenditure benchmark is 33.33% of the budget. The board regularly analyzes Corporate and Facility Budgets in addition to the Grant Summary Report to monitor budgets against actual expenditures.

BUDGET APPROVAL PROCESS: The board prepares an annual budget based on estimates approved by the board and the Chief Elected Officials for implementation before October 1 of each fiscal year. The State of Texas General Appropriations Act requires all budgets to be submitted to the State Legislative Library.

Texas Workforce Commission’s Single Audit Division requires the board to submit the annual budget and reconciliation of salaries by position to ensure actual board salaries are consistent with state guidelines. The board must also submit a budget analysis for budget-actual expenditures and expected equipment purchases by December 31 each year.

The Single Audit Division has determined the FY24 budget submitted is compliant with the Texas Government Code and Texas Workforce Commission’s Financial Manual for Grants and Contracts (FMGC). The acknowledgment letter for the FY24 budget was received on February 26, 2024.

CORPORATE BUDGET:

Department	% Expensed	Comments
Personnel	29.23%	This is an acceptable variance. Staff training and development will take place within the following months.
Board Facility	27.22%	The WSA board facility budget is acceptable and within the budget.
Equipment	17.00%	The most significant budget surplus is the cloud-based infrastructure and replacement of computers exceeding useful life.
General Office Expense	12.69%	The primary budget surplus is due to timing differences, marketing, and the insurance contingency.

Professional Services	16.19%	This variance is primarily a timing difference in legal, audit, and monitoring. Legal and professional services related to temporary staffing are utilized as needed to support the agency.
Board Training & Development	31.81%	This is an acceptable variance within this budget category. The annual board retreat and NAWB Forum in Washington took place in March.
Total Expense	24.72%	

Corporate expenditures represent 24.72% of the annual budget, demonstrating a budget surplus of approximately 6.74% of the approved budget.

FACILITIES AND INFRASTRUCTURE BUDGET:

Department	% Expensed	Comments
Overall	27.26%	The facility expenditures represent 27.26% of the approved budget, reflecting a 6.08% straight-line budget surplus. The Mobile Workforce Center Unit and Port of San Antonio are significant contributors to this variance.

ACTIVE GRANTS ONLY (TWC):

Grant	End date	Budget	% Expensed	Comments
24TANF	10/31/2024	6,851,831	30.49%	Grant is currently on track. We are expecting to fully expend by the end of the contract.
24TRA Trade Act	09/30/2024	\$27,000	.86%	The Trade Act has a small number of participants. We recently recruited two new participants, which may result in additional expenses.
24WOR	06/30/2023	\$59,607	75.97%	The board is evaluating expenditures through March and may request additional funds. These are also Dislocated Worker Activities.
24CCQ	10/31/2024	\$6,246,767	8.96%	Current funding started on November 1, 2024; expenditures are expected to ramp up in the spring.
24CCP	12/31/2024	\$4,898,565	61.22%	The average cost of childcare for the mandatory childcare population is \$500,000 per month. The board is requesting additional funding from TWC.
22WPB Training & Employment Navigator	01/31/2024	\$192,946	85.49%	Pilot program to reach out to victims of trafficking. Expecting to return \$27,992.

23WS2 Middle Skills	03/31/2024	\$116,439	23.48%	The board has had some challenges and expanded the statement of work to allow wider eligibility, which has helped to increase expenditures in the last months of the contract.
24WOZ Upskills & Training	07/31/2024	\$170,471	0%	This is a new program that targets training in high-demand occupations.
24REO – PROWD Grant	09/30/2027	\$1,174,500	0%	This is a new program for reentry opportunities.

ACTIVE GRANTS ONLY (NON-TWC):

Grant	End date	Budget	% Expense	Comments
SAF22 Workforce Academy	12/31/2024	\$100,000	46.68%	Grant was extended from 11/30/23 to 12/31/24. We are expecting to expend by mid-year.
CAP22 Capacity Building	12/31/2024	\$37,500	6.45%	This grant is used for capacity building, focusing on staff performance, technology management, and strategic planning.
ASP23	03/31/2024	\$100,000	78.17%	We are expecting to expend 100%
TOY24 Toyotetsu	04/30/2024	\$46,525	0%	We will begin to expand by March on RTW participants who meet all requirements of an approved job placement.
22RTW	3/31/2025	\$31,192,462	55.93%	This variance is primarily a timing difference. Expenditures will continue to be realized in the following months as enrollment and activities increase.

ATTACHMENTS:

TWC Budget Compliance Letter
Financial Statement – January 31, 2024

Texas Workforce Commission

A Member of Texas Workforce Solutions

Bryan Daniel, Chairman
Commissioner Representing
the Public

Alberto Treviño, III
Commissioner Representing
Labor

Joe Esparza
Commissioner Representing
Employers

Edward Serna
Executive Director

February 26, 2024

Mr. Adrian Lopez
Chief Executive Officer
Workforce Solutions Alamo
100 N. Santa Rosa St., Suite 120
San Antonio, Texas 78207

Dear Mr. Lopez:

We have received the budget and expenditure information submitted by Workforce Solutions Alamo for the Board's fiscal year beginning October 1, 2023. *The General Appropriations Act*, as adopted during the last regular legislative session, requires all board budgets be submitted to the State Legislative Reference Library.

We have determined that the information is compliant with the instructions provided by the Texas Workforce Commission, as described in *Texas Government Code §2308.262* and *Financial Manual for Grants and Contracts (FMGC) Chapter 6.2 Budget Submission Requirements*. A copy of the budget will be maintained in our files, a copy will be forwarded to TWC's Workforce Grants and Contracts Department, and another copy sent to the State Legislative Reference Library. In addition, a pdf copy of the final budget will be uploaded to the Annual Budget folder in SharePoint. [Workforce Solutions Alamo](#)

Thank you for your assistance in helping us achieve a consistent budget format for all Boards. Should you have any questions or concerns, please contact Kathleen Runnels at 737-667-6092

Sincerely,

Judy Ohn

Judy Ohn, CPA
Director of Fiscal Services and Audit Resolution
Division of Fraud Deterrence and Compliance Monitoring

cc: Angela Bush, Contractor-CFO Augmentation Services
Lisa Guzman, Manager, Workforce Board Grants, TWC

**Workforce Solutions Alamo
Corporate Expenditure Report
Board Fiscal Year October 01, 2023-September 30, 2024
Report Period: 10/01/23 - 1/31/2024**

33.33%

	Annual Budget	Amendment # 1	Amended Budget #1	YTD Expenses	% Expensed	Balance
PERSONNEL						
Salaries/Wages	\$ 4,359,985	\$ -	\$ 4,359,985	\$ 1,343,246	30.81%	\$ 3,016,739
Fringe Benefits	1,153,947	-	1,153,947	321,308	27.84%	832,639
Staff Travel	160,045	-	160,045	33,404	20.87%	126,641
Staff Training & Development	193,250	-	193,250	16,773	8.68%	176,477
<i>PERSONNEL SUBTOTAL:</i>	\$ 5,867,227	\$ -	\$ 5,867,227	\$ 1,714,731	29.23%	\$ 4,152,496
BOARD FACILITY						
Rent	\$ 461,665	-	\$ 461,665	\$ 138,409	29.98%	\$ 323,256
Storage	\$ 30,000	-	\$ 30,000	\$ 3,125	10.42%	\$ 26,875
Maintenance and Repair	35,000	-	35,000	1,841	5.26%	33,159
<i>FACILITY SUBTOTAL:</i>	\$ 526,665	\$ -	\$ 526,665	\$ 143,376	27.22%	\$ 383,289
EQUIPMENT/RELATED COSTS						
Equipment Purchases	\$ 87,800	-	\$ 87,800	\$ 5,540	6.31%	\$ 82,260
Equipment Rental	15,000	-	15,000	5,287	35.24%	9,713
Repair & Maintenance	-	-	-	-	0.00%	-
Software Licenses & Maintenance	175,194	-	175,194	36,436	20.80%	138,758
<i>EQUIPMENT/RELATED COSTS SUBTOTAL:</i>	\$ 277,994	\$ -	\$ 277,994	\$ 47,263	17.00%	\$ 230,731
GENERAL OFFICE EXPENSES						
Communications	\$ 47,300	-	\$ 47,300	\$ 15,003	31.72%	\$ 32,297
Advertising	10,000	-	10,000	28	0.28%	9,972
Insurances	300,000	-	300,000	27,303	9.10%	272,697
Office Supplies	23,700	-	23,700	4,592	19.37%	19,109
Postage/Shipping/Other	7,500	-	7,500	681	9.08%	6,819
Printing, Binding & Reproduction	20,000	-	20,000	1,746	8.73%	18,254
Publications & Subscriptions	13,200	-	13,200	2,346	17.78%	10,854
Dues	25,000	-	25,000	5,746	22.98%	19,254
Marketing (External)	120,000	50,000	170,000	16,060	9.45%	153,940
Miscellaneous Costs	25,000	-	25,000	716	2.87%	24,284
Non Federal	50,000	50,000	100,000	19,916	19.92%	80,084
<i>GENERAL OFFICE EXP SUBTOTAL:</i>	\$ 641,700	\$ 100,000	\$ 741,700	\$ 94,138	12.69%	\$ 647,562
PROFESSIONAL SERVICES						
Legal Services-Corporate	\$ 125,000	-	\$ 125,000	\$ 23,333	18.67%	\$ 101,667
Legal Services-Other	75,000	-	75,000	13,279	17.71%	61,721
Audit	75,000	-	75,000	-	0.00%	75,000
Monitoring (Contractor)	500,000	-	500,000	16,002	3.20%	483,998
Professional Services	1,172,110	-	1,172,110	258,797	22.08%	913,313
Payroll Fees	40,000	10,000	50,000	11,889	23.78%	38,111
<i>PROFESSIONAL SERVICES SUBTOTAL:</i>	\$ 1,987,110	\$ 10,000	\$ 1,997,110	\$ 323,301	16.19%	\$ 1,673,809
BOARD EXPENSES						
Board Member Travel	\$ 5,000	-	\$ 5,000	\$ 11,315	226.31%	\$ (6,315)
Board Member Training/Development	25,000	-	25,000	-	0.00%	25,000
Board Meetings & Misc. Costs	15,000	-	15,000	3,000	20.00%	12,000
<i>BOARD EXPENSES SUBTOTAL:</i>	\$ 45,000	\$ -	\$ 45,000	\$ 14,315	31.81%	\$ 30,685
TOTAL EXPENSES						
	\$ 9,345,696	\$ 110,000	\$ 9,455,696	\$ 2,337,123	24.72%	\$ 7,118,573
SUMMARY:						
Personnel	\$ 5,867,227	-	\$ 5,867,227	\$ 1,714,731	29.23%	\$ 4,152,496
Board Facility	526,665	-	526,665	143,376	27.22%	383,289
Equipment/Related Costs	277,994	-	277,994	47,263	17.00%	230,731
General Office Expenses	641,700	100,000	741,700	94,138	12.69%	647,562
Professional Services	1,987,110	10,000	1,997,110	323,301	16.19%	1,673,809
Board Expenses	45,000	-	45,000	14,315	31.81%	30,685
TOTAL CORPORATE EXPENSES						
	\$ 9,345,696	\$ 110,000	\$ 9,455,696	\$ 2,337,123	24.72%	\$ 7,118,573

WORKFORCE SOLUTIONS ALAMO
Board Fiscal Year October 01, 2023 - September 30, 2024

Report Period: 10/01/2023-1/31/2024

Facilities & Infrastructure Report

Facilities & Infrastructure	Budgeted Amt.	YTD Expenses	% Expensed	% Straightline Benchmark	Balance
Workforce Facilities	\$ 6,567,328.00	\$ 1,650,997.48	25.14%	33.33%	\$ 4,916,331
Port SA	700,000.00	255,031.00	36.43%	33.33%	444,969
Mobile RV Unit	510,000.00	213,929.74	41.95%	33.33%	296,070
	\$ 7,777,328	\$ 2,119,958.22	27.26%	33.33%	\$ 5,657,369.78

<u>Facilities:</u>	<u>End of Lease</u>
Walzem	6/30/2024
Datapoint	3/31/2030
Datapoint - Child Care	3/31/2030
Marbach	Month to Month
S. Flores	7/31/2028
E. Houston	8/16/2030
New Braunfels	1/31/2032
Hondo	12/31/2024
Seguin	1/15/2027
Kenedy	1/30/2025
Floresville	7/31/2026
Kerrville	4/30/2024
Boerne	11/30/2026
Pleasanton	1/31/2025
Pearsall	10/31/2024
SA Foodbank	12/31/2024
Fredericksburg	No Expiration
Bandera	No Expiration

Workforce Solutions Alamo
October 1, 2023 to September 30, 2024
Grant Summary Report

GRANT	FUND	GRANT NO.	Grant Budget	Estimate YTD as 9/30/23	Balance as 9/30/23	FY24 Budget (WSA)	Exp from 10/1/23 to 1/31/24	YTD Exp 1/31/24	Balance
WIOA ADULT SERVICES	22WA1	2022WOA001	\$ 947,323.00	\$ 889,535.10	\$ 57,787.90	\$ 57,787.90	\$ 153.09	\$ 889,688.19	\$ 57,634.81
WIOA ADULT SERVICES	22WA2	2022WOA001	\$ 3,456,318.00	\$ 3,438,903.01	\$ 17,414.99	\$ 17,414.99	\$ (15,889.74)	\$ 3,423,013.27	\$ 33,304.73
WIOA ADULT SERVICES	23WA1	2023WOA001	\$ 1,277,859.00	\$ 675,725.52	\$ 602,133.48	\$ 602,133.48	\$ 438,150.61	\$ 1,113,876.13	\$ 163,982.87
WIOA ADULT SERVICES	23WA2	2023WOA001	\$ 4,244,872.00	0	\$ -	\$ 4,244,872.00	\$ 1,117,171.20	\$ 1,117,171.20	\$ 3,127,700.80
WIOA ADULT Total			\$ 9,926,372.00	\$ 5,004,163.63	\$ 677,336.37	\$ 4,922,208.37	\$ 1,539,585.16	\$ 6,543,748.79	\$ 3,382,623.21
WIOA DISLOCATED WORKER	22WD1	2022WOD001	\$ 1,184,451.00	\$ 579,539.04	\$ 604,911.96	\$ 604,911.96	\$ 262,726.75	\$ 842,265.79	\$ 342,185.21
WIOA DISLOCATED WORKER	22WD2	2022WOD001	\$ 3,996,897.00	\$ 3,896,973.22	\$ 99,923.78	\$ 99,923.78	\$ (25,917.23)	\$ 3,871,055.99	\$ 125,841.01
WIOA DISLOCATED WORKER	23WD1	2023WOD001	\$ 1,175,801.00	\$ 26,995.58	\$ 1,148,805.42	\$ 1,148,805.42	\$ 162,861.53	\$ 189,857.11	\$ 985,943.89
WIOA DISLOCATED WORKER	23WD2	2023WOD001	\$ 3,599,032.00	0	\$ -	\$ 3,599,032.00	\$ 1,339,012.92	\$ 1,339,012.92	\$ 2,260,019.08
WIOA DISLOCATED Total			\$ 9,956,181.00	\$ 4,503,507.84	\$ 1,853,641.16	\$ 5,452,673.16	\$ 1,738,683.97	\$ 6,242,191.81	\$ 3,713,989.19
WIOA YOUTH SERVICES	22WOY	2022WOY001	\$ 4,732,035.00	\$ 4,137,856.98	\$ 594,178.02	\$ 594,178.02	\$ 106,328.17	\$ 4,244,185.15	\$ 487,849.85
WIOA YOUTH SERVICES	23WOY	2023WOY001	\$ 5,861,245.00	\$ 273,492.33	\$ 5,587,752.67	\$ 5,587,752.67	\$ 1,275,104.79	\$ 1,548,597.12	\$ 4,312,647.88
WIOA YOUTH Total			\$ 10,593,280.00	\$ 4,411,349.31	\$ 6,181,930.69	\$ 6,181,930.69	\$ 1,381,432.96	\$ 5,792,782.27	\$ 4,800,497.73
WIOA RAPID RESPONSE	23WOR	2023WOR001	\$ 59,607.00	\$ 18,701.69	\$ 40,905.31	\$ 40,905.31	\$ 26,583.04	\$ 45,284.73	\$ 14,322.27
WIOA RAPID RESPONSE Total			\$ 59,607.00	\$ 18,701.69	\$ 40,905.31	\$ 40,905.31	\$ 26,583.04	\$ 45,284.73	\$ 14,322.27
TEMPORARY ASST FOR NEEDY FAMILIES-TANF	23TAF	2023TAF001	\$ 8,011,037.00	\$ 6,331,324.16	\$ 1,679,712.84	\$ 1,679,712.84	\$ 332,179.30	\$ 6,663,503.46	\$ 1,347,533.54
TEMPORARY ASST FOR NEEDY FAMILIES-TANF	24TAF	2024TAF001	\$ 6,851,831.00	\$ -	\$ -	\$ 6,851,831.00	\$ 2,088,781.70	\$ 2,088,781.70	\$ 4,763,049.30
TANF Total			\$ 14,862,868.00	\$ 6,331,324.16	\$ 1,679,712.84	\$ 8,531,543.84	\$ 2,420,961.00	\$ 8,752,285.16	\$ 6,110,582.84
SUPPLEMENTAL NUTRITION ASST PRGRM - SNAP	24SNE	2024SNE001	\$ 1,283,189.00	0	\$ -	\$ 1,283,189.00	\$ 463,488.54	\$ 463,488.54	\$ 819,700.46
SNAP E&T Total			\$ 1,283,189.00	\$ -	\$ -	\$ 1,283,189.00	\$ 463,488.54	\$ 463,488.54	\$ 819,700.46
NON CUSTODIAL PARENT	24NCP	2024NCP001	\$ 437,578.00	\$ 12,207.02	\$ 425,370.98	\$ 425,370.98	\$ 164,111.70	\$ 176,318.72	\$ 261,259.28
NON CUSTODIAL PARENT Total			\$ 437,578.00	\$ 12,207.02	\$ 425,370.98	\$ 425,370.98	\$ 164,111.70	\$ 176,318.72	\$ 261,259.28
CC SRVCS FORMULA ALLOCATION-CCF	23CCF	2023CCF001	\$ 87,130,697.00	\$ 83,703,630.16	\$ 3,427,066.84	\$ 3,427,066.84	\$ 3,411,792.28	\$ 87,115,422.44	\$ 15,274.56
CC SRVCS FORMULA ALLOCATION-CCF	24CCF	2024CCF001	\$ 101,978,236.00	\$ -	\$ -	\$ 101,978,236.00	\$ 21,658,703.03	\$ 21,658,703.03	\$ 80,319,532.97
CHILD CARE CCF Total			\$ 189,108,933.00	\$ 83,703,630.16	\$ 3,427,066.84	\$ 105,405,302.84	\$ 25,070,495.31	\$ 108,774,125.47	\$ 80,334,807.53
CC DVLPMNT FUND LOCAL MATCH - CCM	23CCM	2023CCM001	\$ 7,539,884.00	\$ (426.87)	\$ 7,540,310.87	\$ 7,540,310.87	\$ 7,540,310.87	\$ 7,539,884.00	\$ -
CC DVLPMNT FUND LOCAL MATCH - CCM	24CCM	2024CCM001	\$ 7,584,186.00	\$ -	\$ -	\$ 7,584,186.00	\$ -	\$ -	\$ 7,584,186.00
CHILD CARE CCM Total			\$ 15,124,070.00	\$ (426.87)	\$ 7,540,310.87	\$ 15,124,496.87	\$ 7,540,310.87	\$ 7,539,884.00	\$ 7,584,186.00
CC TEXAS DEPT FAMILY PROTECTIVE SRVCS-CCP	23CCP	2023CCP001	\$ 8,115,000.00	\$ 6,118,686.69	\$ 1,996,313.31	\$ 1,996,313.31	\$ 978.34	\$ 6,119,665.03	\$ 1,995,334.97
CC TEXAS DEPT FAMILY PROTECTIVE SRVCS-CCP	24CCP	2024CCP001	\$ 4,898,565.00	\$ 546,933.25	\$ 4,351,631.75	\$ 4,351,631.75	\$ 2,451,915.98	\$ 2,998,849.23	\$ 1,899,715.77
CHILD CARE CCP Total			\$ 13,013,565.00	\$ 6,665,619.94	\$ 6,347,945.06	\$ 6,347,945.06	\$ 2,452,894.32	\$ 9,118,514.26	\$ 3,895,050.74
TRADE ACT SERVICES	23TRA	2023TRA001	\$ 50,400.00	\$ 19,170.17	\$ 31,229.83	\$ 31,229.83	\$ 21,827.52	\$ 40,997.69	\$ 9,402.31
TRADE ACT SERVICES	24TRA	2024TRA001	\$ 27,000.00	0	\$ -	\$ 27,000.00	\$ 233.08	\$ 233.08	\$ 26,766.92
TRADE ACT SERVICES Total			\$ 77,400.00	\$ 19,170.17	\$ 31,229.83	\$ 58,229.83	\$ 22,060.60	\$ 41,230.77	\$ 36,169.23
WAGNER-PEYSER EMPLOYMENT SERVICES-WPA	23WPA	2023WPA001	\$ 1,020,888.00	\$ 704,618.53	\$ 316,269.47	\$ 316,269.47	\$ 281,812.86	\$ 986,431.39	\$ 34,456.61
WAGNER-PEYSER EMPLOYMENT SERVICES-WPA	24WPA	2024WPA001	\$ 667,896.00	\$ -	\$ -	\$ 667,896.00	\$ 65,939.93	\$ 65,939.93	\$ 601,956.07
EMPLOYMENT SERVICES Total			\$ 1,688,784.00	\$ 704,618.53	\$ 316,269.47	\$ 984,165.47	\$ 347,752.79	\$ 1,052,371.32	\$ 636,412.68
RESOURCE ADMIN GRANT	24RAG	2024RAG001	\$ 11,857.00	0	\$ -	\$ 11,857.00	\$ 3,566.03	\$ 3,566.03	\$ 8,290.97
RESOURCE ADMIN GRANT Total			\$ 11,857.00	\$ -	\$ -	\$ 11,857.00	\$ 3,566.03	\$ 3,566.03	\$ 8,290.97
TEXAS VETERANS COMMISSION	24TVC	2024TVC001	\$ 284,084.00	0	\$ -	\$ 284,084.00	\$ 93,623.87	\$ 93,623.87	\$ 190,460.13
VETERANS EMPLOYMENT SERVICE Total			\$ 284,084.00	\$ -	\$ -	\$ 284,084.00	\$ 93,623.87	\$ 93,623.87	\$ 190,460.13

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GRANT	FUND	GRANT NO.	Grant Budget	Estimate YTD as 9/30/23	Balance as 9/30/23	FY24 Budget (WSA)	Exp from 10/1/23 to 1/31/24	YTD Exp 1/31/24	Balance
CC QUALITY - CCQ	23CCQ	2023CCQ001	\$ 5,820,249.00	\$ 3,278,190.33	\$ 2,542,058.67	\$ 2,542,058.67	\$ 1,736,576.89	\$ 5,014,767.22	\$ 805,481.78
CC QUALITY - CCQ	24CCQ	2024CCQ001	\$ 6,246,767.00	0	\$ -	\$ 6,246,767.00	\$ 559,874.41	\$ 559,874.41	\$ 5,686,892.59
CCQ QUALITY Total			\$ 12,067,016.00	\$ 3,278,190.33	\$ 2,542,058.67	\$ 8,788,825.67	\$ 2,296,451.30	\$ 5,574,641.63	\$ 6,492,374.37
CHILD CARE - TRS CONTRACTED SLOTS	22CSL	2022SCSL001	\$ 746,230.00	\$ 258,672.86	\$ 487,557.14	\$ 487,557.14	\$ 67,249.77	\$ 325,922.63	\$ 420,307.37
CHILD CARE - TRS CONTRACTED SLOTS - Total			\$ 746,230.00	\$ 258,672.86	\$ 487,557.14	\$ 487,557.14	\$ 67,249.77	\$ 325,922.63	\$ 420,307.37
WORKFORCE COMMISSION INITIATIVES	24WCI	2024WCI001	\$ 94,250.00	0	\$ -	\$ 94,250.00	\$ 49,724.62	\$ 49,724.62	\$ 44,525.38
WORKFORCE COMMISSION INITIATIVES Total			\$ 94,250.00	\$ -	\$ -	\$ 94,250.00	\$ 49,724.62	\$ 49,724.62	\$ 44,525.38
REEMPLOYMENT SERVICES - REA	23REA	2023REA001	\$ 935,000.00	\$ 819,070.82	\$ 115,929.18	\$ 115,929.18	\$ (10,872.59)	\$ 808,198.23	\$ 126,801.77
REEMPLOYMENT SERVICES - REA	24REA	2024REA001	\$ 920,073.00	0	\$ -	\$ 920,073.00	\$ 184,011.18	\$ 184,011.18	\$ 736,061.82
REEMPLOYMENT Total			\$ 1,855,073.00	\$ 819,070.82	\$ 115,929.18	\$ 1,036,002.18	\$ 173,138.59	\$ 992,209.41	\$ 862,863.59
PARTNERS FOR REENTRY OPPORTUNITIES IN WD (PROWD)	24REO	2024REO001	\$ 1,174,500.00	\$ -	\$ -	\$ 1,174,500.00	\$ -	\$ -	\$ 1,174,500.00
PARTNERS FOR REENTRY OPPORTUNITIES IN WD Total			\$ 1,174,500.00	\$ -	\$ -	\$ 1,174,500.00	\$ -	\$ -	\$ 1,174,500.00
MILITARY FAMILY SUPPORT PROGRAM	23WOS	2023WOS001	\$ 221,896.00	\$ 128,650.35	\$ 93,245.65	\$ 93,384.56	\$ 74,391.37	\$ 203,041.72	\$ 18,854.28
MILITARY FAMILY SUPPORT PROGRAM	24WOS	2024WOS001	\$ 221,896.00	0	\$ -	\$ 221,896.00	\$ 30,932.72	\$ 30,932.72	\$ 190,963.28
MILITARY FAMILY SUPPORT Total			\$ 443,792.00	\$ 128,650.35	\$ 93,245.65	\$ 315,280.56	\$ 105,324.09	\$ 233,974.44	\$ 209,817.56
STUDENT HIREABILITY NAVIGATOR	18HN5	3024VRS056	\$ 210,000.00	\$ 19,572.47	\$ 190,427.53	\$ 190,427.53	\$ 64,191.73	\$ 83,764.20	\$ 126,235.80
STUDENT HIREABILITY NAVIGATOR Total			\$ 210,000.00	\$ 19,572.47	\$ 190,427.53	\$ 190,427.53	\$ 64,191.73	\$ 83,764.20	\$ 126,235.80
VOCATIONAL REHABILITATION-VR INFRA SPRT	24COL	2024COL001	\$ 535,919.54	\$ 42,490.45	\$ 493,429.09	\$ 493,429.09	\$ 173,369.41	\$ 215,859.86	\$ 320,059.68
VR-INFRA SUPPORT Total			\$ 535,919.54	\$ 42,490.45	\$ 493,429.09	\$ 493,429.09	\$ 173,369.41	\$ 215,859.86	\$ 320,059.68
PAID WORK EXPERIENCE (PWE)	24PWE	3024VRS107	\$ 187,500.00	0	\$ -	\$ 187,500.00	\$ 622.16	\$ 622.16	\$ 186,877.84
PAID WORK EXPERIENCE (PWE) Total			\$ 187,500.00	\$ -	\$ -	\$ 187,500.00	\$ 622.16	\$ 622.16	\$ 186,877.84
WIOA - UPSKILLING AND TRAINING	24WOZ	2024WOZ001	\$ 170,471.00	0	\$ -	\$ 170,471.00	\$ -	\$ -	\$ 170,471.00
WIOA - UPSKILLS AND TRAINING Total			\$ 170,471.00	\$ -	\$ -	\$ 170,471.00	\$ -	\$ -	\$ 170,471.00
TRAINING & EMPLOYMENT NAVIGATOR PILOT	22WPB	2022WPB002	\$ 192,946.00	\$ 139,720.06	\$ 53,225.94	\$ 53,225.94	\$ 25,233.86	\$ 164,953.92	\$ 27,992.08
TRAINING & EMPLOYMENT NAVIGATOR PILOT	24WPB	2024WPB001	\$ 195,856.00	0	\$ -	\$ 195,856.00	0	\$ -	\$ 195,856.00
TRAINING & EMPLOYMENT NAVIGATOR PILOT Total			\$ 388,802.00	\$ 139,720.06	\$ 53,225.94	\$ 249,081.94	\$ 25,233.86	\$ 164,953.92	\$ 223,848.08
MIDDLE SKILLS EMPLOYMENT SUPPLIES PILOT PROJECT	23WS2	2023WOS002	\$ 116,439.00	\$ 523.44	\$ 115,915.56	\$ 115,915.56	\$ 26,814.07	\$ 27,337.51	\$ 89,101.49
MIDDLE SKILLS EMPLOYMENT SUPPLIES PILOT PROJECT Total			\$ 116,439.00	\$ 523.44	\$ 115,915.56	\$ 115,915.56	\$ 26,814.07	\$ 27,337.51	\$ 89,101.49
TEACHER EXTERNSHIP	23EXT	2023EXT001	\$ 200,000.00	\$ 192,252.87	\$ 7,747.13	\$ 7,747.13	\$ 7,668.71	\$ 199,921.58	\$ 78.42
TEACHER EXTERNSHIP	23EX2	2023EXT002	\$ 106,726.00	\$ 41,116.75	\$ 65,609.25	\$ 65,609.25	\$ 41,495.56	\$ 82,612.31	\$ 24,113.69
TEACHER EXTERNSHIP Total			\$ 306,726.00	\$ 233,369.62	\$ 73,356.38	\$ 73,356.38	\$ 49,164.27	\$ 282,533.89	\$ 24,192.11
SUMMER EARN & LEARN (SEAL)	22VR1	3022VRS045	\$ 900,000.00	\$ 637,439.82	\$ 262,560.18	\$ 262,560.18	\$ (11,606.62)	\$ 625,833.20	\$ 274,166.80
SUMMER EARN & LEARN (SEAL)	23VR1	3022VRS045	\$ 900,000.00	0	\$ -	\$ 900,000.00	\$ 100,489.16	\$ 100,489.16	\$ 799,510.84
SEAL Total			\$ 1,800,000.00	\$ 637,439.82	\$ 262,560.18	\$ 1,162,560.18	\$ 88,882.54	\$ 726,322.36	\$ 1,073,677.64
SAN ANTONIO AREA FOUNDATION-WORKFORCE ACADEMY	SAF22		\$ 100,000.00	\$ 35,266.63	\$ 64,733.37	\$ 64,733.37	\$ 11,416.58	\$ 46,683.21	\$ 53,316.79
SAN ANTONIO AREA FOUNDATION-CAPACITY BUILDING	CAP22		\$ 37,500.00	\$ 799.00	\$ 36,701.00	\$ 36,701.00	\$ 1,620.00	\$ 2,419.00	\$ 35,081.00
SAN ANTONIO AREA FOUNDATION TOTAL			\$ 137,500.00	\$ 36,065.63	\$ 101,434.37	\$ 101,434.37	\$ 13,036.58	\$ 49,102.21	\$ 88,397.79
ASPEN INSTITUTE	ASP23		\$ 100,000.00	\$ 45,763.56	\$ 54,236.44	\$ 54,236.44	\$ 32,406.51	\$ 78,170.07	\$ 21,829.93
ASPEN INSTITUTE TOTAL			\$ 100,000.00	\$ 45,763.56	\$ 54,236.44	\$ 54,236.44	\$ 32,406.51	\$ 78,170.07	\$ 21,829.93
TOYOTETSU PILOT PROGRAM (RTW)	TOY24		\$ 46,525.00	0	\$ -	\$ 46,525.00	0	\$ -	\$ 46,525.00
TOYOTETSU PILOT PROGRAM TOTAL			\$ 46,525.00	\$ -	\$ -	\$ 46,525.00	\$ -	\$ -	\$ 46,525.00
READY TO WORK-COSA	22RTW		\$ 30,192,462.00	\$ 12,268,976.60	\$ 17,923,485.40	\$ 17,923,485.40	\$ 5,188,037.60	\$ 16,093,588.41	\$ 14,098,873.59
READY TO WORK-COSA TOTAL			\$ 30,192,462.00	\$ 12,268,976.60	\$ 17,923,485.40	\$ 17,923,485.40	\$ 5,188,037.60	\$ 16,093,588.41	\$ 14,098,873.59
GRAND TOTAL			\$ 317,000,973.54	\$ 129,282,371.59	\$ 51,028,580.95	\$ 187,718,740.86	\$ 51,619,197.26	\$ 179,538,143.06	\$ 137,462,830.48

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GRANT	FUND	Grant End Date	GRANT NO.	Grant Budget	YTD Exp 1/31/24	Balance	Grant Expended 1/31/24	Months Remaining
WIOA ADULT SERVICES	22WA1	6/30/2024	2022WOA001	\$ 947,323.00	\$ 889,688.19	\$ 57,634.81	93.92%	5
WIOA ADULT SERVICES	22WA2	6/30/2024	2022WOA001	\$ 3,456,318.00	\$ 3,423,013.27	\$ 33,304.73	99.04%	5
WIOA ADULT SERVICES	23WA1	6/30/2025	2023WOA001	\$ 1,277,860.00	\$ 1,113,876.13	\$ 163,983.87	87.17%	17
WIOA ADULT SERVICES	23WA2	6/30/2025	2023WOA001	\$ 4,244,871.00	\$ 1,117,171.20	\$ 3,127,699.80	26.32%	17
WIOA ADULT Total				\$ 9,926,372.00	\$ 6,543,748.79	\$ 3,382,623.21		
WIOA DISLOCATED WORKER	22WD1	6/30/2024	2022WOD001	\$ 1,184,451.00	\$ 842,265.79	\$ 342,185.21	71.11%	5
WIOA DISLOCATED WORKER	22WD2	6/30/2024	2022WOD001	\$ 3,996,897.00	\$ 3,871,055.99	\$ 125,841.01	96.85%	5
WIOA DISLOCATED WORKER	23WD1	6/30/2025	2023WOD001	\$ 1,175,801.00	\$ 189,857.11	\$ 985,943.89	16.15%	17
WIOA DISLOCATED WORKER	23WD2	6/30/2025	2023WOD001	\$ 3,599,032.00	\$ 1,339,012.92	\$ 2,260,019.08	37.20%	17
WIOA DISLOCATED Total				\$ 9,956,181.00	\$ 6,242,191.81	\$ 3,713,989.19		
WIOA YOUTH SERVICES	22WOY	6/30/2024	2022WOY001	\$ 4,732,035.00	\$ 4,244,185.15	\$ 487,849.85	89.69%	5
WIOA YOUTH SERVICES	23WOY	6/30/2025	2023WOY001	\$ 5,861,245.00	\$ 1,548,597.12	\$ 4,312,647.88	26.42%	17
WIOA YOUTH Total				\$ 10,593,280.00	\$ 5,792,782.27	\$ 4,800,497.73		
WIOA RAPID RESPONSE	23WOR	6/30/2024	2023WOR001	\$ 59,607.00	\$ 45,284.73	\$ 14,322.27	75.97%	5
WIOA RAPID RESPONSE Total				\$ 59,607.00	\$ 45,284.73	\$ 14,322.27		
TEMPORARY ASST FOR NEEDY FAMILIES-TANF	24TAF	10/31/2024	2024TAF001	\$ 6,851,831.00	\$ 2,088,781.70	\$ 4,763,049.30	30.49%	9
TANF Total				\$ 6,851,831.00	\$ 2,088,781.70	\$ 4,763,049.30		
SUPPLEMENTAL NUTRITION ASST PRGRM - SNAP	24SNE	9/30/2024	2024SNE001	\$ 1,283,189.00	\$ 463,488.54	\$ 819,700.46	36.12%	8
SNAP E&T Total				\$ 1,283,189.00	\$ 463,488.54	\$ 819,700.46		
NON CUSTODIAL PARENT	24NCP	9/30/2024	2024NCP001	\$ 437,578.00	\$ 176,318.72	\$ 261,259.28	40.29%	8
NON CUSTODIAL PARENT Total				\$ 437,578.00	\$ 176,318.72	\$ 261,259.28		
CC SRVCS FORMULA ALLOCATION-CCF	24CCF	12/31/2024	2024CCF001	\$ 101,978,236.00	\$ 21,658,703.03	\$ 80,319,532.97	21.24%	11
CHILD CARE CCF Total				\$ 101,978,236.00	\$ 21,658,703.03	\$ 80,319,532.97		
CC DVLPMNT FUND LOCAL MATCH - CCM	24CCM	12/31/2024	2024CCM001	\$ 7,584,186.00	\$ -	\$ 7,584,186.00	0.00%	11
CHILD CARE CCM Total				\$ 7,584,186.00	\$ -	\$ 7,584,186.00		
CC TEXAS DEPT FAMILY PROTECTIVE SRVCS-CCP	24CCP	12/31/2024	2024CCP001	\$ 4,898,565.00	\$ 2,998,849.23	\$ 1,899,715.77	61.22%	11
CHILD CARE CCP Total				\$ 4,898,565.00	\$ 2,998,849.23	\$ 1,899,715.77		
TRADE ACT SERVICES	24TRA	9/30/2024	2024TRA001	\$ 27,000.00	\$ 233.08	\$ 26,766.92	0.86%	8
TRADE ACT SERVICES Total				\$ 27,000.00	\$ 233.08	\$ 26,766.92		
WAGNER-PEYSER EMPLOYMENT SERVICES-WPA	24WPA	12/31/2024	2024WPA001	\$ 667,896.00	\$ 65,939.93	\$ 601,956.07	9.87%	11
EMPLOYMENT SERVICES Total				\$ 667,896.00	\$ 65,939.93	\$ 601,956.07		
RESOURCE ADMIN GRANT	24RAG	9/30/2024	2024RAG001	\$ 11,857.00	\$ 3,566.03	\$ 8,290.97	30.08%	8
RESOURCE ADMIN GRANT Total				\$ 11,857.00	\$ 3,566.03	\$ 8,290.97		
TEXAS VETERANS COMMISSION	24TVC	9/30/2024	2024TVC001	\$ 284,084.00	\$ 93,623.87	\$ 190,460.13	32.96%	8
TEXAS VETERANS COMMISSION Total				\$ 284,084.00	\$ 93,623.87	\$ 190,460.13		
CC QUALITY - CCQ	24CCQ	10/31/2024	2024CCQ001	\$ 6,246,767.00	\$ 559,874.41	\$ 5,686,892.59	8.96%	9
CCQ QUALITY Total				\$ 6,246,767.00	\$ 559,874.41	\$ 5,686,892.59		
WORKFORCE COMMISSION INITIATIVES	24WCI	9/30/2024	2024WCI001	\$ 94,250.00	\$ 49,724.62	\$ 44,525.38	52.76%	8
WORKFORCE COMMISSION INITIATIVES Total				\$ 94,250.00	\$ 49,724.62	\$ 44,525.38		
REEMPLOYMENT SERVICES - REA	23REA	3/31/2024	2023REA001	\$ 935,000.00	\$ 808,198.23	\$ 126,801.77	86.44%	2

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GRANT	FUND	Grant End Date	GRANT NO.	Grant Budget	YTD Exp 1/31/24	Balance	Grant Expended 1/31/24	Months Remaining
REEMPLOYMENT SERVICES - REA	24REA	9/30/2024	2024REA001	\$ 920,073.00	\$ 184,011.18	\$ 736,061.82	20.00%	8
REEMPLOYMENT Total				\$ 1,855,073.00	\$ 992,209.41	\$ 862,863.59		
PARTNERS FOR REENTRY OPPORTUNITIES IN WD	24REO	9/30/2027	2024REO001	\$ 1,174,500.00	\$	1,174,500.00		45
PARTNERS FOR REENTRY OPPORTUNITIES IN WD TOTAL				\$ 1,174,500.00	\$ -	\$ 1,174,500.00		
MILITARY FAMILY SUPPORT PROGRAM	24WOS	1/31/2025	2024WOS001	\$ 221,896.00	\$ 30,932.72	\$ 190,963.28	13.94%	12
MILITARY FAMILY SUPPORT Total				\$ 221,896.00	\$ 30,932.72	\$ 190,963.28		
STUDENT HIREABILITY NAVIGATOR	18HN5	8/31/2024	3024VRS056	\$ 210,000.00	\$ 83,764.20	\$ 126,235.80	39.89%	7
STUDENT HIREABILITY NAVIGATOR Total				\$ 210,000.00	\$ 83,764.20	\$ 126,235.80		
VOCATIONAL REHABILITATION-VR INFRA SPVRT	24COL	8/31/2024	2024COL001	\$ 535,919.54	\$ 215,859.86	\$ 320,059.68	40.28%	7
VR-INFRA SUPPORT Total				\$ 535,919.54	\$ 215,859.86	\$ 320,059.68		
PAID WORK EXPERIENCE (PWE)	24PWE	9/30/2025	3024VRS107	\$ 187,500.00	\$ 622.16	\$ 186,877.84	0.33%	20
PAID WORK EXPERIENCE (PWE) Total				\$ 187,500.00	\$ 622.16	\$ 186,877.84		
WIOA - UPSKILLING AND TRAINING	24WOZ	7/31/2024	2024WOZ001	\$ 170,471.00	\$ -	\$ 170,471.00	0.00%	6
WIOA - UPSKILLS AND TRAINING Total				\$ 170,471.00	\$ -	\$ 170,471.00		
TRAINING & EMPLOYMENT NAVIGATOR	22WPB	1/31/2024	2022WPB002	\$ 192,946.00	\$ 164,953.92	\$ 27,992.08	85.49%	
TRAINING & EMPLOYMENT NAVIGATOR	24WPB	10/31/2025	2024WPB001	\$ 195,856.00	0	\$ 195,856.00	0.00%	21
TRAINING & EMPLOYMENT NAVIGATOR Total				\$ 388,802.00	\$ 164,953.92	\$ 223,848.08		
MIDDLE SKILLS EMPLOYMENT SUPPLIES PILOT PROJ	23WS2	3/31/2024	2023WOS002	\$ 116,439.00	\$ 27,337.51	\$ 89,101.49	23.48%	2
MIDDLE SKILLS EMPLOYMENT SUPPLIES PILOT PROJECT				\$ 116,439.00	\$ 27,337.51	\$ 89,101.49		
TEACHER EXTERNSHIP	23EXT	2/28/2024	2023EXT001	\$ 200,000.00	\$ 199,921.58	\$ 78.42	99.96%	1
TEACHER EXTERNSHIP	23EX2	2/29/2024	2023EXT002	\$ 106,726.00	\$ 82,612.31	\$ 24,113.69	77.41%	1
TEACHER EXTERNSHIP Total				\$ 306,726.00	\$ 282,533.89	\$ 24,192.11		
SUMMER EARN & LEARN (SEAL)	22VR1	9/30/2023	3021VRS073	\$ 900,000.00	\$ 625,833.20	\$ 274,166.80	69.54%	
SUMMER EARN & LEARN (SEAL)	23VR1	9/30/2024	3021VRS073	\$ 900,000.00	\$ 100,489.16	\$ 799,510.84	11.17%	8
SEAL Total				\$ 1,800,000.00	\$ 726,322.36	\$ 1,073,677.64		
SAN ANTONIO AREA FOUNDATION-WORKFORCE AC/	SAF22	12/31/2024		\$ 100,000.00	\$ 46,683.21	\$ 53,316.79	46.68%	11
SAN ANTONIO AREA FOUNDATION-CAPACITY BUILDII	CAP22	12/31/2024		\$ 37,500.00	\$ 2,419.00	\$ 35,081.00	6.45%	11
SAN ANTONIO AREA FOUNDATION Total				\$ 137,500.00	\$ 49,102.21	\$ 88,397.79		
ASPEN INSTITUTE	ASP23	3/31/2024		\$ 100,000.00	\$ 78,170.07	\$ 21,829.93	78.17%	2
ASPEN INSTITUTE TOTAL				\$ 100,000.00	\$ 78,170.07	\$ 21,829.93		
TOYOTETSU PILOT PROGRAM (RTW)	TOY24	4/30/2024		\$ 46,525.00	0	\$ 46,525.00	0.00%	3
TOYOTETSU PILOT PROGRAM TOTAL				\$ 46,525.00	\$ -	\$ 46,525.00		
READY TO WORK-COSA	22RTW	3/31/2025		\$ 30,192,462.00	\$ 16,093,588.41	\$ 14,098,873.59	53.30%	14
READY TO WORK-COSA TOTAL				\$ 30,192,462.00	\$ 16,093,588.41	\$ 14,098,873.59		
GRAND TOTAL				\$ 198,344,692.54	\$ 65,528,507.48	\$ 132,816,185.06		



MEMORANDUM

To: Audit and Finance Committee
From: Adrian Lopez, CEO
Presented by: Gabriela Navarro Garcia, Controller
Date: April 5, 2024
Regarding: County-by-County Update

SUMMARY: *Update and Possible Discussion on Service Delivery Expenditure by County.* The preparation of the annual budget considers allocation factors under Texas Administrative Code, Chapter 800, Chapter B, Allocations. These allocations provide guidance in allocating funds by each county within the Service Delivery Area. TWC awards contracts in aggregate amounts to the Alamo region, requiring the board to serve participants throughout the region.

Upon request of local officials, the board is analyzing a pilot initiative to track service delivery expenditures by county to ensure that each county is receiving a fair share of the fund's allocation by state allocation factors.

ANALYSIS: The board has evaluated the initial budget allocation, year to date expenditures, and year to date variance analysis for each county. As of January 31, 2024, Bexar County has a budget target of 83.43% of expenditures, against actual expenditures of 80.78%. The rural counties have target expenditures of 16.57% of the total budget against 19.22% of expenditures.

Counties that we are closely monitoring include Gillespie, which does not have any current expenditures in Non-Formula Funds, and McMullen, which only has \$357.28 in expenditures in formula funds.

Another factor to consider when reviewing the report is Formula and Childcare Funds tend to spike in the summer months, when the youth have an increase in work experience and childcare expenditures increase due to children being out of school. Non-Formula funds also include a large allocation from Ready to Work which we have seen an increase in tuition and training.

FISCAL IMPACT: The board will continue to monitor expenditure by county and work collaboratively with service providers to ensure proper outreach is being conducted in all counties to make funds and services available.

ATTACHMENTS:

YTD Straight-line County Budget Report
YTD County Expenditure Report

**County by County Expense Report - FY24 YTD Straight- Line Budget
January 31, 2024**

Counties	Formula Funds		Child Care Funds		Non-Formula Funds		Total	
	Budget	Percentage %	Budget	Percentage %	Budget	Percentage %	Budget	Percentage %
ATASCOSA	\$ 258,978.71	2.85%	\$ 731,917.79	1.69%	\$ 46,403.74	0.42%	1,037,300.24	1.63%
BANDERA	89,838.19	0.99%	160,702.16	0.37%	26,680.35	0.24%	277,220.70	0.44%
BEXAR	6,746,254.31	74.32%	35,655,655.95	82.09%	10,538,090.04	96.31%	52,940,000.30	83.43%
COMAL	405,788.90	4.47%	1,453,380.37	3.35%	80,011.54	0.73%	1,939,180.82	3.06%
FRIO	149,500.35	1.65%	447,610.49	1.03%	17,357.65	0.16%	614,468.49	0.97%
GILLESPIE	99,326.50	1.09%	322,969.04	0.74%	14,053.31	0.13%	436,348.85	0.69%
GUADALUPE	444,177.55	4.89%	2,071,080.92	4.77%	75,032.34	0.69%	2,590,290.81	4.08%
KARNES	118,138.16	1.30%	247,946.12	0.57%	13,273.59	0.12%	379,357.87	0.60%
KENDALL	136,622.90	1.51%	359,349.99	0.83%	21,695.89	0.20%	517,668.78	0.82%
KERR	136,459.81	1.50%	672,298.89	1.55%	36,375.15	0.33%	845,133.86	1.33%
MCMULLEN	163,240.57	1.80%	12,830.94	0.03%	23,588.03	0.22%	199,659.54	0.31%
MEDINA	161,862.95	1.78%	731,717.33	1.68%	24,993.17	0.23%	918,573.45	1.45%
WILSON	166,820.69	1.84%	566,388.40	1.30%	24,782.79	0.23%	757,991.88	1.19%
	\$ 9,077,009.58	100.00%	\$ 43,433,848.39	100.00%	\$ 10,942,337.60	100.00%	\$ 63,453,195.58	100.00%

County by County Expense Report - January 2024

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BANDERA	57,696.21	0.76%	127,563.99	0.34%	3,870.15	0.37%	189,130.35	0.41%
BEXAR	5,422,057.72	71.77%	30,904,895.86	82.57%	855,972.39	81.74%	37,182,925.97	80.78%
COMAL	699,677.34	9.26%	1,266,280.52	3.38%	59,732.82	5.70%	2,025,690.67	4.40%
FRIO	160,374.54	2.12%	307,803.10	0.82%	12,417.09	1.19%	480,594.73	1.04%
GILLESPIE	61,229.15	0.81%	142,266.95	0.38%	-	0.00%	203,496.09	0.44%
GUADALUPE	239,489.92	3.17%	1,758,764.48	4.70%	39,542.61	3.78%	2,037,797.01	4.43%
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KENDALL	132,984.25	1.76%	314,830.51	0.84%	16,026.76	1.53%	463,841.52	1.01%
KERR	196,579.62	2.60%	578,284.65	1.55%	30,927.40	2.95%	805,791.67	1.75%
MCMULLEN	357.28	0.00%	-	0.00%	-	0.00%	357.28	0.00%
MEDINA	116,533.25	1.54%	694,168.60	1.85%	15,046.68	1.44%	825,748.52	1.79%
WILSON	145,563.23	1.93%	426,258.55	1.14%	3,519.29	0.34%	575,341.07	1.25%
	\$ 7,554,578.10	100.00%	\$ 37,427,401.57	100.00%	\$ 1,047,216.11	100.00%	\$ 46,029,195.78	100.00%

*This expenditures exclude Bexar County only funds which includes: City of San Antonio, Non Custodial Parent, Military Family, Student Hireability Navigator, VRS Paid Work Experience, Training and Employment Navigator, and High Demand Job Training



MEMORANDUM

To: Audit and Finance Committee
From: Adrian Lopez, CEO
Presented by: Gabriela Navarro Garcia, Controller
Date: April 5, 2024
Regarding: Ready to Work Analysis and Update

SUMMARY: *Update and Possible Discussion on SA: Ready to Work.* On November 3, 2020, City of San Antonio voters approved the SA: Ready to Work ballot initiative, authorizing a 1/8th cent sales and use tax for four years to provide workforce development training and higher education to unemployed, underemployed, or underserved residents to obtain high-demand, well-paid careers, by Chapter 379A of the Texas Local Government Code ("the Better Jobs Act"). No further action has been requested at this time.

ANALYSIS: Under this initiative, Workforce Solutions Alamo (WSA) executed an agreement with the city of San Antonio to provide the services necessary to the SA Ready to Work program (the "Program"), which includes the following objectives: increase access to industry-recognized certification training and college, provide wraparound services and emergency funding to ensure successful completion of training and career placement, increase collaboration within the workforce ecosystem, and promote accountability and adaptability throughout the process.

FISCAL IMPACT: The award amount for this contract is One Hundred Five Million, Seven Hundred Eighty-One Thousand, Nine Hundred Fifty-Three Dollars (\$105,781,953), and it is funded through a grant by the City of San Antonio. The term of this agreement began on May 13, 2022, and will be for a three (3) year period unless sooner terminated in accordance with the provisions of the agreement.

FISCAL UPDATE: The WSA fiscal department has served as a fiscal agent for the Ready to Work partners. This memo is intended to provide an update on the current program's financial performance and challenges.

Expenditure Update:

WSA has budgeted \$30,192,462 through September 30, 2024. WSA has expended \$17,445,987 through January 31, 2024.

Board Profit has decreased by \$116,287.93. The significant variance is in Board Revenue. Revenue Fees Earned decreased from Quarter 1 by \$62,279.66. Some of the accrued Subrecipients' Invoices were revised in January for duplicate billings and/or unallowed costs. Unallowed costs include insufficient backup, tuition and emergency services cap overages, and missing required fields from Signify/SYNC per the funding guide.

Ready to Work Rollforward				
	FY22	FY23	FY24-Q1	FY24 January
BOARD COST				
Revenue Fees Earned	\$ 10,862.92	\$ 628,966.52	\$ 956,939.64	\$ 894,659.98
Expenditures	\$ 92,719.98	\$ 575,734.82	\$ 680,111.22	\$ 734,119.49
Net Profit	\$ (81,857.06)	\$ 53,231.70	\$ 276,828.42	\$ 160,540.49
SUBRECIPIENT COST				
Revenue Fees Earned	\$209,858.41	\$ 5,033,039.90	\$ 8,443,596.72	\$ 8,676,933.35
Expenditures	\$106,423.65	\$ 5,033,039.90	\$ 8,443,596.72	\$ 8,676,933.35
Net	\$103,434.76	\$ -	\$ -	\$ -
CLIENT COST				
Revenue-Cost- Reimbursement	\$ 15,003.69	\$ 6,649,174.64	\$ 7,804,594.79	\$ 8,034,934.12
Expenditures-Cost Reimbursement	\$ 36,581.39	\$ 6,649,174.64	\$ 7,804,594.79	\$ 8,034,934.12
Net	\$ (21,577.70)	\$ -	\$ -	\$ -

The board currently has a surplus of \$160,540.49 reserved for monitoring questioned costs.

Program Challenges and Opportunities

Ready to Work is an evolving program, and the board continues to work through any program challenges by presenting common-sense solutions, focusing on opportunities to strengthen the program and achieve success for program recipients, providers, partners, and the City of San Antonio.

Some of the challenges that we have worked through include addressing turnover in fiscal staff, ensuring the program remains fully staffed to provide the following:

- Cash Flow Management
- Partner and Training Provider Invoicing
- Current financial reporting and analysis
- Implementation of SYNC software (a salesforce platform)
- Frequent training and outreach to our partners.

One of the most significant challenges WSA faced in FY23 was cash flow management. Tuition reimbursements from the City of San Antonio were completed up to 60 days after WSA paid training providers. To alleviate this challenge, fiscal staff worked with the Ready to Work team to increase the cash advance from \$1,158,264.25 to \$3,505,434.53.

A second challenge was Ready to Work moved to a Salesforce-based platform in December 2023. The transition of the billing process through SYNC is delaying the payment of pending invoices to WSA.

- Billing reports are not 100% available in SYNC.
- Instructions for billing requirements are not clear.
- The Funding Guide is being updated to align with billing requirements.

The board staff looks forward to continually working with the city to proactively identify and work through any challenges that may occur and will work to strengthen the financial and programmatic performance.



MEMORANDUM

To: Audit and Finance Committee
From: Adrian Lopez, CEO
Presented by: Gabriela Navarro Garcia, Controller
Date: April 5, 2024
Regarding: Financial Monitoring Updates

SUMMARY: *Update and Possible Discussion on the Status of Financial Monitoring Reports and Fiscal Integrity Reviews for Subrecipients.* Federal and State legislation and policies require recipients of federal funds to conduct a financial evaluation of the application of these funds on at least an annual basis. Properly conducted financial evaluations measure:

- The degree of compliance with applicable laws, regulations, policies, and procedures.
- Adequacy of management controls.
- Reliable information is captured, reported, and used to improve decision-making.
- Resources are efficiently, effectively used, and protected from waste, fraud, and abuse.
- Past, current, and projected effectiveness and efficiency of program administration.

Additionally, the Texas Workforce Commission's Financial Manual for Grants and Contracts (FMGC) requires boards to complete an annual fiscal integrity review before executing a contract renewal. This memo will provide an update on current financial monitoring and FY24 Fiscal Integrity review to meet the current financial compliance requirement for service delivery providers before renewing a contract.

ANALYSIS: The chart below summarizes current sub-recipient financial monitoring reports or status updates. The board's external financial monitor will conduct fiscal integrity reviews by June 3, 2024, for timely contract recommendations and renewal in July 2024.

FISCAL IMPACT: The board works with sub-recipients and financial monitors to promptly complete subrecipient monitoring and fiscal integrity reviews.

Financial Monitoring Status Update

COSA

Financial Monitoring Update

- FY23 Monitoring Scope: June 1, 2022-May 31, 2023
- Status Update: Exit Conference to review pending items with COSA and WSA on December 14, 2023
- FY24 Monitoring Scope: June 1, 2023- May 31, 2024
- Timeline: June 17, 2024-August 16, 2024

SERCO

Financial Monitoring Update

- FY23 Monitoring Scope: April 1, 2022-February 28, 2023
- Status Update: Report Complete July 5, 2023
- FY24 Monitoring Scope: March 1, 2023-April 30, 2024
- Timeline: May 20, 2024-August 9, 2024

C2GPS

Financial Monitoring Update

- FY23 Monitoring Scope: October 1, 2022-September 30, 2023
- Status Update: Exit Conference to review pending items with C2 and WSA on March 19, 2024.
- FY24 Monitoring Scope: March 1, 2023-April 30, 2024
- Timeline: May 13, 2024-July 31, 2024



Fiscal Updates

Audit and Finance Committee



Financial Reports and Analysis January 2024

April 5, 2024

Gabriela Navarro Garcia

Controller





Budget to Actual Expenditures

January 2024 BUDGET TO ACTUAL VARIANCE ANALYSIS					
Budget Category	FY24 Budget	FY24 Actuals (January 2024)	% Expensed	Straight-Line Target (33.33%)	YTD Variance %
Corporate -Personnel	\$ 5,867,227.00	\$ 1,714,731.00	29.23%	\$ 1,955,546.76	4.10%
Corporate -Facilities	\$ 526,665.00	\$ 143,376.00	27.22%	\$ 175,537.44	6.11%
Corporate -Equipment Related	\$ 277,994.00	\$ 47,263.00	17.00%	\$ 92,655.40	16.33%
Corporate -General Office	\$ 741,700.00	\$ 94,138.00	12.69%	\$ 247,208.61	20.64%
Corporate - Professional Services	\$ 1,997,110.00	\$ 323,301.00	16.19%	\$ 665,636.76	17.14%
Corporate - Board of Directors	\$ 45,000.00	\$ 14,315.00	31.81%	\$ 14,998.50	1.52%
Corporate Total	\$ 9,455,696.00	\$ 2,337,124.00	24.72%	\$ 3,151,583.48	8.61%
Facilities	7,777,328.00	2,119,958.22	27.26%	\$ 2,592,183.42	6.07%
Reserve	11,002,098.00	-	0.00%	\$ 3,666,999.26	33.33%
Projects	249,916.00	157,656.90	63.08%	\$ 83,297.00	-29.75%
Service Delivery - TWC	18,983,727.00	5,623,894.98	29.62%	\$ 6,327,276.21	3.71%
Service Delivery - TWC Child Care	120,209,630.00	35,304,131.11	29.37%	\$ 40,065,869.68	3.96%
Service Delivery Ready to Work	30,192,462.00	5,188,037.60	17.18%	\$ 10,063,147.58	16.15%
Total Budget	\$ 197,870,857.00	\$ 50,730,802.81	25.64%	\$ 65,950,356.64	7.69%



Corporate Expenditures

Personnel:

- Staff training and development will take place within the following months.

Equipment:

- The most significant budget surplus is the cloud-based infrastructure and replacement of computers that exceed useful life.

General Office:

- The primary budget surplus is due to timing differences, marketing, and the insurance contingency.



Corporate Expenditures

Professional Services:

- The variance is primarily a timing difference in legal, audit, and monitoring. Legal and professional services related to temporary staffing are utilized as needed to support the agency.

Board Training & Development:

- The board retreat and the NAWB Forum occurred in March of 2024.



Facilities and Projects

Facilities:

- Facility expenditures represent 27.26% of the approved budget, reflecting a 6.08% straight-line budget surplus:
- Significant items contributing to this are:
 - Mobile Workforce Center Unit
 - Port of San Antonio

Special projects include:

- Workforce Commission Initiatives – WSA will continue to provide Career Pathway Youth Events.



YTD Expenditures by Budget Category

YTD Expenditures by Budget Category Comparison

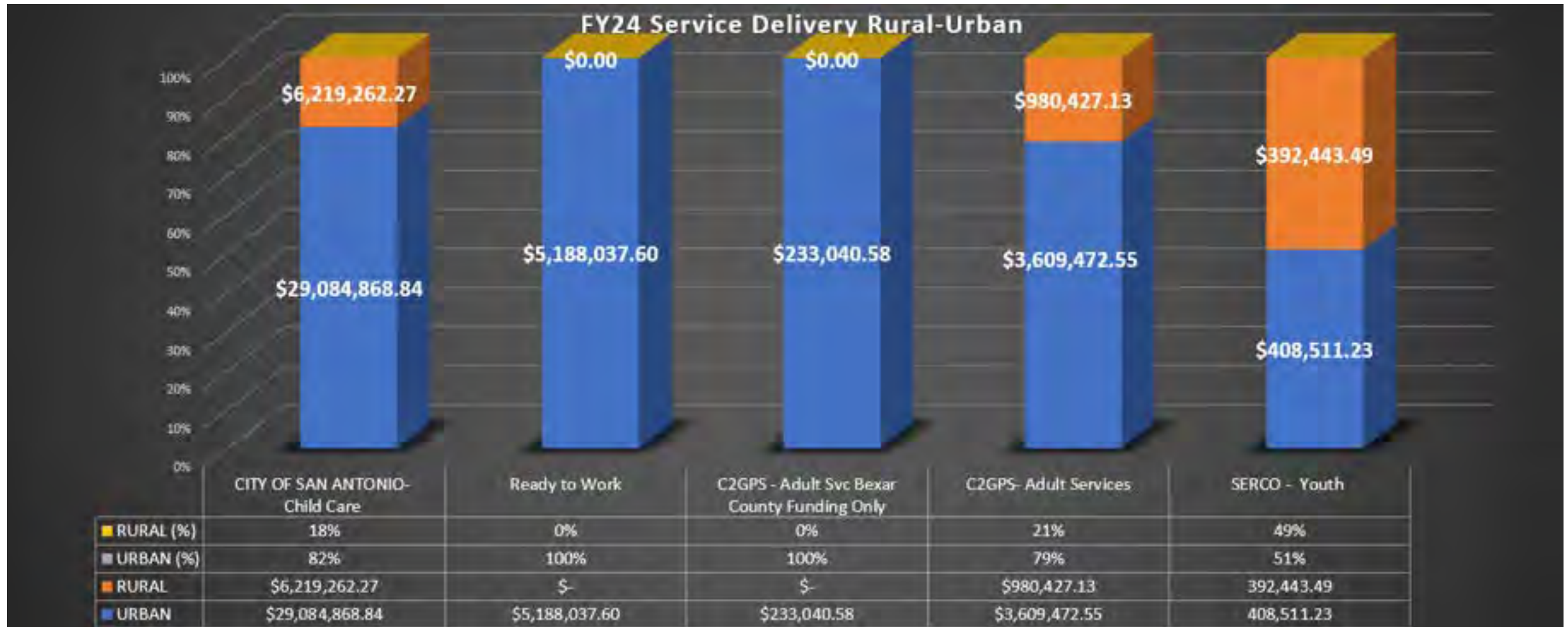
JANUARY 2024 YTD EXPENDITURES

January 2024 YTD EXPENDITURES





January 2024 Year -to -Date Service Delivery Rural-Urban





Key Variances

- 24TANF: Grant is currently on track at 30.49% expensed and expects to be fully expensed by the end of the contract period on 10/31/2024.
- 24 Trade Act: The program has a small number of participants. Recently recruited two new participants that may cause additional expenses.
- 24 Childcare Quality: This program expects expenditures to ramp up in spring of 2024.
- 24 Military Family: Expecting to see an increase in expenditures with two additional staff and additional outreach.



Key Variances

- 22WPB Training & Employment Navigator: Contract ended 01/01/2024. Expecting to return \$27,992, this was a Pilot Program in FY23 for trafficking victims.
- Middle Skills: The board has had some challenges and expanded the statement of work to allow eligibility. We are projected to expend \$58,000 by the end of the program.
- 24REO PROWD Grant: New program for re-entry opportunities with a budget of \$1,174,500 for a three-year term.



TWC 2024 HB1 Budget Acceptance

- TWC has reviewed Workforce Solution Alamo's annual HB1 Budget submission for compliance.
- TWC officially accepted Workforce Solution Alamo's audit for the period beginning on October 1, 2023, which was also officially accepted by the Texas Workforce Commission on February 26, 2024.



Questions



County - by - County Update

April 5, 2024

Gabriela Navarro Garcia

Controller



County -by-County Expense Report FY24 YTD Straight -Line Budget



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County -by-County Expense Report January 2024



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FY24 Budget Analysis Service Delivery



- Formula and Childcare Funds tend to spike in the summer months, when the youth have an increase in work experience and childcare expenditures increase due to children being out of school.
- Non-Formula funds also include a large allocation from Ready to Work, which we have seen an increase in tuition and training.



Questions



Ready to Work Analysis and Update

April 5, 2024

Gabriela Navarro Garcia

Controller



Ready to Work Budget and Expenditures



WSA has budgeted \$30,192,462 through September 30, 2024.

Ready to Work Rollforward				
	FY22	FY23	FY24-Q1	FY24 January
BOARD COST				
Revenue Fees Earned	\$ 10,862.92	\$ 628,966.52	\$ 956,939.64	\$ 894,659.98
Expenditures	\$ 92,719.98	\$ 575,734.82	\$ 680,111.22	\$ 734,119.49
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CLIENT COST				
Revenue-Cost- Reimbursement	\$ 15,003.69	\$ 6,649,174.64	\$ 7,804,594.79	\$ 8,034,934.12
Expenditures-Cost Reimbursement	\$ 36,581.39	\$ 6,649,174.64	\$ 7,804,594.79	\$ 8,034,934.12
Net	\$ (21,577.70)	\$ -	\$ -	\$ -

The board currently has a surplus of \$160,540 that is reserved for monitoring questioned cost.



Expenditures as of 01/31/2024





Challenges and Opportunities

- Addressing fiscal staff turnover, ensuring the program remains fully staffed to provide:
 - Cash Flow Management
 - Partner and Training Provider Invoicing
 - Current financial reporting and analysis
 - Implementation of SYNC software (a Salesforce platform)
 - Frequent training and outreach to our partners.



Challenges: Management of Cashflow

- Tuition reimbursements from the City of San Antonio were completed up to 60 days after WSA paid training providers.
- To alleviate this challenge, fiscal staff worked with the Ready to Work team to increase the cash advance from \$1,158,264.25 to \$3,505,434.53.
- Ready to Work has moved to a Salesforce-based platform in December 2023.

Challenges: New Software Implementation



- Transition and implementation of the invoicing and reporting of the new software was delayed through January 2024.
- Transition of the billing process through SYNC is delaying payment of pending invoices to WSA.
 - Billing reports are not 100% available in SYNC.
 - Instructions for billing requirements are not clear.
 - The Funding Guide is being updated to align with billing requirements.



Ready to Work

- As of March 28, 2024:
 - Applicants Interviewed: 4,962
 - Enrolled in Approved Training: 3,065
 - Completed Training: 424
 - Placed in Jobs: 225



Financial Monitoring Updates

April 5, 2024

Gabriela Navarro Garcia

Controller





FY23 Fiscal Monitoring Updates

- COSA Fiscal Monitoring for period 06/01/2022 – 05/31/2023 is pending to be finalized.
 - The exit conference to review questioned items was conducted with COSA and WSA staff on December 14, 2023.
- SERCO Fiscal Monitoring for period 04/01/22 – 02/28/2023 has been completed on July 5, 2023.
- C2 Fiscal Monitoring for period 10/01/2022 – 09/30/2023 is pending to be finalized.
 - The exit conference to review questioned items was conducted with C2 and WSA staff on March 19, 2024.



FY24 Fiscal Monitoring Schedule

Fiscal Monitoring			
Contractor	Program	Scope	Timeline
C2 GPS	Adult, QIA	3/1/23 – 4/30/24	5/13/24-7/31/24
SERCO	Youth	3/1/23 – 4/30/24	5/20/24-8/9/24
COSA	Child Care	6/1/23 – 5/31/24	6/17/24–8/16/24

- Fiscal Integrity Reviews are scheduled to be completed by June 3, 2024, for C2GPS, SERCO, and COSA.



Questions



Thank you!





CEO Report

Adrian Lopez, CEO



Applications for Funding





Letters of Support

- Manufacturing Access Pathways (MAPS) Consortium: Applied for Defense Science, Technology, Engineering, and Mathematics (STEM) Education Consortium (DSEC) Cooperative funding opportunity to provide a flexible continuum of meaningful STEM learning experiences for students and educators.
- Teaching Strategies, LLC.: Applied for TWC's Individualized Instruction Initiative to provide eligible providers with access to TWC grant funded Teaching Strategies digital solutions including GOLD®, The Creative Curriculum® Cloud, the Teacher Professional Development Membership, and ongoing support for implementation.
- Together4Children: Applied for TWC's Child Care Staff Retention Strategies Grant to provide a leadership development program including strategies for positively impacting the childcare work environment and increase staff retention.



MOUs

- Coastal Bend College: To facilitate collaboration on Career and Technical Education (CTE) programs that align with high-demand occupations identified by the Texas Workforce Commission, prioritizing initiatives supported by Carl Perkins Grant assistance and leverage WSA's expertise and WIOA resources to offer employment guidance to CBC students through facilitating direct employment opportunities that align with students' academic and career goals while enhancing the employability and workforce readiness of CBC students.



Questions



Thank you!

